

## Preview Questions

- What jobs are available in the maritime industry?
- What must I do to apply for a job?
- When is a good time to apply?
- How do I find out about jobs?
- Why should I choose a particular job?

## Key Terms

Employment, Résumé, White Collar, Blue Collar, Credit

## Employment

Everyday, people are making decisions about what they will do to earn a living. Some just go out and apply for jobs they see in the paper or on the internet for which they qualify. But the questions that really should be asked when applying for a job never come up in the interview.

Instead of addressing employment, this lesson will help you identify your own personal economic goals. First, as a class, we will



compare and contrast blue collar and white collar jobs. Next, having selected the type of job you wish to pursue, you will examine one blue collar and one white collar job available at a company that uses the Port of Jacksonville. You will discover in detail the requirements for applying for jobs you find interesting.

## What Kinds of Jobs are at JAXPORT?

Many people make the mistake that everyone who works at JAXPORT works for JAXPORT. That's not true. Approximately 45,000 jobs have been directly or indirectly created at JAXPORT, but only 150 are employees of the Jacksonville Port Authority. Everyone else is employed by someone else. CSX Railroad, Crowley, Amports and Southeast Toyota are a few of those companies.



There are also public service jobs, such as The Department of Homeland Security, the Coast Guard and the Jacksonville Sheriff's Office who protect the port. As you will see when we compare a blue collar and white collar worker, employers at JAXPORT are very competitive with wages and benefits.

## Job Classifications

Jobs are broken into four different classifications: blue collar, white collar, service and agricultural.

Blue collar workers are people who do jobs in factories or outdoors. For example, the worker pictured above is a blue collar worker. Most of their labor is physical labor, such as loading and unloading ships.

White collar jobs are people who do jobs in offices, such as managers, consultants and agents. Most of their labor is mental labor, making decisions and supervising other workers.

Service workers are persons who work in the service industry. This includes waiters, teachers and police officers.

Agricultural workers are people who work on farms. This would include farmers and migrant workers.