BOARD OF DIRECTORS MEETING
Jacksonville Port Authority
2831 Talleyrand Avenue
June 24, 2024

A meeting of the Jacksonville Port Authority Board of Directors was held on Monday, June 24, 2024 at the Port Central Office Building, 2831 Talleyrand Avenue, Jacksonville, Florida. Chairman Bean called the meeting to order at 8:44AM and welcomed all attendees. Board Member Wendy Hamilton led the audience in the Pledge of Allegiance and a moment of silence.

Board Members Attending:

Mr. Daniel Bean, Chair
Ms. Wendy Hamilton, Vice Chair
Mr. Palmer Clarkson, Treasurer – via Zoom
Mr. Tom Slater, Member
Mr. Patrick Kilbane, Member

Ms. Soo Gilvarry, Secretary – Absent

Other Attendees:

Mr. Eric Green, Chief Executive Officer
Ms. Beth McCague, Chief of Staff
Mr. Joey Greive, Chief Financial Officer
Mr. Robert Peek, Chief Commercial Officer
Mr. James Bennett, Chief Operating Officer
Ms. Linda Williams, Chief Administrative Officer
Ms. Chelsea Kavanagh, Chief Communications Officer
Mr. Nick Primrose, Chief, Regulatory Compliance
Mr. Reece Wilson, Office of General Counsel
Mr. Chris Miller, City Council Liaison
Ms. Rebecca Dicks, Board Liaison

Chairman Bean welcomed new Board Member Patrick Kilbane to the JAXPORT Board of Directors. Mr. Kilbane was appointed by Governor DeSantis and replaces Board Member Ed Fleming.

Approval of Minutes

Chairman Bean called for approval of the May 28, 2024 Board of Directors meeting minutes. After a motion by Mr. Slater and a second by Ms. Hamilton, the Board unanimously approved the minutes as submitted.

Public Comments

Chairman Bean called for comments from the public. There were no public comments.

Presentations

Mr. Robert Peek recognized Jeff Price, Director of Marketing, for reaching his 25-year milestone and thanked him for his service.

New Business

BD2024-06-01 Proposed Operating and Capital Budget for FY2025

Mr. Joey Greive presented this submission for Board approval of JAXPORT's proposed FYE2025 Operating and Capital Budget as presented and its submission in the appropriate format to the Finance Committee of the Jacksonville City Council.

Chairman Bean invited Wendy Hamilton, Chair of the Audit Committee, to share some highlights from the committee's discussion on the FY2025 budget. Ms. Hamilton reported that although the Audit Committee did not have a quorum and therefore could not vote on the budget, a discussion was held. Those present expressed comfort with the budget figures presented. She thanked Joey Greive and his team for their efforts in preparing a solid budget and providing detailed insights into the allocation of JAXPORT funds.

Audit Committee Chair Wendy Hamilton proposed that Board Member Tom Slater replace former committee member Ed Fleming and serve out the remainder of the 2024 fiscal year. Following a motion by Ms. Hamilton and a second by Mr. Kilbane, the Board unanimously approved Tom Slater's appointment to the Audit Committee.

Chairman Bean called for a vote from the Board on the Proposed Operating and Capital Budget for FY2025. After a motion by Mr. Slater and a second by Ms. Hamilton, the Board voted to approve the budget submission.

BD2024-06-02 Management Policy Revision (MP6 - Employment

Ms. Linda Williams presented this submission for Board approval of amending Management Policy #6 to state that no immediate family of a current employee can be hired or employed in any capacity within JAXPORT. If two employees marry, one will be required to terminate their employment with JAXPORT.

After a motion by Ms. Hamilton and a second by Mr. Slater, the Board voted to approve this submission.

BD2024-06-03 FDOT Grant Agreement – JAXPORT Crane Modernization Program

Mr. Nick Primrose presented this submission for Board approval of adopting a Resolution allowing JAXPORT to enter into a Grant Agreement with FDOT for the JAXPORT Crane Modernization Program once it is provided by FDOT and to give the JAXPORT CEO, or his authorized representative, the authority to sign all necessary documents. This project includes the purchase of one (1) additional crane and modernization upgrades for up to eight (8) existing cranes that will increase their useful life expectancy. This modernization program will include installing upgraded parts and performing necessary repairs, ensuring continued operation in a cost-effective manner.

After a motion by Mr. Kilbane and a second by Mr. Slater, the Board voted to approve this submission.

AC2024-06-04 Sovereignty Submerged Land Lease and Easement for Berth 20

Mr. James Bennett presented this submission for Board approval of a Sovereignty Submerged Land Lease and Sovereignty Submerged Land Easement for Berth 20 and to authorize the JAXPORT CEO, or his designee, to execute all documents necessary once provided by FDEP.

After a motion by Mr. Slater and a second by Ms. Hamilton, the Board voted to approve this submission.

AC2024-06-06 BIMT Additional Radiation Portal Monitor (RPM) K2 Security Screening Group

Mr. James Bennett presented this submission for Board approval of the issuance of a contract to K2 Security Screening Group in the amount of $497,355 for the design and installation of an additional Radiation Portal Monitor (RPM) at Blount Island Marine Terminal.

After a motion by Mr. Clarkson and a second by Mr. Slater, the Board voted to approve this submission.

AC2024-06-09 Purchase of One (1) STS Diesel-Electric Container Handling Crane - Liebherr-America, Inc., d/b/a Liebherr USA, Co., Maritime Cranes

Mr. James Bennett presented this submission for Board approval of the issuance of a contract amendment, after execution of the state funding agreement, with Liebherr-America, Inc. for the purchase of a third crane in the amount of (€)16,250,800 Euros plus parts package. Total purchase estimated to be USD$17,800,000.00.

After a motion by Mr. Clarkson and a second by Mr. Slater, the Board voted to approve this submission.

CEO UPDATE

Mr. Green announced that the West India – North America (WIN) service by Ocean Network Express (ONE) is JAXPORT's first direct container service to the Indian subcontinent, a region gaining importance in global trade. This new service establishes connections between Jacksonville and four new ports in India and Pakistan. In recognition of the service's launch, JAXPORT's commercial team presented a commemorative plaque to the Captain of the containership "ONE Modern" last week. Mr. Green expressed JAXPORT's pride in its partnership with ONE and their excitement about ONE's continued business growth at the port.

Mr. Green reported that JAXPORT is making substantial progress in upgrading its crane fleet. The port expresses gratitude to Governor DeSantis and the Florida Legislature for allocating $23 million in the FY25 state budget to fund the purchase of a new container crane recently approved by the Board, along with upgrades to some of the port's existing cranes. Last year, the state generously allocated $30 million for the purchase of two cranes, which are currently being manufactured in Ireland. These ongoing efforts to add and upgrade cranes enable JAXPORT to enhance its efficiencies, increase cargo throughput, and expand its economic impact. Speaker Renner and partners in the Duval Legislative Delegation played a key role in advocating for this funding in Tallahassee, and they will be invited to the August Board meeting to be thanked in person for their support.

Mr. Green informed the Board that JAXPORT's team successfully presented the annual budget to the Mayor's Budget Review Committee. He was pleased to report that the process went smoothly. At the request of Board Treasurer Palmer Clarkson, the team made the budget process more robust, allowing the Board to be more involved early on. Mr. Green expressed appreciation for the Board's input and contributions throughout the process. The team is now preparing to present the budget to City Council as part of the broader city budget review process in the coming months.

Mr. Green provided an update on developments with JAXPORT's largest trading partner, the island of Puerto Rico. The executive team recently traveled to San Juan to co-host the inaugural Puerto Rico and Jacksonville Ports and Partners Summit with the Puerto Rico Ports Authority. He emphasized that approximately 90% of all goods moving between the island and the U.S. mainland pass through Jacksonville, underscoring the significance of this partnership. During the summit, discussions focused on best practices in areas such as business continuity during hurricane season, infrastructure upgrades, grant pursuits, and sustainability. The team also toured port authority facilities, including cargo operations at Crowley, TOTE, and Trailer Bridge. Mr. Green expressed the honor and privilege it is to serve the Puerto Rican community in this capacity.

Mr. Green provided an update on ongoing negotiations that could impact the broader maritime industry. Discussions are currently underway between the International Longshoremen's Association (ILA), the largest organized labor group providing labor to East and Gulf Coast ports, and the United States Maritime Alliance (USMX), which represents companies nationwide that employ ILA labor. While this situation is separate from the labor group of JAXPORT employees, it does affect some of the port's tenants who hire ILA labor. These negotiations occur approximately every five years, with the current agreement set to expire on October 1. The East and Gulf Coasts together have around 85,000 ILA members, and there is potential for a coastwide strike. A work stoppage would significantly impact ports along the East and Gulf Coasts. Despite the potential challenges, there has been nearly half a century of labor peace between the ILA and USMX, with many successful negotiations during this time. The ILA in Jacksonville has been a crucial part of JAXPORT's success for many decades. Mr. Green assured the Board that the situation will be closely monitored, and they will be kept informed as developments unfold.

Mr. Green reported to the Board that the start of the summer travel season is positively impacting JAXPORT's cruise business. The Carnival Elation has sailed at full capacity with 2,900 passengers onboard during each of its last three sailings this month. A similar increase in passenger numbers was observed during the spring break period, further demonstrating that Jacksonville is a strong cruise market.

Mr. Green emphasized that the health and well-being of JAXPORT employees is a top priority and informed the Board that JAXPORT has been recognized as one of Jacksonville's healthiest companies for the tenth consecutive year. The First Coast Worksite Wellness Council awarded the port its Platinum Level Healthiest Companies award, the council's highest honor. Mr. Green expressed his gratitude to the members of JAXPORT's Employee Wellness Committee for their efforts in fostering a culture of health and well-being throughout the organization.

Mr. Green announced that JAXPORT's Marketing team has been honored with the prestigious "Trailblazer Award" by the Ohio-based Transportation Marketing and Sales Association. This award recognizes the best marketing and sales efforts in the transportation and logistics industry, highlighting the team's exceptional work in promoting JAXPORT's brand and services.

Mr. Green highlighted the Marketing Team as the focus of this month's department spotlight and introduced Jeff Price, Director of Marketing, to provide an overview. Mr.

Price discussed the Marketing Department's role and contributions to JAXPORT's overall success, emphasizing how the team's efforts drive the port's visibility and growth.

Chairman Bean recognized outgoing Board Member Ed Fleming who served on the JAXPORT Board of Directors since 2014 and thanked him for his leadership and service.

Reports

R2024-06-01 Engineering and Construction Update

Mr. James Bennett provided an overview of the key capital and engineering projects.

R2024-06-02 Financial Highlights & Monthly Financials/Vital Statistics

Mr. Joey Greive provided Financial Highlights for the month of May 2024 and provided an overview of the financials and vital statistics.

R2024-06-03 Commercial Highlights

Mr. Robert Peek provided commercial highlights to the Board for the month of June 2024.

R2024-06-04 Public Safety Update

Mr. Nick Primrose provided a Public Safety Report as info only.

Other Business

After a motion by Ms. Hamilton and a second by Mr. Slater, the Board unanimously approved travel by one or more Board Members of the Authority for business solicitation purposes or to attend any necessary conferences and/or meetings during the month of August 2024.

There being no further business of the Board, the meeting adjourned at 10:04AM.