



Minutes for Board of Directors Meeting

01/23/2023 | 09:00 AM - 09:51 AM - Eastern Time (US and Canada)
2831 Talleyrand Avenue, Jacksonville, FL

A meeting of the Jacksonville Port Authority Board of Directors was held on Monday, January 23, 2023 at the Port Central Office Building, 2831 Talleyrand Avenue, Jacksonville, Florida. Chairman Palmer Clarkson called the meeting to order at 9:00AM and welcomed all attendees. Board Member Daniel Bean led the audience in a moment of silence and the Pledge of Allegiance.

Board Members Attending:

Mr. Palmer Clarkson, Chair
Mr. Daniel Bean, Vice Chair
Mr. Brad Talbert, Treasurer
Ms. Wendy Hamilton, Secretary
Mr. Jamie Shelton, Member
Mr. Ed Fleming, Member

Other Attendees:

Mr. Eric Green, Chief Executive Officer
Ms. Beth McCague, Chief Financial Officer/Chief of Staff
Ms. Linda Williams, Chief, Adm. & Corporate Performance
Mr. Nick Primrose, Chief, Regulatory Compliance
Mr. James Bennett, Chief Operating Officer
Mr. Robert Peek, Chief Commercial Officer
Mr. Mike McClung, Director of Finance
Mr. Ron Salem, City Council Liaison
Mr. Reece Wilson, Office of General Counsel
Ms. Rebecca Dicks, Board Liaison

Approval of Minutes

Board Chairman Clarkson called for approval of the December 5, 2022 Board of Directors Meeting Minutes. After a motion by Mr. Bean and a second by Ms. Hamilton, the Board unanimously approved the minutes as submitted.

Public Comments

Board Chairman Clarkson called for comments from the public. There were no public comments.

Presentations

JAXPORT Director of Procurement and 2022 Charity Drive Chair Lisa Gee, Board Chairman Palmer Clarkson, and CEO Eric Green presented checks totaling a combined \$14,000+ to United Way of Northeast Florida and CHC: Creating Healthier Communities. Ms. Alecia Givens, United Way of N.E. Florida Campaign Division Manager, accepted both checks on behalf of the agencies. Ms. Givens stated that these donations from JAXPORT were very much appreciated and that they help change lives in our community.

New Business

BD2023-01-01 City of Jacksonville Funding Agreement - Power Lines

Ms. Beth McCague presented this submission for Board approval of a \$27.5 million funding agreement with the City of Jacksonville to raise the power lines over the St. Johns River.

After a motion by Mr. Talbert and a second by Mr. Bean, the Board voted to approve this submission.

AC2023-01-01 BIMT Intersection Improvements - William Mills St. & Dave Rawls Blvd. – Pars Construction Services, LLC

Mr. James Bennett presented this submission for Board approval of the issuance of a contract to Pars Construction Services, LLC for BIMT intersection improvements at William Mills Street and Dave Rawls Blvd. in the amount of \$2,116,109.73.

After a motion by Mr. Bean and a second by Ms. Hamilton, the Board voted to approve this submission.

CEO Update

Mr. Green thanked Mayor Curry, City Council President Terrence Freeman and City Councilman Ron Salem for their support in helping to pass the legislation for the City's funding agreement with JAXPORT to help raise the power lines.

Mr. Green also thanked Governor DeSantis, FDOT Secretary Perdue and state legislators for ensuring that Florida's largest container port can continue to support the needs of Florida businesses and consumers. He thanked Jay Stowe and the JEA team for their partnership and hard work for this much needed project. Mr. Green also thanked the JAXPORT board members as well since each of them played a vital role in this process.

Mr. Green stated that he was pleased to announce that Carnival Cruise Lines has agreed to execute 1 of the 2-year extensions through 2025. Starting March 1, 2023, JAXPORT Passenger revenue will increase from \$14.44 to \$15.79 per passenger. Revenue improvement in 2023-2024 contract year equals \$758,000.

Mr. Green informed the Board that he just returned from a trip to Aruba. Talks with Aruba, JAXPORT and Eagle LNG actually commenced over two years ago and just last week he was able to travel with James Bennett, Alberto Cabrera, and Nick Primrose to Aruba to discuss the viability of commerce between JAXPORT and the Island. While there, they met with the Prime Minister, Minister of Tourism, CEO of the Port Authority, and Port Authority Board members. Also, in attendance were representatives from Enterprise Florida and Eagle LNG. The meetings were centered around entering into a MOU to build a relationship between JAXPORT and Aruba, first with sharing best practices, but the ultimate goal is to create a shipping service between the two parties.

During COVID, the International Monetary Fund indicated Aruba was the worst hit country due to stopping all tourism. Pre-COVID, the island received over a 100,000 cruise passengers per month with an additional one million overnight tourists per year with 90% of them being U.S citizens. They see Jacksonville as a great strategic partner in building their economy, both from our diversity of cargo goods as well as Eagle LNG. Aruba is moving to LNG for their utility needs but also exploring LNG for its cruise industry. Mr. Green stated that together, they will also explore a cruise connection from Jacksonville to Aruba.

Reports

R2023-01-01 Engineering and Construction Update

Mr. James Bennett provided an overview of the key capital and engineering projects.

R2023-01-02 Financial Highlights by Beth McCague

Ms. Beth McCague provided Financial Highlights to the Board in their books for the month of December 2022.

R2023-01-03 Financials/Vital Statistics

Mr. Mike McClung provided an overview of the financials and vital statistics.

R2023-01-04 Commercial Highlights

Mr. Robert Peek provided updated commercial highlights to the Board for the month of January 2023.

Other Business

After a motion by Mr. Talbert and a second by Mr. Bean, the Board unanimously approved travel by one or more Board Members of the Authority for business solicitation purposes or to attend any necessary conferences and/or meetings during the month of March 2023.

There were no emergency purchases or unbudgeted transactions.

There being no further business of the Board, the meeting adjourned at 9:51AM.