



Minutes for Board of Directors Meeting

06/26/2023 | 09:07 AM - 10:02 AM - Eastern Time (US and Canada)

2831 Talleyrand Avenue, Jacksonville, FL 32206

Board Members Attending:

Mr. Palmer Clarkson, Chair
Mr. Daniel Bean, Vice Chair
Ms. Wendy Hamilton, Treasurer/Secretary
Mr. Ed Fleming, Member
Mr. Jamie Shelton, Member
Ms. Soo Gilvary, Member

Other Attendees:

Mr. Eric Green, Chief Executive Officer
Ms. Beth McCague, CFO/Chief of Staff
Ms. Linda Williams, Chief Administrative Officer
Mr. Nick Primrose, Chief, Regulatory Compliance
Mr. James Bennett, Chief Operating Officer
Mr. Mike McClung, Director of Finance
Mr. Reece Wilson, Office of General Counsel
Ms. Rebecca Dicks, Board Liaison

A meeting of the Jacksonville Port Authority Board of Directors was held on Monday, June 26, 2023 at the Port Central Office Building, 2831 Talleyrand Avenue, Jacksonville, Florida. Chairman Clarkson called the meeting to order at 9:07AM and welcomed all attendees. Board Member Ed Fleming led the audience in a moment of silence and the Pledge of Allegiance.

Approval of Minutes - Board of Directors Meeting - May 22, 2023

Board Chairman Clarkson called for approval of the May 22, 2023 Board of Directors Meeting Minutes. After a motion by Mr. Bean and a second by Mr. Shelton, the Board unanimously approved the minutes as submitted.

Public Comments

Board Chairman Clarkson called for comments from the public. There were no public comments.

New Business

BD2023-06-01 Proposed Operating and Capital Budget for FY2024

Ms. Beth McCague presented this submission for Board approval of JAXPORT's proposed FYE2024 Operating and Capital Budget as presented and its submission in the appropriate format to the Finance Committee of the Jacksonville City Council. This submission was approved earlier by the Audit Committee and recommended for approval by the full board.

Chairman Clarkson asked Daniel Bean, Chairman of the Audit Committee, if he would like to share some highlights from the Audit Committee's discussion of the budget. Mr. Bean stated that the Audit Committee had a robust discussion and thoroughly reviewed the budget. He stated that he was greatly impressed with the JAXPORT finance team's abilities in creating both the operating and capital budget. The highlights of the budget include a 12% increase in container revenue, though expenses have also risen, as was expected for most companies in America. He stated that the increase in revenue is exciting, especially as we recover from the impact of COVID-19. The budget was unanimously approved by the Audit Committee. Mr. Bean congratulated Beth and her team for their exceptional work in putting together a strong fiscal year 2024 budget, and he moved that the Board should approve it.

After a motion by Mr. Bean and a second by Mr. Fleming, the Board voted to approve this submission.

BD2023-06-02 Revised Budget - Berth Maintenance Dredging

Ms. Beth McCague presented this submission for Board approval of additional expense for Berth Maintenance Dredging not to exceed \$1.5 million over the 2023 budgeted amount.

After a motion by Mr. Fleming and a second by Mr. Bean, the Board voted to approve this submission.

BD2023-06-03 U.S. Dept. of Transportation Maritime Adm. Grant Agreement

Mr. Justin Ryan presented this submission for Board approval of the Grant Agreement, the PIDP Grant Agreement between Crowley, SSA Jacksonville, and JAXPORT, and the Resolution authorizing acceptance of the grant funding.

After a motion by Mr. Bean and a second by Ms. Hamilton, the Board voted to approve this submission.

AC2023-06-01 Security Guard Services

Mr. James Bennett presented this submission for Board approval of the issuance of a contract to Allied Universal Security Services, Inc., for Security Guard Services, in the not to exceed amount of \$17,025,691.13 for the initial contract period of three (3) years, starting November 1, 2023 to October 31, 2026, with two (2) additional one (1) year renewal options; and for Board approval of adjusting the annual expenditure in accordance with annual budgeted appropriations.

After a motion by Mr. Bean and a second by Ms. Gilvarry, the Board voted to approve this submission.

AC2023-06-02 TMT Berth 5 Pile Jacket Repairs

Mr. James Bennett presented this submission for Board approval of the issuance of a contract to Michel's Construction, Inc. for TMT Berth 5 pile jacket repairs in the amount of \$1,319,732.00.

After a motion by Mr. Bean and a second by Mr. Fleming, the Board voted to approve this submission.

AC2023-06-03 Bartram Island DMMA Cell "C" Restoration & Capacity Improvement

Mr. James Bennett presented this submission for Board approval of the issuance of Change Order No. 1 to Brance Diversified, Inc. in the amount of \$839,618.77 for Bartram Island DMMA Cell "C" restoration & capacity improvement. The total cost to include Change Order No. 1 is \$8,614,618.77.

After a motion by Mr. Bean and a second by Ms. Hamilton, the Board voted to approve this submission.

CEO Update

CEO Eric Green informed the Board that Constantino, a major Spanish tile manufacturer, has chosen Jacksonville as the location for its new North American manufacturing plant. The decision was influenced by the significant role of the port in Jacksonville. The project is expected to create approximately 180 local jobs and generate new volumes for JAXPORT. Additionally, Convoy Beverage Alliance, a Florida-based warehousing and transportation provider, has become a new user of the foreign trade zone.

Mr. Green stated that James Bennett, JAXPORT's Chief Operating Officer, has been named the 2023 Maritime Person of the Year by the Jacksonville Propeller Club. This prestigious

recognition acknowledges James' significant contributions to the growth and success of Jacksonville's Maritime Community. James is responsible for overseeing two operational divisions and the Engineering and Construction Department, including major growth projects. Propeller Club President Kenny Santos described James as a visionary leader with the knowledge and experience to elevate Jacksonville's growth to new heights. He extended congratulations to James Bennett for this well-deserved recognition.

Mr. Green stated that to celebrate the arrival of ONE STORK, the largest container ship to ever call on JAXPORT last month, the community was invited to participate in a social media photo contest, with citizens asked to share their best pictures using a designated hashtag. The initiative gained significant popularity, attracting attention from local, national, and international news outlets. Numerous photos were submitted, showcasing residents' artistic talents and even featuring their kids and pets. Mr. Green then introduced the contest winner, Mary Olson. CEO Green and Chairman Clarkson then presented her with a small token in appreciation for her photo.

Mr. Green informed the Board that he recently undertook an international trip to Marseille, where he met with CMA CGM. The trip was highly successful, as they expressed a strong interest in collaborating with JAXPORT. They have shown eagerness to receive further information from Robert, myself, and our team. As a result of this promising interaction, Mr. Green is confident that we may witness the launch of a new service by the end of this year or the first quarter of the next. He extended his gratitude to Robert and his team for their valuable assistance in this endeavor.

Reports

R2023-06-01 Engineering and Construction Update

Mr. James Bennett provided an overview of the key capital and engineering projects.

R2023-06-02 Financial Highlights by Beth McCague

Ms. Beth McCague provided Financial Highlights to the Board in their books for the month of May 2023.

R2023-06-03 Financials/Vital Statistics

Mr. Mike McClung provided an overview of the financials and vital statistics.

R2023-06-04 Commercial Highlights

Mr. Robert Peek provided updated commercial highlights to the Board for the month of June 2023.

Other Business

After a motion by Mr. Fleming and a second by Mr. Bean, the Board unanimously approved travel by one or more Board Members of the Authority for business solicitation purposes or to attend any necessary conferences and/or meetings during the months of August/September 2023.

Chairman Clarkson thanked Daniel Bean for his tenure as JAXPORT'S representative on the North Florida Transportation Planning Organization (TPO). Mr. Bean served on the TPO for three and a half years, having been appointed by former Chairman John Baker in December 2019. The Board expresses its gratitude to Daniel for his time and dedication in attending monthly meetings, recognizing the significant commitment required for this role.

Since Daniel is now stepping down from this position, Board Member Soo Gilvarry has agreed to take on this responsibility. The Board expresses their appreciation to Soo and hopes she will enjoy serving on the TPO for the next year. JAXPORT emphasizes the importance of representation and having a voice in TPO to ensure that its interests are considered.

There were no emergency purchases or unbudgeted transactions.

There being no further business of the Board, the meeting adjourned at 10:02AM.