



**BOARD OF DIRECTORS MEETING
Jacksonville Port Authority
2831 Talleyrand Avenue
December 4, 2023**

A meeting of the Jacksonville Port Authority Board of Directors was held on Monday, December 4, 2023 at the Port Central Office Building, 2831 Talleyrand Avenue, Jacksonville, Florida. Chairman Bean called the meeting to order at 8:30AM and welcomed all attendees. Board Member Ed Fleming led the audience in the Pledge of Allegiance and a moment of silence.

Board Members Attending:

Mr. Daniel Bean, Chair
Ms. Wendy Hamilton, Vice Chair
Mr. Palmer Clarkson, Treasurer – via Zoom
Ms. Soo Gilvarry, Secretary
Mr. Ed Fleming, Member
Mr. Tom Slater, Member

Other Attendees:

Mr. Eric Green, Chief Executive Officer
Ms. Beth McCague, Chief of Staff
Mr. Joey Greive, Chief Financial Officer
Mr. Robert Peek, Chief Commercial Officer
Mr. James Bennett, Chief Operating Officer
Ms. Linda Williams, Chief Administrative Officer
Mr. Reece Wilson, Office of General Counsel
Mr. Chris Miller, City Council Liaison
Ms. Rebecca Dicks, Board Liaison

Approval of Minutes

Chairman Bean called for approval of the October 23, 2023 Board of Directors Meeting Minutes, the October 23, 2023 Workshop Meeting Minutes, and the November 15, 2023 Special Board Meeting Minutes. After a motion by Mr. Fleming and a second by Ms. Gilvarry, the Board unanimously approved all minutes as submitted.

Public Comments

Chairman Bean called for comments from the public. There were no public comments.

New Business

BD2023-12-01 Fire Station 48 Funding & Lease Agreement

Mr. Justin Ryan presented this submission for Board approval of the execution of a grant agreement between the City of Jacksonville and the Jacksonville Port Authority for non-federal funding of the Fire Station 48 project.

After a motion by Ms. Hamilton and a second by Ms. Gilvarry, the Board voted to approve this submission.

AC2023-11-01 Purchase of Two (2) Diesel-Electric Container Handling Cranes Liebherr-America, Inc. dba Liebherr USA, Co., Maritime Cranes

Mr. James Bennett presented this submission for Board approval of the issuance of a contract to Liebherr-America, Inc. dba Liebherr USA, Co., Maritime Cranes for the purchase of two (2) STS diesel-electric container handling cranes in the amount of Euro (€) 27,821,571, estimated USD \$30,186,404.00.

After a motion by Mr. Fleming and a second by Mr. Slater, the Board voted to approve this submission.

AC2023-11-02 Breasting Dolphins – Berth 22 Dolphin Additions TIC “The Industrial Company”

Mr. James Bennett presented this submission for Board approval of the issuance of a contract to TIC “The Industrial Company” for Berth 22 Dolphin Additions in the amount of \$5,119,395.00.

After a motion by Ms. Gilvarry and a second by Mr. Slater, the Board voted to approve this submission.

AC2023-12-01 TMT Hanjung Crane 8844 Refurbishment Global Rigging & Transport

Mr. James Bennett presented this submission for Board approval of the issuance of a contract to Global Rigging & Transport for TMT Hanjung Cranes 8844 Refurbishment in the amount of \$1,825,500.00.

After a motion by Ms. Hamilton and a second by Mr. Clarkson, the Board voted to approve this submission.

AC2023-12-02 Continuation Project Order for SET – Additional Contingency Approval as Needed – JE Dunn Construction Company

Mr. James Bennett presented this submission for Board approval of the issuance of Change Order No. 8 to JE Dunn Construction Company in the amount of \$2,105,895 for continuation project order for SET – additional contingency approval as needed.

Presentation

Chairman Bean recognized outgoing Board Member Jamie Shelton who served on the JAXPORT Board of Directors since 2016 and thanked him for his leadership and service.

CEO UPDATE

CEO Eric Green began his update by expressing gratitude towards the collaborative efforts of the port's partners in securing the funding for Fire Station 48. He emphasized pride in the anticipated positive impact and modernization the fire station will bring to the surrounding community. With funding secured, the project is set to move forward and Mr. Green anticipates breaking ground on the development next fall.

Mr. Green is pleased to announce that Ocean Network Express, an existing shipping line partner of the port, will begin a new weekly container service with JAXPORT starting in the spring of 2024. This new service will establish a direct link between the East Coast of the United States and ports in India and the Mediterranean. Notably, this marks the first time U.S. container importers and exporters will have the opportunity to establish direct connections with ports in this region through JAXPORT.

Mr. Green shared with the Board the significant achievements of JAXPORT in the month of November. In a remarkable week, the port successfully concluded three major deals, strategically positioning all three terminals for future growth. The first achievement involved securing a new tenant for the Talleyrand property that Southeast Toyota will be vacating. Mr. Green emphasized the team's success in negotiating a long-term lease with the new operator, with plans to present the details to the Board as early as January 2024. This proactive approach ensures continuous revenue growth for JAXPORT, as the new operator commits to taking over the property two years before Southeast Toyota's departure.

Secondly, JAXPORT has successfully acquired assets and control of the Dames Point container terminal and ICTF (Intermodal Container Transfer Facility). Mr. Green reported that the transition is progressing smoothly, with SSA currently managing terminal operations on a short-term basis. JAXPORT's team is evaluating the highest and best use of the property and working to identify a permanent terminal operator. He states that cargo continues to move through the terminal seamlessly and efficiently.

Mr. Green states that the third development involves the item that the Board just approved from James Bennett a few minutes ago. The port finalized the purchase of two new

container cranes funded by the state of Florida. These cranes will further enhance the port's cargo handling capabilities at Blount Island. JAXPORT's team worked diligently to negotiate a fair price while ensuring the port purchased cranes that will meet its needs for the long term.

Mr. Green celebrated the team's achievements, marking this week as a monumental one for JAXPORT.

Mr. Green informed the Board that JAXPORT hosted Florida Governor Ron DeSantis and UK Secretary of State for Business and Trade Kemi Badenoch for the signing of a Memorandum of Understanding to grow business and trade between Florida and the United Kingdom. JAXPORT was selected to host the event due to the recent growth in our European container businesses, including connections to the UK.

JAXPORT also welcomed Florida Attorney General Ashley Moody, who held a press conference here to announce JAXPORT becoming the first port in Florida to join the Attorney General's 100 Percent Club. The port trained all of its employees to identify and report human trafficking, and also encouraged its port partners to train their employees as well.

Mr. Green stated that the Florida Chapter of the Construction Management Association of America recognized the Jacksonville Harbor Deepening Project with its Project of the Year award last Friday, December 1. This award recognizes construction projects that serve as examples to the construction management industry and are true pinnacles of excellence and innovation. The award was presented to the US Army Corps of Engineers Jacksonville District as the lead on the project and JAXPORT as the sponsor. James Bennett accepted the award on JAXPORT's behalf.

Mr. Green also congratulated several members from JAXPORT's IT Department who received industry recognition for their skills and capabilities. He also thanked JAXPORT Board Members and JAXPORT employees for generously participating in the Forgotten Angel Toy Drive which benefits the Salvation Army. In particular, he thanked Ms. Susan Stewart, Legislative Aide, for spearheading JAXPORT's participation in this program each year.

Mr. Green then turned over the meeting to Mr. James Bennett who introduced the port's Equipment Management Team to present this month's JAXPORT Department Spotlight.

Mr. Brandon Blanton, Asset Manager of Blount Island, Talleyrand & Dames Point, introduced his team of Assistant Managers, and presented a power point showing areas of their responsibilities and how they maintain all of the equipment. He stated the team's mission is to ensure that all equipment is in operating order to minimize down time and continue the efficient movement of cargo.

Reports

R2023-12-01 Engineering and Construction Update

Mr. James Bennett provided an overview of the key capital and engineering projects.

R2023-12-02 Financial Highlights & Monthly Financials/Vital Statistics

Mr. Joey Greive provided Financial Highlights for the month of October 2023 and provided an overview of the financials and vital statistics.

R2023-12-03 Commercial Highlights

Mr. Robert Peek provided commercial highlights to the Board for the month of December 2023.

R2023-12-04 Public Safety Update

Mr. Nick Primrose provided a Public Safety Report as info only.

Other Business

After a motion by Mr. Fleming and a second by Ms. Gilvarry, the Board unanimously approved travel by one or more Board Members of the Authority for business solicitation purposes or to attend any necessary conferences and/or meetings during the month of January 2024.

There being no further business of the Board, the meeting adjourned at 9:35AM.