

**BOARD OF DIRECTORS MEETING**  
**Jacksonville Port Authority**  
**2831 Talleyrand Avenue**  
**October 31, 2011**

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A meeting of the Jacksonville Port Authority Board of Directors was held on Monday, October 31, 2011 at Port Central Office Building, 2831 Talleyrand Avenue, Jacksonville, Florida. Chairman L. Buck Fowler called the meeting to order at 9:33 a.m. and welcomed all attendees. Mr. Reginald Gaffney led the audience in the Pledge of Allegiance and moment of silence.

**Committee/Board Members Attending:**

Mr. L. Buck Fowler, Chairman  
Mr. Reginald L. Gaffney, Vice Chairman  
Mr. James P. Citrano, Secretary  
Mr. Stephen D. Busey, Treasurer  
Mr. Joe York, Member  
Mr. John Anderson, Member

**Other Attendees:**

Mr. Paul Anderson, Chief Executive Officer  
Mr. Roy Schleicher, Executive Vice President  
Mr. Michael Poole, Chief Financial Officer  
Mr. Chris Kauffmann, Chief Operating Officer  
Ms. Juliana Rowland, Office of General Counsel  
Ms. Becky Dicks, Board Secretary

**Approval of Minutes**

Chairman Fowler called for approval of the October 3, 2011 Board Meeting minutes. After a motion by Mr. York and a second by Mr. Gaffney, the Board unanimously approved the minutes as submitted.

**Public Comments**

Chairman Fowler called for comments from the public. There being none, moved on to New Business.

### **New Business**

#### **AC1110-01 Construction Observation Services for BIMT Wharf Rehabilitation and Upgrades Project JPA Project No. B2008-01, JPA Contract No. AE-1264H, Reynolds, Smith & Hills, Inc.**

Mr. Chris Kauffmann presented this submission for Board approval of a contract with Reynolds, Smith & Hills, Inc. for construction services for the Blount Island wharf rehabilitation and upgrades project for the not to exceed amount of \$581,366.

After a motion was made by Mr. Anderson and a second by Mr. York, the Board voted unanimously to approve this submission for awards.

### **Reports**

#### **R1110-01 Engineering and Construction Update**

Mr. Chris Kauffmann provided an overview of the key capital projects.

#### **R1110-02 Monthly Financials/Vital Statistics**

Mr. Michael Poole provided an overview of our monthly financials and vital statistics and answered questions.

#### **R1110-03 Marketing Report**

Mr. Roy Schleicher provided an overview of the marketing report.

### **Other Business**

After a motion by Mr. Citrano and a second by Mr. Gaffney, the Board unanimously approved travel by one or more Board Members and/or employees of the Authority for business solicitation purposes or to attend any necessary conferences and/or meetings during the month of December, 2011.

## **CEO's Update**

Mr. Paul Anderson thanked Sr. Director of Trade Development and Global Marketing Raul Alfonso and his staff for traveling to meet with customers and potential clients, including the recent Brazil trip with Governor Rick Scott and Mayor Alvin Brown.

After providing an update on the Mile Point project, he stated that we are competing vigorously for businesses and we are changing the process in the way projects are being done. Mr. Anderson also stated that the JAXPORT brand is good, strong, and growing. Mr. Anderson spoke last Wednesday before the House of Representatives Sub-Committee on Water Resources and the Environment on the importance of seaports. It went well and many questions were asked including how do we change the process? His submitted testimony resonated with not only members of the committee and staff, which is very important, but also stated that we are writing a transportation reauthorization bill and think many of our recommendations will be incorporated in language of that bill.

Mr. Anderson stated that he is working closely with Mayor Alvin Brown, who was recently appointed to the Ports Task Force for the US Conference of Mayors. Mr. Anderson thinks that is a good appointment for Mayor Brown because it will allow him to have a national voice and he will be able to project the JAXPORT brand to his colleagues. Last Friday, Mr. Anderson had the opportunity to meet with Tom Cochran, President and CEO of the US Conference of Mayors, while he was in town for the FL/GA game. Mayor Brown and Mr. Cochran have made ports their top priority. Mr. Anderson stated that he will continue to work closely with Mayor Brown and will provide him with information and make some introductions for him to try and build some coalitions with the American Association of Port Authorities and other industries and associations that are promoting ports before the U.S. Congress.

Mr. Anderson also stated that the TRAPAC grant was completed successfully.

## **Submitted For Information**

The Awards Committee meeting minutes for October 17, 2011 were submitted for information. There were no emergency purchases or unbudgeted transactions.

## **Chairman's Update**

Chairman L. Buck Fowler closed the meeting with his final comments. The Board's next meeting will be held December 7, 2011 at the Cruise Terminal.

There being no further business of the Board, the meeting was adjourned at 10:35 a.m.