

**BOARD OF DIRECTORS MEETING
Jacksonville Port Authority
2831 Talleyrand Avenue
September 23, 2013**

A meeting of the Jacksonville Port Authority Board of Directors was held on Monday, September 23, 2013 at the Port Central Office Building, 2831 Talleyrand Avenue, Jacksonville, Florida. Chairman Joe York called the meeting to order at 9:03 a.m. and welcomed all attendees. Mr. John Anderson led the audience in the Pledge of Allegiance and moment of silence.

Committee/Board Members Attending:

Mr. Joe York, Chairman
Mr. John Anderson, Vice Chairman
Mr. John Falconetti, Treasurer
Mr. Dr. John Allen Newman, Secretary
Mr. Robert Spohrer, Member

Excused Absence:

Mr. Jim Citrano, Member

Other Attendees:

Mr. Brian Taylor, Chief Executive Officer
Mr. Chris Kauffmann, Chief Operating Officer
Mr. Michael Poole, Chief Financial Officer
Mr. Eric Green, Sr. Director, Government & External Affairs
Ms. Sheryl Williams, Director, Human Resources
Mr. Gayle Petrie, Assistant General Counsel, City of Jacksonville
Mr. Matt Schellenberg, City Council Liaison to JAXPORT
Ms. Becky Dicks, Board Secretary

Approval of Minutes

Chairman York called for approval of the August 26, 2013 Board Meeting Minutes. After a motion by Mr. Spohrer and a second by Mr. Falconetti, the Board unanimously approved the minutes as submitted.

Public Comments

Chairman York called for comments from the public. There being none, he moved on to New Business.

New Business

BD1309-01 Collective Bargaining Agreement

This submission was presented by Ms. Sheryl Williams for Board ratification of the terms of the tentative agreement between the Jacksonville Port Authority and the Federation of Public Employees, a division of the National Federation of Public and Private Employees, AFL-CIO, for a new contract effective October 1, 2013 through September 30, 2016.

After a motion was made by Dr. Newman and a second by Mr. Falconetti, the Board voted unanimously to approve this submission.

AC1309-01 Remove Existing Dolly Pad and Rehabilitate Asphalt – BIMT JPA Contract No. C-1430A – PARS Construction Services, LLC

Mr. Chris Kauffmann presented this award for Board approval of the issuance of a contract to PARS Construction Services, LLC in the lump sum amount of \$534,360 for removal of existing dolly pads and rehabilitation of asphalt at the Blount Island Marine Terminal.

After a motion was made by Mr. Anderson and a second by Mr. Spohrer, the Board voted unanimously to approve this submission.

CEO Update

Mr. Taylor informed the Board that he had revised the order of the team's presentations for this meeting and for future board meetings so as to provide the business updates ahead of the financial review and provide the board with important commercial and operational insight into the industry and customer trends affecting the port's financial performance this month and perhaps others. He stated that his intention is to focus on the key highlights and trends that are most important and spend less time on the overall numbers.

Mr. Taylor stated that by providing the board with the full financial package in advance of the board meeting, and by completing a review with the Board's Treasurer prior to the meeting, that it would keep the focus on the higher level trends, but he reassured the board that the team will be fully prepared to address any questions they may have on any of the financial statements.

Mr. Taylor informed the board that he had completed his 7th week on the job and that throughout this time, he has continued to engage in meetings with customers, government officials, the business community and the staff. He offered two observations that have had a significant impact on him. The first observation is the level of cooperation that exists with our labor structure is unmatched on the East Coast. He stated that after having lived and worked in a variety of locations, the focus, flexibility

and unity of purpose around anything that brings jobs and economic value to the region cannot be found in most other ports. The second observation is the level of public and private cooperation that exists in Jacksonville is one of the greatest assets for this region. Mr. Taylor stated that the business community understands how this port can drive economic growth for the Northeast Florida region and they have pledged their support to help JAXPORT carry the message throughout the community, and with our representatives in D.C., that deeper water in this harbor is critical to the long term future of this region.

Mr. Taylor then gave a brief update on the organization. He stated that during the last board meeting, he was very impressed with the quality of the people and the commitment they have to the business. He stated that we have the resources to create a solid foundation. He also pointed out that there are some overlapping functions with blurred lines of responsibility and that he will be realigning a number of these functions. Mr. Taylor stated that this work is now complete and was communicated to the organization one week ago. He stated that in particular, Roy's commercial organization has been substantially strengthened and his team will be provided with all the assets and resources that will be needed to identify the right customers to pursue, crafting the most appropriate messages and value propositions, and by developing effective tools to link us directly with our customers.

Mr. Taylor informed the board that we are making great progress on the development of our strategic plan and that he expects to have this ready for the board's review in October. He stated that in conjunction with the finalization of the plan, the port has also conducted 3 working sessions with our Public Relations partner to develop and finalize the best program to roll out this plan and support it with ongoing communication throughout the community.

Mr. Taylor briefly mentioned that he, Eric Green, Board member Bob Spohrer, and Dennis Kelly from TraPac, went to Washington, DC last week and their mission was to make sure all the congressional delegates understood the importance of the harbor deepening project to Northeast Florida and to understand what could be done to ensure this project proceeds without delay or interruption. He stated that they also wanted to ensure that OMB understood the importance of allocating PED funding for the deepening project and to look for any opportunities that would help us keep this project on track and moving ahead beyond the April, 2014 Chiefs Report, and also to ensure that the Mile Point project continues to advance.

Mr. Taylor stated that he believes the messages were heard and understood. He stated that while there are some challenges ahead, we must and will do everything in our power to move these issues forward.

Reports

R1309-01 Business Development Report

Mr. Brian Taylor provided an overview of the business development report on behalf of Mr. Roy Schleicher since he was out of town on business.

R1309-02 Engineering and Construction Update

Mr. Chris Kauffmann provided an overview of the key capital projects and gave an update.

R1309-03 Monthly Financials/Vital Statistics

Mr. Michael Poole provided an overview of our monthly financials and vital statistics and answered questions. As Treasurer of the board, Mr. Falconetti concurred with Mr. Poole's update and stated that he felt comfortable with the report.

R1309-04 Legislative Update

Mr. Green provided an overview on legislative issues and gave an update.

Other Business

After a motion by Dr. Newman and a second by Mr. Anderson, the Board unanimously approved travel by one or more Board Members of the Authority for business solicitation purposes or to attend any necessary conferences and/or meetings during the month of October, 2013.

There being no further business of the Board, the meeting was adjourned at 9:56 a.m.