

**BOARD OF DIRECTORS MEETING  
Jacksonville Port Authority  
2831 Talleyrand Avenue  
February 18, 2014**

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A meeting of the Jacksonville Port Authority Board of Directors was held on Tuesday, February 18, 2014 at the Port Central Office Building, 2831 Talleyrand Avenue, Jacksonville, Florida. Vice Chairman John Falconetti called the meeting to order at 9:02 a.m. and welcomed all attendees. Amb. Nancy Soderberg led the audience in the Pledge of Allegiance and moment of silence.

Committee/Board Members Attending:

Mr. John Falconetti, Vice Chairman  
Dr. John Allen Newman Treasurer  
Mr. Jim Citrano, Member  
Amb. Nancy Soderberg, Member  
Mr. Ed Fleming, Member

Excused Absence:

Mr. Joe York, Chairman  
Mr. Robert Spohrer, Secretary

Other Attendees:

Mr. Brian Taylor, Chief Executive Officer  
Mr. Roy Schleicher, Executive VP, Chief Commercial Officer  
Mr. Chris Kauffmann, Chief Operating Officer  
Mr. Michael Poole, Chief Financial Officer  
Mr. Eric Green, Sr. Director, Government & Community Affairs  
Mr. Gayle Petrie, Assistant General Counsel, City of Jacksonville  
Mr. Matt Schellenberg, City Council Liaison to JAXPORT  
Ms. Becky Dicks, Board Secretary

**Approval of Minutes**

Vice Chairman Falconetti called for approval of the January 24, 2014 and December 11, 2013 Board Meeting Minutes. After a motion by Amb. Soderberg and a second by Mr. Fleming, the Board unanimously approved the minutes as submitted.

## **Public Comments**

Vice Chairman Falconetti called for comments from the public. There was one public comment from Mr. Hobart Joost from Colliers International's Northeast Florida office who presented JAXPORT with the "Best Audible" port award in recognition of CEO Brian Taylor's leadership in growing the port's business and pursuing a deeper harbor.

## **Presentations**

Vice Chairman Falconetti recognized former board member John Anderson by presenting him with a gift and thanking him for his leadership and service to the community as a JAXPORT board member.

Mr. Aaron Kendrick, Sr. Director of Finance and the 2013 Charity Drive Chairman, spoke to the board about the success of JAXPORT'S United Way and Community Health Charities campaign this past year and then he, Vice Chairman Falconetti and CEO Brian Taylor presented checks to Ms. Alecia Givens, Resource Development Manager for United Way of N.E. Florida, Mr. Joe Crozier, President & CEO, Community Health Charities of N.E. Florida, and Mr. Dick Kravitz, Campaign Services Manager, Community Health Charities of N.E. Florida.

CEO Brian Taylor recognized the following JAXPORT team members celebrating their employee milestones:

Timothy Blanton, Asst. Operations Manager, Talleyrand – 25 years  
Chris Crouch, Manager, Risk Management, PCOB – 10 years

Mr. Peter Keller, Executive Vice President of Sea Star Line's parent company, TOTE, Inc., made a presentation the Board regarding LNG – Looking Ahead.

Mr. James Bennett, P.E., Urban Transportation Development Manager, for the Florida Department of Transportation, District 2, presented the board with an update on the Work Program for FY 2014/2015 to 2018/2019.

Ms. Nancy Rubin, Sr. Director of Communications gave an update on JAXPORT's social media tools.

Mr. Chris Kauffmann presented the Board with an update on the Mile Point Project.

## New Business

### **BD1402-01 FY2013 Audited Financial Statements**

This submission was presented by Mr. Mike Poole for Board approval of the audited financials prepared by McGladrey & Pullen, LLP. Mr. Poole then introduced Mr. Brett Friedman of McGladrey & Pullen, LLP who stated that he was pleased to inform the board that there was an unmodified audit for the year ended September 30, 2013.

After a motion was made by Dr. Newman and a second by Mr. Citrano, the Board voted unanimously to approve this submission.

## CEO Update

Mr. Taylor informed the Board that we have now officially rolled out the Strategic Master Plan to our associates and to many of our key constituent groups. He stated that this is an ongoing process and that we will continue to get in front of as many people as possible. He feels that we now have a roadmap to guide us for years to come but that we should all recognize that we may be required to tweak our plans as things unfold in the coming years.

Mr. Taylor wanted to give thanks to all the Board members for their guidance and support. In particular, he wanted to thank Mr. John Anderson who provided leadership and focus in the process when it was needed the most.

He reassured the Board that after seeing Mr. Chris Kauffmann's update on Mile Point, that the port will continue to pursue the dual path of the Water Resources Development Act (WRDA) and the do-it-ourselves approach, but assuming that the WRDA bill passes in April, 2014, this is by far the better path for us to follow. He stated that he and the team will be participating in the Civil Works Review Board (CWRB) meeting in Washington, DC on February 25, 2014 and that we are moving ahead with preparation for the Pre-Construction Engineering & Design (PED) phase. Mr. Taylor said that he will also be meeting with the White House Office of Management and Budget (OMB) to discuss the opportunity for PED funding in the 2015 budget process.

Mr. Taylor stated that the Intermodal Container Transfer Facility (ICTF) is moving forward and that the next step will be the Request for Proposal (RFP) for the firm to operate this asset.

Mr. Taylor stated that business remains financially sound. He stated that our efforts to grow our international container presence continues to pay off and that Mr. Schleicher's team is making solid progress in the development of other growth initiatives in all sectors of the business.

Mr. Taylor stated that Mr. Peter Keller gave us a great update on where things are headed with the SeaStar new build program, as well as their new LNG relationship with Pivotal/Westpac. He stated that the port will be working closely with them as well as others in Jacksonville who are interested in advancing the LNG program. Mr. Taylor said that this is really our chance to help put Jacksonville and N.E. Florida in the pole position of this segment.

Mr. Taylor stated that he wanted to comment briefly on the port's 2013 financial statements and the year-end audit report that Mr. Poole just presented. He stated that he has been involved in managing financial statements for about 15 years, and in all that time, he has never seen a year-end audit report with zero findings. Mr. Taylor wanted to personally recognize Mr. Mike Poole and Mr. Mike McClung for all their hard work and dedication. He said that it is through the efforts of people like Mr. Poole and Mr. McClung that we have been able to rebuild the feeling of trust and integrity that we need to have around our financial reporting. Mr. Taylor stated that given some of the past history at JAXPORT, this trust, integrity and transparency around our financial reporting is more important than ever. As he always says, this is not our money but rather the public's money, and he can think of no one better to oversee the management of these assets than Mr. Poole and Mr. McClung.

Mr. Taylor also wanted to take a moment to recognize Board Member Jim Citrano. He stated that during Jim's time as Board Chair, he assigned himself to be JAXPORT's board liaison related to the neighborhood challenges in Mayport. Mr. Taylor stated that he has only been here 6 months, but he understands that this has been the easiest 6 months related to Mayport and much of that stems from the involvement and relationships of Mr. Citrano. Mr. Taylor stated that he recently received a copy of a letter to Mr. Citrano from Mr. Sam Floyd, Chairman of the Mayport Waterfront Partnership Board which thanked Jim for all of his time, energy and effort that he put into this most critical community initiative.

In closing, Mr. Taylor recognized Mr. Aaron Kendrick , the 2013 JAXPORT Charity Drive Chairman, and thanked him for his leadership in making the port's annual charity drive such a success. He stated that under Mr. Kendrick's leadership, the employees and port partners raised more than \$60,000 for charity in 2013 which is a 71% increase over last year and the largest amount to date.

## Reports

### **R1402-01 Business Development Report**

Mr. Roy Schleicher provided an overview of the business development report.

### **R1402-02 Engineering and Construction Update**

Mr. Chris Kauffmann provided an overview of the key capital projects and gave an update.

**R1402-03 Monthly Financials/Vital Statistics**

Mr. Michael Poole provided an overview of our monthly financials and vital statistics.

**R1402-04 Legislative Update**

Mr. Green provided an overview on legislative issues and gave an update.

**Other Business**

After a motion by Dr. Newman and a second by Mr. Fleming, the Board unanimously approved travel by one or more Board Members of the Authority for business solicitation purposes or to attend any necessary conferences and/or meetings during the months of February through April 2014.

**Submitted For Information**

There were no emergency purchases or unbudgeted transactions.

There being no further business of the Board, the meeting was adjourned at 11:39 a.m.