

**BOARD OF DIRECTORS MEETING**  
**Jacksonville Port Authority**  
**2831 Talleyrand Avenue**  
**June 30, 2014**

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A meeting of the Jacksonville Port Authority Board of Directors was held on Monday, June 30, 2014 at the Port Central Office Building, 2831 Talleyrand Avenue, Jacksonville, Florida. Chairman Joe York called the meeting to order at 10:09 a.m. and welcomed all attendees. Mr. John Falconetti led the audience in the Pledge of Allegiance and moment of silence.

Committee/Board Members Attending:

Mr. Joe York, Chairman  
Mr. John Falconetti, Vice Chairman  
Dr. John Allen Newman Treasurer  
Mr. Robert Spohrer, Secretary  
Mr. Jim Citrano, Member  
Amb. Nancy Soderberg, Member  
Mr. Ed Fleming, Member

Other Attendees:

Mr. Brian Taylor, Chief Executive Officer  
Mr. Roy Schleicher, Executive VP, Chief Commercial Officer  
Mr. Chris Kauffmann, Chief Operating Officer  
Mr. Michael Poole, Chief Financial Officer  
Mr. Eric Green, Sr. Director, Government & Community Affairs  
Mr. Matt Schellenberg, City Council Liaison to JAXPORT  
Ms. Becky Dicks, Board Secretary

**Approval of Minutes**

Chairman York called for approval of the April 28, 2014 Board Meeting Minutes. After a motion by Dr. Newman and a second by Mr. Spohrer, the Board unanimously approved the minutes as submitted.

**Public Comments**

Chairman York called for comments from the public. There being none, he moved on to Presentations.

## Presentations

CEO Brian Taylor recognized Cindy Laquidara and thanked her for her years of legal service to the port as the City of Jacksonville's General Counsel and wished her much success as she joins the Akerman Senterfitt law firm.

Mr. Taylor also recognized Jeff Price, Marketing Coordinator, for reaching his 15 year milestone with JAXPORT and thanked him for his dedicated service.

Mr. Roy Schleicher introduced Frank Camp, the new Director of Non-Containerized Sales to the Board.

Mr. Chris Kauffmann introduced Steve Johnstone, the new Director of Information Technology to the Board.

Mr. David Kaufman recognized the Safe Boys Home founders Doug and Robbie Smith and thanked them for their dedication over the past 30 years of teaching troubled boys the skills necessary for jobs in the maritime industry.

Ambassador Nancy Soderberg gave an update to the Board regarding the community outreach initiative on harbor deepening and port growth. She told the board that after attending several of the public affairs meetings, the group has worked up a list of area organizations for the board to review and that several of the board members have offered to commit to speaking to these organizations. Her recommendation to the Board is that the board members who are open to speaking to the organizations meet with Brian and the team to go through the slides, talking points and become well versed on the issues. She stated that the board members should begin preparing and scheduling these presentations now with the idea of starting them in the fall.

Ms. Carla Miller made a presentation to the Board on Ethics: Cutting Edge Concepts.

## New Business

### **BD1406-01 Proposed Operating & Capital Budget for FY2015**

This submission was presented by Mr. Mike Poole for Board approval of the proposed FYE 2015 Operating and Capital Budget as presented and its submission in the appropriate format to the Finance Committee of the Council of the City of Jacksonville.

After a motion was made by Mr. Citrano and a second by Dr. Newman, the Board voted unanimously to approve this submission.

## **BD1406-02 Authorization for Acquisition of Fee & Easement Interests in Certain Lands for Mile Point Navigation Project**

This submission was presented by Mr. David Kaufman for Board approval authorizing JAXPORT to acquire and transfer property rights for land needed to move forward with the Mile Point project.

After a motion was made by Mr. Spohrer and a second by Mr. Citrano, the Board voted unanimously to approve this submission.

### **CEO Update**

Mr. Taylor stated that with the passage of the WRDA bill we are now able to officially pass the Mile Point project along to the Corps for implementation. The Corps district office is in the process of making the required Congressional notifications that are required as we are covering the federal share with the funds allocated by Governor Scott. Mr. Taylor stated that we are in the process of executing the Project Partnership Agreement with the Corps and that once this is in place, along with the Congressional notifications, the Corp will advertise for the construction. He stated that we are looking to award this contract in December, 2014 and begin the actual construction shortly thereafter.

Mr. Taylor stated that receiving authorization in the WRDA bill for the deepening project was a big step forward for the port and it represented a solid team effort. He specifically recognized Eric Green for his work with our Congressional delegation and Joe Miller for the work he did spearheading our efforts with the Corps. Mr. Taylor stated that now that the Pre-Construction Engineering & Design (PED) phase has officially kicked off, we will now begin the extensive work that is required to secure our federal and state funding and that we will be looking into all the options that can be put on the table for the non-federal local share.

Mr. Taylor informed the Board that the ICTF is moving forward and construction has begun. He stated that we are also making progress related to the selection of a bidder to operate this facility for the Port. He also stated that the Port continues to make consistent progress with the berth replacement initiative and will soon start work on the critical berths at APMT.

Mr. Taylor stated that the business remains financially sound but that we continue to be impacted by the lack of growth in the Puerto Rico container trade. He stated that the Port is anxious for the situation in Venezuela to stabilize so that Hamburg-Sud can resume shipping the auto parts to the Ford plant in Venezuela. In the first 3 months of this year, January through March, these two items represented a YOY reduction in volume of 7,085 (6%) in PR and 7,459 loads in our South American business. He stated that this is one of the reasons that our growth in the Asia international business remains so critical. During this same 3 month period, our Asia volume is up 14,003 loads or 30% versus the previous year. During the first 6 months, this business is up 22% YOY. Mr. Taylor stated that in a recent *Journal of Commerce* article, it was noted

that our overall volume was down 1% in QTR 1/14, and it was because of this Puerto Rico and South America shortfall. Looking just at Asia imports, another publication showed JAXPORT as the 4<sup>th</sup> fastest growing port in the nation related to Asia import volume – a 10.5% growth. Mr. Taylor also stated that we continue to make good progress with a number of accounts in multiple commodity sectors.

Mr. Taylor also gave the board an update on the Mayor's Port Task Force. There have been 2 task force meetings since the last board meeting. At the May 12, 2014 meeting, JAXPORT presented a detailed overview supporting justification for the harbor deepening. The meeting on June 18, 2014 had comments from Dr. David Jaffee of UNF, CSX, the JAX Chamber, as well as a number of port users. The next meeting is scheduled for August 7, 2014, and it will include presentations and comments from the Corps, John Martin and FDOT Secretary AnanthPrasad.

Mr. Taylor concluded his remarks by thanking Chairman York for his guidance and support over the past year.

### Reports

#### **R1406-01 Business Development Report**

Mr. Roy Schleicher provided an overview of the business development report.

#### **R1406-02 Engineering and Construction Update**

Mr. Chris Kauffmann provided an overview of the key capital projects and gave an update.

#### **R1406-03 Monthly Financials/Vital Statistics**

Mr. Michael Poole provided an overview of our monthly financials and vital statistics.

#### **R1406-04 Legislative Update**

Mr. Eric Green provided an overview on legislative issues and gave an update.

### Chairman's Update

Chairman York stated that it has been an exciting year serving as Chairman with everything from the CEO search, Mile Point, the harbor deepening, WRDA bill, and he congratulated the staff on attaining such goals. He stated that it has been an honor and privilege to work with this board and the leadership team. Chairman York stated there is still much work to be done, but he is sure that we have right person in place with Brian at the helm.

Chairman York stated that in light of the terms of the current officers ending on June 30, 2014, he would like to make a motion for board consideration of a new slate of officers consisting of John Falconetti as Chairman; Dr. John Newman as Vice Chairman, Bob Spohrer as Treasurer; Jim Citrano as Secretary; and Ed Fleming as JAXPORT's TPO representative. Ambassador Soderberg seconded the motion and the board unanimously approved the new slate of officers for a term beginning July 1, 2014 and ending on June 30, 2015.

### **Other Business**

After a motion by Mr. Citrano and a second by Mr. Falconetti, the Board unanimously approved travel by one or more Board Members of the Authority for business solicitation purposes or to attend any necessary conferences and/or meetings during the months of July through August 2014.

### **Submitted For Information**

There were no emergency purchases or unbudgeted transactions.

There being no further business of the Board, the meeting was adjourned at 11:59 a.m.