# BOARD OF DIRECTORS MEETING Jacksonville Port Authority 2831 Talleyrand Avenue August 25, 2014

A meeting of the Jacksonville Port Authority Board of Directors was held on Monday, August 25, 2014 at the Port Central Office Building, 2831 Talleyrand Avenue, Jacksonville, Florida. Chairman John Falconetti called the meeting to order at 9:00 a.m. and welcomed all attendees. Dr. John A. Newman led the audience in the Pledge of Allegiance and a prayer.

## Committee/Board Members Attending:

Mr. John Falconetti. Chairman

Dr. John Allen Newman, Vice Chairman

Mr. Robert Spohrer, Treasurer

Mr. Jim Citrano, Secretary

Mr. Joe York, Member

Amb. Nancy Soderberg, Member

Mr. Ed Fleming, Member

#### Other Attendees:

Mr. Brian Taylor, Chief Executive Officer

Mr. Chris Kauffmann, Chief Operating Officer

Mr. Michael Poole, Chief Financial Officer

Mr. Eric Green, Sr. Director, Government & Community Affairs

Mr. Ray Holt, City Council Liaison to JAXPORT

Ms. Becky Dicks, Board Secretary

## **Approval of Minutes**

Chairman Falconetti called for approval of the June 30, 2014 Board Meeting Minutes. After a motion by Mr. Citrano and a second by Mr. York, the Board unanimously approved the minutes as submitted.

#### **Public Comments**

Chairman Falconetti called for comments from the public. There being none, he moved on to Presentations.

#### **Presentations**

Chairman Falconetti welcomed and recognized Councilman Ray Holt as the Board's new City Council Liaison.

CEO Brian Taylor recognized Joe York by presenting him with a gift and thanking him for his leadership and service as Board Chairman from July 1, 2013 through June 30, 2014.

Mr. Taylor recognized the following JAXPORT employees celebrating their employee milestones and thanked them for their service:

John Sustrean, Mechanic II, Blount Island – 15 years William James, Mechanic II, Blount Island – 15 years

Mr. Taylor also recognized and congratulated Linda Williams, Director of Corporate Performance and Compliance, for earning her Masters of Business Administration from the University of Phoenix, as well as being recognized with the University's 2014 School of Business Leadership Award.

## New Business

### **BD1408-01 Updated Management Policies**

This submission was presented by Ms. Sheryl Williams for Board approval of the updated Management Policies.

After a motion was made by Mr. Citrano and a second by Mr. York, the Board voted unanimously to approve this submission.

#### BD1408-02 Crane Lease/Purchase Agreement

This submission was presented by Mr. Mike Poole for Board approval of the issuance of a Crane Lease/Purchase Agreement with SunTrust Bank in the not to exceed amount of \$25 million.

After a motion was made by Mr. Citrano and a second by Dr. Newman, the Board voted unanimously to approve this submission.

## BD1408-03 Joint Participation with FDOT for Crane Acquisitions

This submission was presented by Mr. Mike Poole for Board approval authorizing a joint participation agreement between the Florida Department of Transportation and JAXPORT for crane acquisitions.

After a motion was made by Mr. York and a second by Amb. Soderberg, the Board voted unanimously to approve this submission.

# AC1407-03 Resurfaced Leased Areas – Southeast Toyota and Talleyrand Marine Terminal

Mr. Chris Kauffmann presented this award for Board approval of the issuance of a contract with All Pro Asphalt for resurfacing of leased areas at Southeast Toyota and Talleyrand Marine Terminal in the not to exceed amount of \$330,599.82.

After a motion was made by Mr. Spohrer and a second by Mr. York, the Board voted unanimously to approve this submission.

## AC1408-01 Purchase of New Gantry Container Cranes for BIMT

Mr. Chris Kauffmann presented this award for Board approval of the issuance of a contract to ZPMC for the purchase of three container handling gantry cranes for the Blount Island Terminal in the not to exceed amount of \$37,609,966 which includes \$1,309,966 for critical parts.

After a motion was made by Mr. Citrano and a second by Dr. Newman, the Board voted unanimously to approve this submission.

# AC1408-02 Engineering Services During Construction for Purchase of New Gantry Container Cranes for BIMT

Mr. Chris Kauffmann presented this award for Board approval of the issuance of a contract to Shaw Environmental & Infrastructure, Inc. to provide Engineering Services during construction to support the purchase of new container cranes for the Blount Island Marine Terminal in the not to exceed amount of \$1,147,570.

After a motion was made by Mr. Citrano and a second by Dr. Newman, the Board voted unanimously to approve this submission.

#### **CEO Update**

Mr. Taylor stated that the acquisition of the land and easements required for the Mile Point project were completed a few weeks ago and that the Corps district office is in the process of making the required Congressional notifications. He stated that we are now

finalizing the Project Partnership Agreement with the Corps and that we are still on track for the Corps to advertise for the construction and to award this contract in December, 2014.

As to the harbor deepening project, Mr. Taylor stated that the PED continues to move ahead and we will now begin the extensive work that is required to secure the Federal, State, and local funding. Mr. Taylor stated that he met with the Corps and OMB staff in Washington, DC a week ago to get the federal process moving.

Mr. Taylor stated that the ICTF construction is moving along nicely and that progress is being made as to the selection of a bidder to operate this facility for the Port. He stated that JAXPORT staff proactively had a community meeting with the residents of the enclave around the ICTF and that follow-up information is forthcoming from the JAXPORT team on several issues that were raised.

Mr. Taylor stated that the business is sound and that we continue to make progress in other sectors to help overcome the lack of growth that we continue to see in the Puerto Rican trade. He stated that he has heard that the situation in Venezuela may stabilize enough to allow Hamburg Süd to resume shipping auto parts to the Ford plant.

Mr. Taylor stated that he had hoped the Board had a chance to review the updated economic impact analysis that was released by Dr. John Martin in August which showed significant growth in overall container volume and jobs associated with JAXPORT. He stated that JAXPORT should be proud of what it has accomplished during the last 5 years, which were some of the toughest years of the century, and what it has done to spur economic growth in this region.

Mr. Taylor stated that the Mayor's Port Task Force met on August 7<sup>th</sup> and it included presentations and comments from the Secretary of FDOT, Ananth Prasad, John Martin, and the Corps. Secretary Prasad was very clear in his comments that the State will provide funding for the deepening project and he looks forward to getting this project started. Mr. Taylor stated that he would continue to provide updates to the Board on this process as it moves forward.

Mr. Taylor concluded his CEO update by letting the Board know that he and other JAXPORT staff met with the City Council Finance Committee last Thursday and that JAXPORT received full support for the budget that the Board approved at the June Board meeting. He stated that he expects the budget to be fully adopted by the City Council next month.

#### Reports

#### R1408-01 Business Development Report

Mr. Brian Taylor provided an overview of the business development report since Mr. Schleicher was out of town on business.

## R1408-02 Engineering and Construction Update

Mr. Chris Kauffmann provided an overview of the key capital projects and gave an update.

## R1408-03 Monthly Financials/Vital Statistics

Mr. Michael Poole provided an overview of the monthly financials and vital statistics.

## R1408-04 Legislative Update

Mr. Eric Green provided an overview on legislative issues and gave an update.

#### Other Business

After a motion by Mr. York and a second by Dr. Newman, the Board unanimously approved travel by one or more Board Members of the Authority for business solicitation purposes or to attend any necessary conferences and/or meetings during the months of September through October 2014.

## **Submitted For Information**

There were no emergency purchases or unbudgeted transactions.

There being no further business of the Board, the meeting was adjourned at 10:25 a.m.