

BOARD OF DIRECTORS MEETING
Jacksonville Port Authority
2831 Talleyrand Avenue
April 27, 2015

A meeting of the Jacksonville Port Authority Board of Directors was held on Monday, April 27, 2015 at the Port Central Office Building, 2831 Talleyrand Avenue, Jacksonville, Florida. Chairman Falconetti called the meeting to order at 9:01 a.m. and welcomed all attendees.

Board Members Attending:

Mr. John Falconetti, Chairman
Dr. John Allen Newman, Vice Chairman
Mr. Robert Spohrer, Treasurer
Mr. Jim Citrano, Secretary
Mr. Joe York, Member
Amb. Nancy Soderberg, Member
Mr. Ed Fleming, Member

Other Attendees:

Mr. Brian Taylor, Chief Executive Officer
Mr. Roy Schleicher, Executive VP, Chief Commercial Officer
Mr. Chris Kauffmann, Chief Operating Officer
Mr. Mike Poole, Chief Financial Officer
Mr. Gayle Petrie, Asst. General Counsel, City of Jacksonville
Ms. Becky Dicks, Board Secretary

Approval of Minutes

Chairman Falconetti called for approval of the February 23, 2015 Board Meeting Minutes. After a motion by Dr. Newman and a second by Mr. Fleming, the Board unanimously approved the minutes as submitted.

Public Comments

Chairman Falconetti called for comments from the public. There being none, he moved on to New Business.

Presentations

Mr. Taylor recognized Talleyrand Operations Manager Randy Anderson for 35 years of dedicated service to the port.

Steve Johnstone, Director of Information Technology, discussed cyber security and the proactive steps being taken by IT to monitor and protect JAXPORT's systems.

New Business

AC2015-04-02 Distribution Load Center – Site Work PARS Construction Services, LLC

Mr. Chris Kauffmann presented this submission for Board approval of the issuance of a contract to PARS Construction Services, LLC for the Distribution Load Center (DLC) Site Work Project, in the not to exceed amount of \$620,000.

After a motion was made by Amb. Soderberg and a second by Mr. York, the Board voted unanimously to approve this submission.

CEO Update

Mr. Taylor stated that the West Coast longshore group and the Pacific Maritime Association finally reached an agreement on a new labor contract shortly after the last Board meeting, but the damage had already been done. Many customers, dependent upon the West Coast gateway were victimized and they are now looking for ways to diversify their supply chain. While they will not likely shift all of their business to the East Coast, they will make changes. Of the 403 shippers surveyed, one-third of retailers and one-quarter of manufacturers said they plan on adding or relocating to Distribution Centers on the East Coast. Our job is to make sure Jacksonville is in the mix.

Mr. Taylor informed the Board that the team continues to work the scene in DC and Tallahassee to line up funding support for the deepening project. We are looking for ways to creatively manage the segments of the project in a way that helps reduce the cost and improve the benefit cost ratio. FDOT has already got dollars placed in their five year work plan and we do expect this to be approved at the conclusion of this legislative session. It has been stated on numerous occasions that they expect to see some local skin in the game. The Mayor's Port Task Force came out in support of the project and they will begin looking at different approaches as to the local share.

Mr. Taylor stated that we have received our notification from our collective bargaining unit that they intend to enter into discussions with us regarding their economic reopener. The Board can expect to hear more from him on this as we get through initial discussions in June/July.

Mr. Taylor also stated that we are making progress on the finalization of our 2015/16 budget. We will be bringing this to each of the board members in the month of June prior to the June 30th deadline.

Mr. Taylor ended his comments by showing the board a news clip about the MOL Northern Juvenile's arrival last week in Jacksonville. The MOL Northern Juvenile is capable of carrying 8,800 TEU's and is the largest container cargo ship to ever call on JAXPORT.

Reports

R2015-04-01 Legislative Update

In the absence of Eric Green, Mr. Taylor provided a legislative update.

R2015-04-02 Business Development Report

Mr. Roy Schleicher provided a business development update.

R2015-04-03 Engineering and Construction Update

Mr. Chris Kauffmann provided an overview of the key capital and engineering projects.

R2015-04-04 Monthly Financials/Vital Statistics

Mr. Michael Poole provided an overview of the monthly financials and vital statistics.

Other Business

After a motion by Mr. York and a second by Dr. Newman, the Board unanimously approved travel by one or more Board Members of the Authority for business solicitation purposes or to attend any necessary conferences and/or meetings during the months of May through June, 2015.

Submitted For Information

There were no emergency purchases or unbudgeted transactions.

There being no further business of the Board, the meeting was adjourned at 10:18 a.m.