

**BOARD OF DIRECTORS MEETING
Jacksonville Port Authority
2831 Talleyrand Avenue
November 5, 2018**

A meeting of the Jacksonville Port Authority Board of Directors was held on Monday, November 5, 2018 at the Port Central Office Building, 2831 Talleyrand Avenue, Jacksonville, Florida. Chairman Falconetti called the meeting to order at 9:33AM and welcomed all attendees. Ms. Wendy Hamilton led the audience in the Pledge of Allegiance and moment of silence.

Board Members Attending:

Mr. John Falconetti, Chairman
Mr. John Baker, Vice Chairman
Mr. Jamie Shelton Treasurer
Ms. Wendy Hamilton, Secretary
Dr. John A. Newman, Member
Mr. Ed Fleming, Member
Mr. Palmer Clarkson, Member

Other Attendees:

Mr. Eric Green, CEO
Ms. Beth McCague, CFO
Mr. James Bennett, Sr. Director, Facilities Development
Mr. Gil Feltel, Chief Legal Officer
Mr. Bill Gulliford, City Council Liaison
Ms. Rebecca Dicks, Board Liaison

Approval of Minutes

Chairman Falconetti called for approval of the October 1, 2018 Board of Directors Meeting Minutes. After a motion by Mr. Shelton and a second by Mr. Clarkson, the Board unanimously approved the minutes as submitted.

Public Comments

Chairman Falconetti called for comments from the public. There being none, he moved on to New Business.

New Business

AC2018-10-01 Annual Maintenance Dredging Services for JAXPORT Manson Construction Company

Mr. James Bennett presented this submission for Board approval of \$871,935 in additional change orders to the maintenance dredging services contract for berth maintenance dredging.

After a motion was made by Mr. Baker and a second by Mr. Fleming, the Board voted to approve this submission. Board member Palmer Clarkson recused himself due to a conflict of interest.

BD2018-11-01 Revised Budget Appropriation Amendment

Ms. Beth McCague presented this submission for Board approval of a resolution requesting that the Jacksonville City Council increase the port's annual budget appropriation for FY2018 by \$4.9 million to cover the total cost of unanticipated maintenance dredging due to Hurricane Irma.

After a motion was made by Dr. Newman and a second by Mr. Shelton, the Board voted unanimously to approve this submission.

Reports

The CEO Update, Monthly Financials/Vital Statistics, and September 2018 Commercial Highlights were provided as info only in written reports.

R2018-11-02 CFO Report

Ms. Beth McCague provided a report regarding the port's 2018 financial performance. Highlights included total revenue of \$68.072 million, a \$5.806 million increase over budget, and a 15% increase over the previous year. The increased revenue along with savings in debt services and repairs/maintenance helped to mitigate the berth maintenance dredging expense of \$7.721 million. Net income results of \$9.943 million represented a 28% increase over budget and 43% improvement over the prior year.

Other Business

Chairman Falconetti stated that earlier this morning during the Audit Committee meeting there was a motion for a 3% COLA increase for the CEO. Mr. Baker made a motion to approve a 3% COLA increase for CEO Eric Green effective October 1, 2018. As a committee motion, it does not need a second. Chairman Falconetti opened it up for discussion. The Board then unanimously voted to approve a 3% COLA increase for CEO Eric Green.

After a motion by Mr. Fleming and a second by Mr. Clarkson, the Board unanimously approved travel by one or more Board Members of the Authority for business solicitation purposes or to attend any necessary conferences and/or meetings during the month of November 2018.

Miscellaneous

There were no emergency purchases or unbudgeted transactions.

Chairman Falconetti then moved the meeting into the closed confidential litigation shade meeting regarding *Glenda Prinzi, Plaintiff vs. U.S. Securities Associates, Inc.; Jacksonville Port Authority, Glenn "Eddie" Kitchens, individually; Charles White, individually; Steve Rhatigan, individually; Defendants, in the United States District Court for the Middle District of Florida, Jacksonville Division, Case No. 3:18-cv-1155-J-32JBT.*

Chairman Falconetti resumed the Board meeting at 10:42AM and opened the meeting back up to the public. He asked if there was any other business to discuss. There being no further business of the Board, the meeting adjourned at 10:43AM.