

VITAL STATISTICS

FEBRUARY FY2018 - Cargo Performance

CARGO INDICATORS

	VARIANCE					YEAR-TO- DATE			VARIANCE	
	Actual	Budget	Prior	Budget	Prior	Actual	Budget	Prior	Budget	Prior
Vessel Calls	123	145	123	-15%	0%	743	715	682	4%	9%
Total Tons	779,895	871,040	746,006	-10%	5%	4,320,604	4,262,768	3,817,962	1%	13%
Total Revenue	\$ 5,506,248	\$5,157,564	\$4,539,828	7%	21%	\$27,757,850	\$25,662,702	\$23,774,712	8%	17%

OPERATING REVENUE / STATISTICS

	VARIANCE					YEAR-TO- DATE			VARIANCE	
	Actual	Budget	Prior	Budget	Prior	Actual	Budget	Prior	Budget	Prior
Container Revenue	\$2,681,868	\$2,581,021	\$2,113,412	4%	27%	\$14,019,552	\$12,658,673	\$10,992,032	11%	28%
Container TEU's	100,346	99,921	80,412	0%	25%	525,247	481,604	412,300	9%	27%
ICTF Rail Lifts *	1,352	1,500	1,317	-10%		9,129	7,500	4,896	22%	
Auto Revenue	\$1,363,103	\$1,389,371	\$1,352,145	-2%	1%	\$7,092,132	\$6,946,855	\$7,302,745	2%	-3%
Auto Units	46,925	53,719	51,932	-13%	-10%	271,798	268,595	301,876	1%	-10%
Breakbulk Revenue	\$308,436	\$373,529	\$355,562	-17%	-13%	\$1,623,392	\$1,867,645	\$1,643,383	-13%	-1%
Breakbulk Tons	58,233	78,490	87,575	-26%	-34%	332,681	392,448	373,278	-15%	-11%
Liquid Bulk Revenue	\$69,882	\$102,478	\$91,216	-32%	-23%	\$551,995	\$512,390	\$518,837	8%	6%
Liquid Bulk Tons	19,865	28,272	26,489	-30%	-25%	140,447	141,358	143,317	-1%	-2%
Dry Bulk Revenue	\$167,875	\$174,519	\$168,839	-4%	-1%	\$806,466	\$872,595	\$848,728	-8%	-5%
Dry Bulk Tons	52,325	80,215	72,528	-35%	-28%	287,239	401,075	376,328	-28%	-24%
Cruise Revenue	\$364,956	\$363,946	\$316,038	0%	15%	\$1,979,233	\$1,941,044	\$1,750,493	2%	13%
Cruise Passengers	14,699	14,774	13,484	-1%	9%	78,314	78,797	74,467	-1%	5%
Total Cargo Revenue	\$4,956,120	\$4,984,864	\$4,397,211	-1%	13%	\$26,072,771	\$24,799,202	\$23,056,218	5%	13%
Other Revenue	\$550,128	\$172,700	\$142,617	219%	286%	\$1,685,080	863,500	\$718,494	95%	135%