

Board of Directors Meeting

October 05, 2020 09:15 AM



Agenda Topic

Presenter

I. Pledge of Allegiance/Moment of Silence	Ed Fleming
II. Approval of Minutes - August 3, 2020	Chairman
III. Public Comments	Chairman
IV. Presentations - Milestones	
Gary Pudimat, Manager, Treasury & Compensation, PCOB - 20 years	Beth McCague
Ron Dornier, Sr. Accountant, AP & GL, PCOB - 20 years	Beth McCague
Carl Nodine, Crane Maintenance Tech, III, BIMT - 20 years	Fred Wong
Marv Grieve, Director, Project Management, PCOB - 10 years	Fred Wong
V. Chairman's Update	Chairman
Audit Committee Update	Vice Chair
Proposed Slate of Board Officers	Vice Chair
VI. New Business	
BD2020-10-01 Jacksonville Harbor Navigation Project	Beth McCague
AC2020-09-01 TMT Pile Jacket Repair - Berth 4 Underwater Mechanix Services, LLC	James Bennett
AC2020-09-02 Upland DMMA Construction Phase 1 - Buck Island Brance Diversified, Inc.	James Bennett
AC2020-09-03 Paceco Crane Disposal at BIMT Global Rigging & Transport, LLC	James Bennett
AC2020-09-04 August Drive Bridge Abutment Sheet Pile Walls Poseidon Dredge & Marine, Inc.	James Bennett

[AC2020-09-09](#)

James Bennett

Milling & Asphalt Maintenance & Repair Services
Pars Construction Services, LLC

VII. CEO Update

Eric Green

VIII. Reports

[R2020-10-01 Engineering and Construction Update](#)

James Bennett

[R2020-10-02 Financial Highlights by Beth McCague](#)

Info Only

[R2020-10-03 Financials/Vital Statistics](#)

Mike McClung

[R2020-10-04 Commercial Highlights](#)

Robert Peek

IX. Miscellaneous

[A. Awards Committee Meeting Minutes - September 29, 2020](#)

B. Emergency Purchases - None

C. Unbudgeted Transactions - None

X. Adjourn

Chairman

The next Board of Directors meeting is scheduled for Monday, November 2, 2020.



Minutes for Board of Directors Meeting

08/03/2020 | 09:00 AM - 09:57 AM - Eastern Time (US and Canada)

Virtual Board Meeting

Attendees:

Board Members Attending:

Mr. Jamie Shelton, Chairman
Ms. Wendy Hamilton Vice Chairman/Treasurer
Mr. Palmer Clarkson, Secretary
Dr. John A. Newman, Member
Mr. Ed Fleming, Member
Mr. Daniel Bean, Member

Other Attendees:

Mr. Eric Green, CEO
Ms. Beth McCague, CFO
Mr. Fred Wong, COO
Ms. Linda Williams, Chief, Adm. & Corporate Performance
Mr. James Bennett, Sr. Director, Facilities Development
Mr. Robert Peek, Director & GM of Sales & Marketing
Mr. Mike McClung, Director, Finance
Mr. David Migut, Office of General Counsel
Mr. Ron Salem, City Council Liaison
Ms. Rebecca Dicks, Board Liaison

Agenda

A Go-To virtual meeting of the Jacksonville Port Authority Board of Directors was held on Monday, August 3, 2020. Chairman Shelton called the meeting to order at 9:00 a.m. and welcomed all attendees.

Chairman Shelton stated for the record that this meeting was being conducted via video conference pursuant to the extension of the Governor's Executive Order 20-69 which allows local government bodies to meet via telephonic and/or video conferencing due to COVID-19 conditions.

Time of Reflection/Moment of Silence

Chairman Shelton asked Board Member Palmer Clarkson to start the meeting off with a time of reflection and a moment of silence.

Approval of Minutes - June 22, 2020

Chairman Shelton called for approval of the June 22, 2020 Board of Directors Meeting Minutes. After a motion by Mr. Bean and a second by Mr. Clarkson, the Board unanimously approved the minutes as submitted.

Public Comments

Chairman Shelton called for comments from the public. There being none, he moved on to New Business.

New Business

BD2020-08-01

City of Jacksonville Contribution & Short-Term Loan Harbor Deepening Contract C

Ms. Beth McCague presented this submission seeking approval of the port receiving a \$35 million grant and a \$40 million loan from the City of Jacksonville in the City's 2020 budget year, and up to an additional \$35 million in the City's 2021 budget year (subject to City Council approval), for the third phase (Contract C) of the Jacksonville Harbor Deepening Project to take the deepening through Blount Island.

Chairman Shelton asked City Council Liaison Ron Salem if had any comments as to this presentation and submission. Mr. Salem informed the Board that the City Council voted 17-0 on this matter. He thought Mr. Green and Ms. McCague did an outstanding job in answering all questions on this issue especially regarding mitigation. He knows the Council appreciates knowing that the port will do everything it can to make sure mitigation issues are addressed and that this community is protected. He is excited as to what the harbor deepening will do for the City of Jacksonville.

After a motion by Mr. Bean and a second by Mr. Clarkson, the Board voted to approve this submission.

AC2020-07-23-01

Construction Management and Inspection Services

Mr. James Bennett presented this submission seeking Board approval to award a contract to Construction and Engineering Consultants, Inc. (C&ES) for construction management and inspection services for JAXPORT's marine construction projects and facilities on an as-needed basis. The contract is for three years with two one-year renewal options.

After a motion by Mr. Bean and a second by Ms. Hamilton, the Board voted to approve this submission.

CEO Update

Chairman Shelton requested an update from Mr. Green regarding the vessel fire that took place in June at Blount Island. Mr. Green started his update by thanking City Council Liaison Ron Salem and the entire City Council for their support. Mr. Green then stated that as to the vessel fire, the ship still remains at the dock and that there are approximately 60 vehicles left on the deck where the fire started. Those 60 vehicles will probably be stored in a warehouse until NTSB can continue their investigation as to how the fire started. A salvage company is working closely with the Coast Guard to develop a sail plan to move the vessel to an overseas destination. This is expected to happen within the next two weeks. The firefighters seem to be doing well and most have returned to work. The three who were critically injured are continuing in their recovery process.

Mr. Green recognized the retirement of JAXPORT Terminal Director Doug Menefee who is retiring after nearly three decades of dedicated service to the port. Mr. Menefee started his career at JAXPORT in 1991 as Terminal Director at the Talleyrand Marine Terminal. In the last few years, Doug transitioned to Director of all of JAXPORT's terminals. He has done an outstanding job keeping cargo flowing through the port's facilities, no matter what challenges have come his way. Doug's retirement leaves big shoes to fill, and he's helped the port prepare for that. Over the past year, he has been working diligently to prepare the terminal operations team for his departure. Mr. Green thanked Doug for everything he has done for JAXPORT.

Mr. Green informed the Board that JAXPORT will be presenting its budget to the City Council Finance Committee on Friday, August 14, 2020.

Mr. Green gave a storm update as to Hurricane Isaias and informed the Board members that the port is currently in condition YANKEE. He stated that marine operations continue to flow. The Captain of the Port has docked all incoming vessels. He stated that JAXPORT remains fully operational and will be open to incoming vessel traffic at the proper time.

Mr. Green stated that unfortunately all the Norwegian cruise ships departed JAXPORT on August 1, 2020. The port thoroughly enjoyed that revenue stream and JAXPORT wishes them well. Mr. Wong continues to work with them on the possibility of having a second home port for a cruise line in Jacksonville.

Mr. Green stated that the port welcomed its first RoRo powered LNG vessel, the Siem last week. The Siem vessel was commissioned by Volkswagen and it has a 7,500-car capacity level. Mr. Green stated that he was also thrilled to announce that Volkswagen Group of America and JAXPORT tenant AMPORTS

have reached an agreement to keep Volkswagen's Southeast U.S. distribution operations in Jacksonville. The agreement is for a minimum of three years. Volkswagen's JAXPORT operations and offsite parts distribution facility in Jacksonville will support 100 area jobs. The company expects to move three hundred thousand cars through Jacksonville over the next three years. Factors behind Volkswagen's decision to remain in Jacksonville include JAXPORT's experience and reputation in the auto business, AMPORTS' excellent track record as a vehicle processor, and the port's connections and proximity to consumers. Volkswagen's five-year contract was up for renewal and there were other ports that vied for their business, but JAXPORT was able to keep them here for the next three years. The port will work during these next three years to see if it can keep Volkswagen here in Northeast Florida for a long-term commitment.

Reports

R2020-08-01 Engineering and Construction Update

Mr. James Bennett provided an overview of the key capital and engineering projects.

R2020-08-02 Financial Highlights by Beth McCague

Ms. Beth McCague provided Financial Highlights to the Board in their books for the month of June 2020.

R2020-08-03 Financials/Vital Statistics by Mike McClung

Mr. Mike McClung provided an overview of the financials and vital statistics.

R2020-08-04 Commercial Highlights

Mr. Robert Peek provided updated commercial highlights to the Board for the month of August 2020.

Miscellaneous

A. Emergency Purchases - None

There were no emergency purchases.

B. Unbudgeted Transactions - None

There were no unbudgeted transactions.

Adjourn

There being no further business of the Board, the meeting adjourned at 9:57 a.m.



**SUBMISSION
FOR
BOARD APPROVAL**

SUBJECT: Jacksonville Harbor Navigation Project

COST: \$2,000,000

BUDGETED: No

SOURCE OF FUNDS: FDOT/JAXPORT 50/50

BACKGROUND: The Jacksonville Harbor Deepening Project (the Project) is an initiative to deepen the federal channel from 40' to 47', jointly funded by JAXPORT as well as grants from the U.S. Government, the State of Florida Department of Transportation, the City of Jacksonville and a tenant.

On January 30, 2017, the Board approved execution of the Project Partnership Agreement with the Army Corps of Engineers (USACE) for construction of the Project. The Project was split into three phases-Contracts A, B and C. Contract A is complete. Contract B is nearly complete. Contract C was awarded by the ACOE on September 30th 2020. The USACE has determined additional dredging of 69,000 cubic yards will be required to optimize the approach to the harbor.

The USACE has submitted a Memorandum of Agreement for additional dredging in connection with the Harbor Deepening project and requested \$2,000,000 to cover the costs associated with construction activities for the additional dredging. No Federal funds are available for this construction. FDOT will share 50/50 in the funding for this project.

RECOMMENDATION:

It is recommended that the Jacksonville Port Authority Board of Directors accept the Memorandum of Agreement from the USACE and authorize disbursement of \$2,000,000 to the USACE.



SUBMISSION FOR BOARD APPROVAL

ATTACHMENTS:

- USACE Memorandum of Agreement
- FDOT Public Transportation Grant Agreement

<u>RECOMMENDED FOR APPROVAL:</u>	
Beth McCague, CFO	<u>Beth McCague</u> <u>9-23-2020</u> Signature and Date
<u>SUBMITTED FOR APPROVAL:</u>	
Eric Green, CEO	<u>[Signature]</u> Signature and Date
<u>BOARD APPROVAL:</u>	
<u>October 5, 2020</u> Meeting Date	<u>Rebecca Dicks/Recording Secretary</u>
<u>ATTEST:</u>	
<u>J. Palmer Clarkson, Secretary</u>	<u>Jamie Shelton, Chairman</u>

MEMORANDUM OF AGREEMENT
BETWEEN
THE DEPARTMENT OF THE ARMY
AND
JACKSONVILLE PORT AUTHORITY
FOR ADDITIONAL DREDGING
IN CONNECTION WITH DREDGING OF THE
JACKSONVILLE HARBOR NAVIGATION PROJECT

This MEMORANDUM OF AGREEMENT (hereinafter the “MOA”) is entered into this _____ day of _____, _____, by and between the Department of the Army (hereinafter the “Government”), represented by the District Commander, Jacksonville District (hereinafter the “District Commander”), and the Jacksonville Port Authority (hereinafter the “Non-Federal Interest”), represented by its Chief Executive Officer.

WITNESSETH, THAT:

WHEREAS, the Jacksonville Harbor Navigation Project (hereinafter the “Project”) was authorized for construction by Section 7002(1) of the Water Resources Reform and Development Act of 2014, Public Law 113-121;

WHEREAS, the Non-Federal Interest requests dredging to remove approximately 69,000 cubic yards of material from high spots in the approach to the Jacksonville Harbor Navigation Project as depicted in Attachment 1 to this MOA and placement of the dredged material in the Project’s approved Ocean Dredged Material Disposal Site (hereinafter the “Additional Dredging”) and agrees to pay all costs of such dredging; and

WHEREAS, the Government is authorized pursuant to 33 U.S.C. 701h to carry out the Additional Dredging in connection with dredging of the Project.

NOW, THEREFORE, the Government and the Non-Federal Interest agree as follows:

1. The Non-Federal Interest shall provide to the Government funds to pay all costs, including the costs of environmental compliance, supervision and administration, and engineering and design, associated with the Additional Dredging to be carried out in connection with dredging of the Project. While the Government will endeavor to limit the additional costs associated with the Additional Dredging to the current estimate of \$2,000,000, the Non-Federal Interest acknowledges that the actual costs for the Additional Dredging may exceed such estimated amount due to claims or other unforeseen circumstances and that the Non-Federal Interest is responsible for all costs, including any claims, related to the Additional Dredging.
2. Within thirty (30) calendar days of execution of this MOA, the Non-Federal Interest shall provide to the Government \$2,000,000. If at any time the Government determines that additional funds are needed, the Government shall notify the Non-Federal Interest in writing

of the amount, and, no later than thirty (30) calendar days from receipt of such notice, the Non-Federal Interest shall provide to the Government the full amount of the additional funds.

3. The Non-Federal Interest shall provide the funds to the Government by delivering a check payable to “FAO, USAED, Jacksonville (K3)” to the District Commander or providing an Electronic Funds Transfer of such funds in accordance with procedures established by the Government.

4. The Government shall not commence the Additional Dredging until: a) all applicable environmental laws and regulations have been complied with, including, but not limited to, the National Environmental Policy Act of 1969 (42 U.S.C. 4321–4347) and Section 401 of the Clean Water Act (33 U.S.C. 1341); and b) the Non-Federal Interest has provided to the Government authorization for entry to all lands, easements, and rights-of-way the Government determines to be required for the Additional Dredging.

5. The Government shall provide the Non-Federal Interest with quarterly reports of obligations for the Additional Dredging. The first such report shall be provided within thirty (30) calendar days after the final day of the first full quarter of the Government fiscal year following receipt of the funds pursuant to this MOA. Subsequent reports shall be provided within thirty (30) calendar days after the final day of each succeeding quarter until the Government concludes the Additional Dredging.

6. Upon completion of the Additional Dredging and resolution of all relevant claims and appeals, the Government shall conduct a final accounting of the costs of such work and furnish the Non-Federal Interest with written notice of the results of such final accounting. Such final accounting shall in no way limit the Non-Federal Interest’s responsibility to pay for all costs associated with the Additional Dredging, including contract claims or any other liability that may become known after the final accounting. If such costs are more than the amount of funds provided by the Non-Federal Interest, the Non-Federal Interest shall provide the required additional funds within thirty (30) calendar days of such written notice by delivering a check payable to “FAO, USAED, Jacksonville (K3)” to the District Commander or providing an Electronic Funds Transfer of such funds in accordance with procedures established by the Government. If such costs are less than the amount of funds provided by the Non-Federal Interest, the Government shall refund the excess to the Non-Federal Interest within thirty (30) calendar days of such written notice, subject to the availability of funds.

7. Before either party to this MOA may bring suit in any court concerning an issue relating to this MOA, such party must first seek in good faith to resolve the issue through negotiation or other forms of nonbinding alternative dispute resolution mutually acceptable to the parties.

8. In the exercise of their respective rights and obligations under this MOA, the Government and the Non-Federal Interest each act in an independent capacity, and neither is to be considered the officer, agent, or employee of the other.

9. Any notice, request, demand, or other communication required or permitted to be given under this MOA shall be deemed to have been duly given if in writing and either delivered personally or mailed by registered or certified mail, with return receipt, as follows:

If to the Non-Federal Interest:

Chief Executive Officer
Jacksonville Port Authority
P.O. Box 3005
Jacksonville, Florida 32206-0005

If to the Government:

District Commander
U.S. Army Corps of Engineers
Jacksonville District
P.O. Box 4970
Jacksonville, Florida 32232-0019

A party may change the recipient or address to which such communications are to be directed by giving written notice to the other party in the manner provided in this paragraph.

10. This MOA may be modified or amended only by written, mutual agreement of the parties. Either party may unilaterally terminate further performance under this MOA by providing at least 15 calendar dates written notice to the other party. In the event of termination, the Non-Federal Interest remains responsible for any and all costs incurred by the Government under this MOA and for any and all costs of closing out or transferring any ongoing contracts.

IN WITNESS WHEREOF, the parties have executed this MOA, which shall become effective upon the date it is signed by the District Commander.

THE DEPARTMENT OF THE ARMY

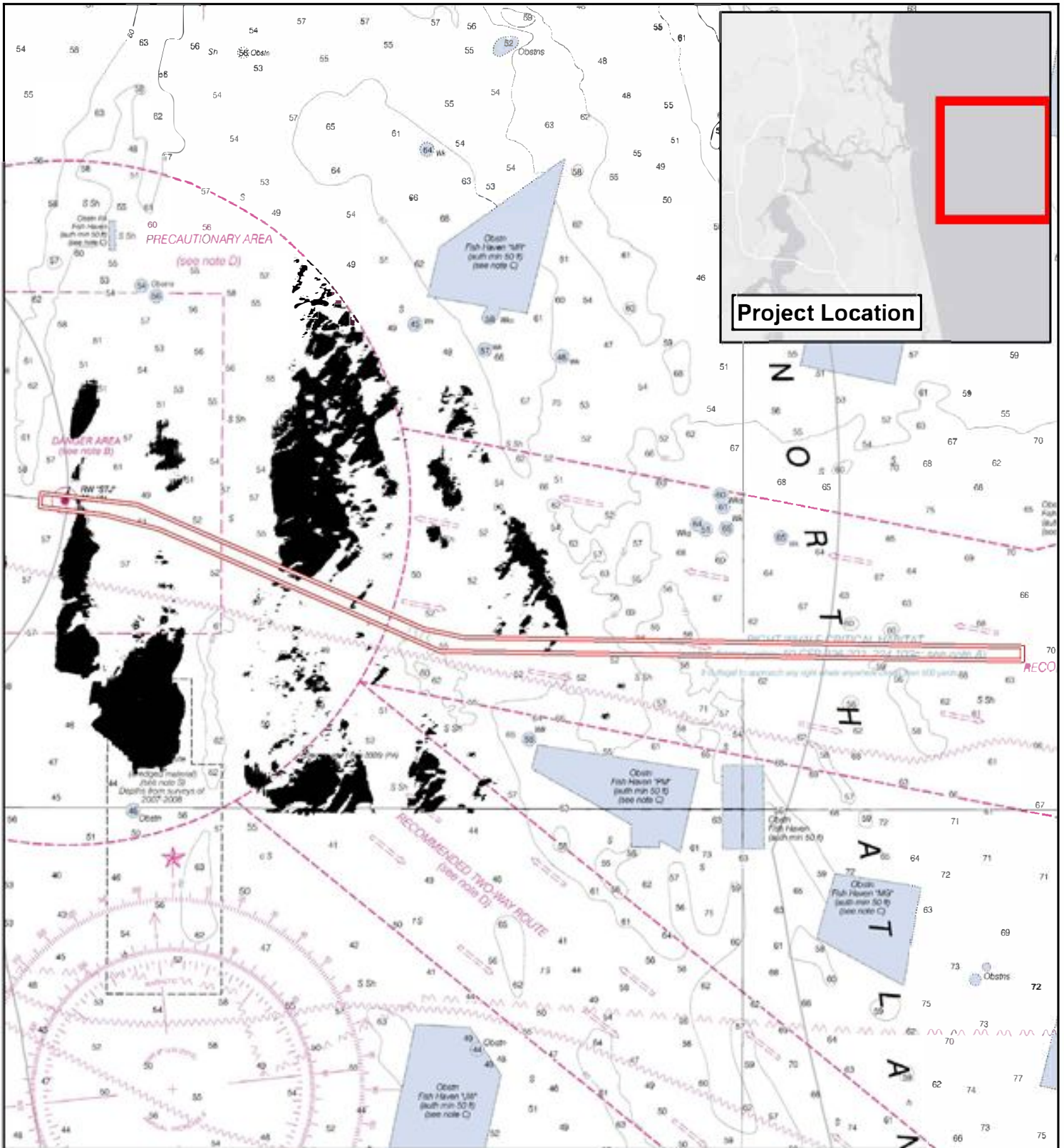
JACKSONVILLE PORT AUTHORITY

BY: _____
Andrew D. Kelly, Jr.
Colonel, U.S. Army
District Commander

BY: _____
Eric B, Green
Chief Executive Officer

DATE: _____


DATE: _____





US Army Corps of Engineers
Jacksonville District


Jacksonville Harbor
Ocean High Spots
NOAA Bathymetry


Nautical Chart
Duval County, Florida
Attachment 1


 Area Surveyed

NOAA Bathymetry

 51' or shallower

 Deeper than 51' (no fill)

 0 2 Miles 1:140,000



STATE OF FLORIDA DEPARTMENT OF TRANSPORTATION
PUBLIC TRANSPORTATION
AMENDMENT TO THE PUBLIC TRANSPORTATION
GRANT AGREEMENT

Form 725-000-03
 STRATEGIC
 DEVELOPMENT
 OGC 11/19

Financial Project Number(s): <small>(item-segment-phase-sequence)</small>	Fund(s):	GMR, DIS	FLAIR Category:
<u>437356-1-94-21</u>	Work Activity Code/Function:	<u>215</u>	Object Code: <u>751000</u>
	Federal Number/Federal Award		Org. Code: <u>55022020229</u>
	Identification Number (FAIN) – Transit only:		Vendor Number: <u>F593730270001</u>
Contract Number: <u>G1K24</u>	Federal Award Date:		Amendment No.: <u>2</u>
CFDA Number: <u>N/A</u>	Agency DUNS Number:	<u>06-190-0957</u>	
CFDA Title: <u>N/A</u>			
CSFA Number: <u>55.005</u>			
CSFA Title: <u>Seaport Grant Program</u>			

THIS AMENDMENT TO THE PUBLIC TRANSPORTATION GRANT AGREEMENT (“Amendment”) is made and entered into on _____, by and between the State of Florida, Department of Transportation (“Department”), and Jacksonville Port Authority, (“Agency”), collectively referred to as the “Parties.”

RECITALS

WHEREAS, the Department and the Agency on 3/16/2020 (date original Agreement entered) entered into a Public Transportation Grant Agreement (“Agreement”).

WHEREAS, the Parties have agreed to modify the Agreement on the terms and conditions set forth herein.

NOW THEREFORE, in consideration of the mutual covenants in this Amendment, the Agreement is amended as follows:

1. **Amendment Description.** The project is amended to update the Project Description and Responsibilities to include work on the Outer Channel Extension of the Jacksonville Harbor.

2. **Program Area.** For identification purposes only, this Agreement is implemented as part of the Department program area selected below (select all programs that apply):
 - Aviation
 - Seaports**
 - Transit
 - Intermodal
 - Rail Crossing Closure
 - Match to Direct Federal Funding (Aviation or Transit)
 (Note: Section 15 and Exhibit G do not apply to federally matched funding)
 - Other

3. **Exhibits.** The following Exhibits are updated, attached, and incorporated into this Agreement:
 - Exhibit A: Project Description and Responsibilities
 - Exhibit B: Schedule of Financial Assistance
 - *Exhibit B1: Deferred Reimbursement Financial Provisions
 - *Exhibit B2: Advance Payment Financial Provisions
 - *Exhibit C: Terms and Conditions of Construction
 - Exhibit D: Agency Resolution
 - Exhibit E: Program Specific Terms and Conditions
 - Exhibit F: Contract Payment Requirements
 - *Exhibit G: Financial Assistance (Single Audit Act)
 - *Exhibit H: Audit Requirements for Awards of Federal Financial Assistance

STATE OF FLORIDA DEPARTMENT OF TRANSPORTATION
PUBLIC TRANSPORTATION
AMENDMENT TO THE PUBLIC TRANSPORTATION
GRANT AGREEMENT

Form 725-000-03
STRATEGIC
DEVELOPMENT
OGC 11/19

__ *Additional Exhibit(s):

4. Project Cost.

The estimated total cost of the Project is __ increased/ __ decreased by \$0 bringing the revised total cost of the project to \$92,207,178.

The Department's participation is __ increased/ __ decreased by \$0. The Department agrees to participate in the Project cost up to the maximum amount of \$46,103,589, and, additionally the Department's participation in the Project shall not exceed 50.00% of the total eligible cost of the Project.

Except as modified, amended, or changed by this Amendment, all of the terms and conditions of the Agreement and any amendments thereto shall remain in full force and effect.

IN WITNESS WHEREOF, the Parties have executed this Amendment on the day and year written above.

AGENCY Jacksonville Port
Authority

STATE OF FLORIDA, DEPARTMENT OF TRANSPORTATION

By: _____
Name: _____
Title: _____

By: _____
Name: Authorized Official or James M. Knight, P.E.
Title: Urban Planning and Modal Administrator

STATE OF FLORIDA, DEPARTMENT OF TRANSPORTATION

Legal Review: _____

STATE OF FLORIDA DEPARTMENT OF TRANSPORTATION
**PUBLIC TRANSPORTATION
GRANT AGREEMENT EXHIBITS**Form 725-000-02
STRATEGIC
DEVELOPMENT
OGC 02/20**EXHIBIT A****Project Description and Responsibilities**

A. Project Description (description of Agency's project to provide context, description of project components funded via this Agreement (if not the entire project)): This Agreement provides for the Department's financial participation in 'Contract C' of the United States Army Corps of Engineers' (USACE) Jacksonville Harbor Deepening project and improvements to the Outer Channel Extension of the Jacksonville Harbor.

The Harbor Deepening project is comprised of multiple contracts, necessary to widen and/or deepen the Jacksonville Harbor Channel from approximately River Mile 0 to River Mile 13. 'Contract A' focused on improvements to River Mile 0 through River Mile 3. 'Contract B' focused on improvements to River Mile 3 through River Mile 8. 'Contract C' will focus on improvements to River Mile 8 through River Mile 11. It is the intent of Parties, that the Jacksonville Port Authority (Agency) and the Department will provide equal shares toward the total Jacksonville Harbor Deepening project's construction costs that are not covered by federal participation (i.e., Department providing no more than one half the non-federal share; excluding environmental monitoring costs, which Jacksonville Port Authority will solely fund).

'Contract C' is expected to include a base and two options. 'Contract C Base' includes a portion of the federal channel and the new turning basin immediately in front (or due south) of the Blount Island Marine Terminal. 'Contract C Option 1' includes deepening from the federal channel up to the Blount Island Marine Terminal berths. 'Contract C Option 2' will complete the federal navigational channel from River Mile 8 to the portion completed under 'Contract C Base'. All deepening is from the current 40-foot depth to a new depth of 47 feet. The completion of the base project will provide immediate operational improvements by allowing vessels to utilize the new turning basin.

The outer portion of the St. Johns River entrance channel is located due east of the Naval Station Mayport Basin (Mayport Basin). During construction of the Jacksonville Harbor Deepening project, USACE identified sediment obstructions at a depth of approximately 40-feet in the Outer Channel Extension of the Jacksonville Harbor. This component of the project will focus on removing sediment in the Outer Channel Extension, and once completed will provide for a continuous depth of 47-feet from the outer channel extending up river through River Mile 11.

B. Project Location (limits, city, county, map): Jacksonville, FL

C. Project Scope (allowable costs: describe project components, improvement type/service type, approximate timeline, project schedule, project size): This project includes the environmental work, design work, and construction work required to complete the deepening and widening activities described in the Project Description, including: channel deepening; channel stabilization; channel widening; construction; construction inspection; contractor stand-by; debris removal; debris placement; demobilization; demolition; design; engineering; geotechnical activities; materials testing; mobilization; permitting; surveys; temporary structures; turning basin improvements; and, water quality protection structures.

D. Deliverable(s):

The project scope identifies the ultimate project deliverables. Deliverables for requisition, payment and invoice purposes will be the incremental progress made toward completion of project scope elements. Supporting documentation will be quantifiable, measurable, and verifiable, to allow for a determination of the amount of

STATE OF FLORIDA DEPARTMENT OF TRANSPORTATION
PUBLIC TRANSPORTATION
GRANT AGREEMENT EXHIBITS

Form 725-000-02
STRATEGIC
DEVELOPMENT
OGC 02/20

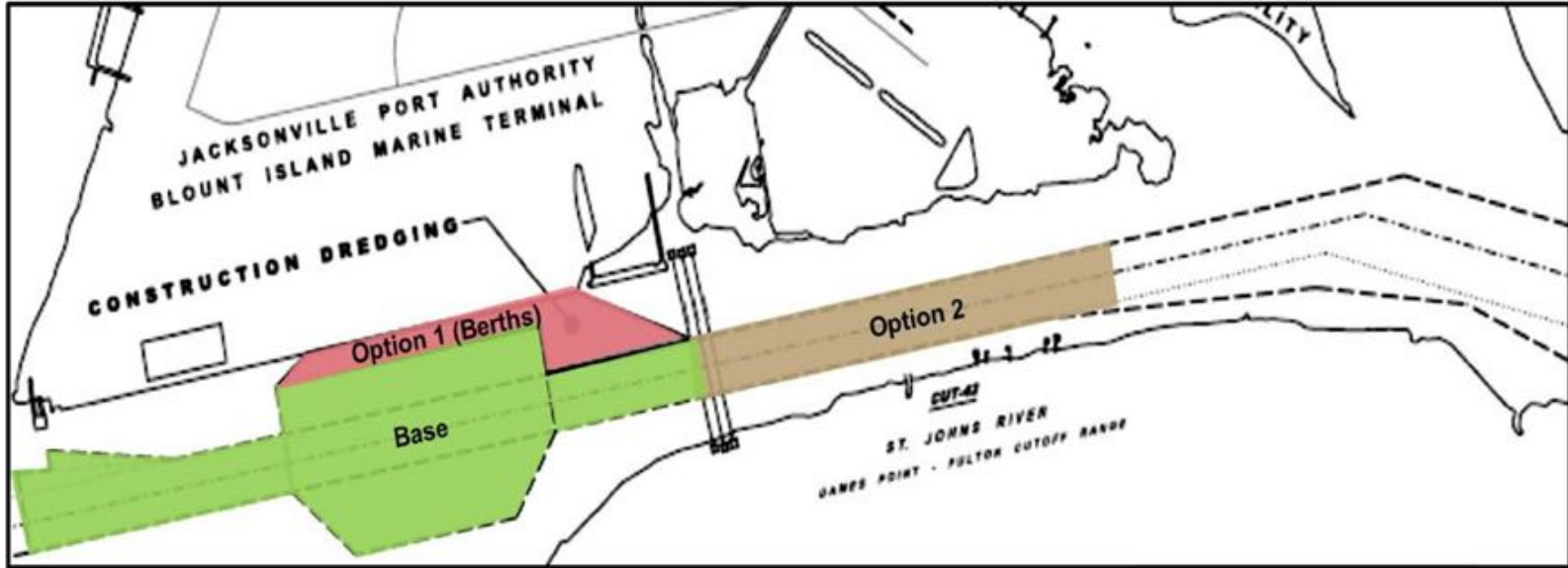
incremental progress that has been made, and provide evidence that the payment requested is commensurate with the accomplished incremental progress and costs incurred by the Agency.

E. Unallowable Costs (including but not limited to): Travel costs are not allowed.

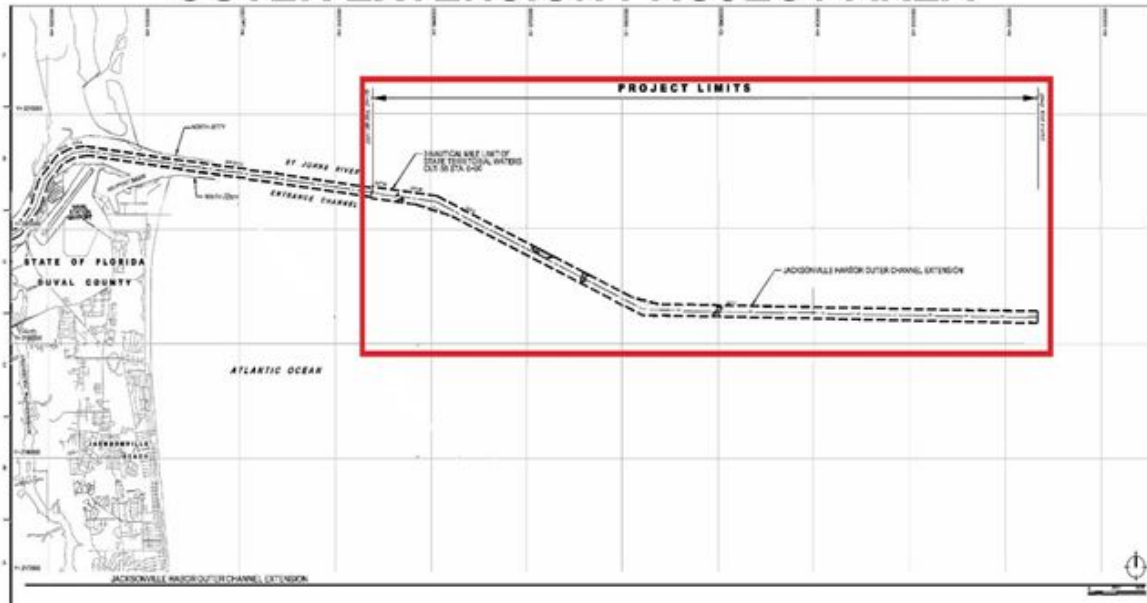
F. Transit Operating Grant Requirements (Transit Only):

Transit Operating Grants billed as an operational subsidy will require an expenditure detail report from the Agency that matches the invoice period. The expenditure detail, along with the progress report, will be the required deliverables for Transit Operating Grants. Operating grants may be issued for a term not to exceed three years from execution. The original grant agreement will include funding for year one. Funding for years two and three will be added by amendment as long as the grantee has submitted all invoices on schedule and the project deliverables for the year have been met.

CONTRACT "C" PROJECT AREA



OUTER EXTENSION PROJECT AREA



PROJECT LOCATION

**SUBMISSION FOR AWARDS COMMITTEE
AND CHIEF EXECUTIVE OFFICER APPROVAL
JACKSONVILLE PORT AUTHORITY**

AC-2020-09-01
Reference No.

File

09/29/2020
Date

SUBJECT: TMT Pile Jacket Repair – Berth 4
JPA Project No.: T2017-06 JPA Contract No.: C-1611
Underwater Mechanix Services, LLC

COST: \$630,298.84 BUDGETED NON-BUDGETED

BACKGROUND:

This project consists of all materials, equipment, labor and supervision for the pile jacket repair to be completed at Berth 4 located at the Talleyrand Marine Terminal. The scope of work includes but is not limited to performing repairs to existing prestressed concrete piles by construction of non-structural and structural pile jackets.

On July 24, 2020 Procurement Services solicited bids from qualified and licensed contractors, to provide the aforementioned services. On September 3, 2020, Procurement Services received six (6) conforming bids from Underwater Mechanix Services, LLC, M&J Construction Company of Pinellas County Inc., Midcoast Construction Enterprises, LLC, Seacoast, Inc., Southern Road & Bridge, LLC, Viking Diving Services, Inc., and three (3) non-conforming bids from Orion Marine Construction, Inc., Coastal Gunitc Construction Company, and Underwater Engineering Services. After review of the conforming bids, it is the recommendation of the Engineering Department to award a contract to Underwater Mechanix Services, LLC, who offered the lowest, responsive and responsible bid.

EXPENSE CATEGORY:

- Renewal of existing services
- Replacement (end of life) or upgrade of equipment
- Related to new opportunity
- Related to or part of cap-ex strategy

This is a budgeted capital item for FY19/20 and FY20/21 and will be funded 75% with FDOT funds and 25% with JPA funds.

FINANCIAL:

Available Budget (FY21):	\$1,000,000
Proposed Expense:	<u>\$ 630,299</u>
Remaining Balance:	<u>\$ 369,701</u>

RECOMMENDATION:

Management recommends that the Board of Directors approve the issuance of a contract to Underwater Mechanix Services, LLC for TMT Berth 4 pile jacket repair in the amount of \$630,298.84.

AC-2020-09-01

Once necessary approvals are obtained by the Awards Committee Chairman, the Chief Executive Officer is authorized to sign purchase orders, agreements or contracts for the Award.

Attachments: Underwater Mechanix Services, LLC bid dated 09/08/2020
Unofficial Bid Results

ORIGINATED BY:

James Bennett, PE

Digital Signer: James Bennett, PE
DN=C=US, E=J.Bennett@jaxport.com,
OU=Engineering and Construction, O=JAXPORT
CN=James Bennett, PE
Date: 2020.09.25

James Bennett, Sr. Director, Engineering & Construction

SUBMITTED FOR APPROVAL

Jacqueline R. Glass

Digital Signer: Jacqueline R. Glass
DN=C=US, E=jacqueline.glass@jaxport.com,
O=JAXPORT, OU=Procurement, CN=Jacqueline R.
Glass
Date: 2020.09.25

Jacqueline Glass, Director, Procurement Services

AWARDS COMMITTEE ACTION

APPROVED

REJECTED

DEFERRED

CONDITIONS OF APPROVAL (IF ANY):

Retta Rogers

Digital Signer: Retta Rogers
DN=C=US, E=retta.rogers@jaxport.com, O=JAXPORT,
OU=Procurement, CN=Retta Rogers
Date: 2020.09.25

Retta Rogers, Secretary to Awards Committee

Frederick Wong

Digital Signer: Frederick Wong
DN=C=US, E=Frederick.Wong@jaxport.com,
O=JAXPORT, OU=Operations, CN=Frederick Wong
Date: 2020.09.30
12:32:51 -04:00

Frederick P. Wong Jr., Chairman to Awards Committee

CHIEF EXECUTIVE OFFICER ACTION

APPROVED

REJECTED

DEFERRED

CONDITIONS OF APPROVAL (IF ANY):



Eric B. Green, Chief Executive Officer

CONDITIONS OF APPROVAL (IF ANY):

_____ Date

_____ Rebecca Dicks, Corporate Secretary

BOARD DECISION

APPROVED

REJECTED

DEFERRED

CONDITIONS OF APPROVAL (IF ANY):

_____ Date

_____ Board Chairman

_____ Date

_____ Board Secretary

BID FORM
JAXPORT PROJECT NO.: T2017-06
JAXPORT CONTRACT NO.: C-1611
TMT PILE JACKET REPAIR - BERTH 4
TALLEYRAND MARINE TERMINAL

BIDDER'S NAME: Underwater Mechanics Services, LLC

The undersigned hereby proposes to furnish all materials, equipment, labor, and supervision for the above identified project, in accordance with the specifications and drawings for Contract No. **C-1611**, at the following price:

Scope of Work: Furnish all materials, equipment, labor and supervision for the Pile Jacket Repair – Berth 4 at Talleyrand Marine Terminal in accordance with contract specifications and drawings.

BID PROPOSAL

BASE BID						
LUMP SUM WORK						
Item Number	Cost Code	Description	Total Item Amount			
Division 01 - General Requirements						
1		Mobilization / Demobilization	\$ 47,194.48			
2		General Requirements	\$ 3,959.81			
Division 03 - Prestressed Concrete Pile Repairs						
3		SACP Commissioning and Reporting	\$ 24,395.00			
A. SUM OF ALL LUMP SUM WORK EXCLUDING UNIT PRICED WORK			\$ 75,549.29			
BASE BID						
ITEMIZED UNIT PRICED WORK (NOT INCLUDED IN LUMP SUM WORK): TO BE PAID BASED ON ACTUAL QUANTITY AUTHORIZED AND INSTALLED						
Item	Cost Code	Description	Estimated Quantity	Unit	Unit Price	Total Item Amount
1.A		Non-Structural Pile Jacket Repair, Type 1A (Existing 18-inch square prestressed concrete piles)	225	VLF	\$ 1,233.23	\$ 277,476.75
1.B		Non-Structural Pile Jacket Repair, Type 1B (Existing 18-inch square prestressed concrete piles)	85	VLF	\$ 1,420.08	\$ 120,706.80
2.A		Structural Pile Jacket Repair, Type 2A (Existing 18-inch square prestressed concrete piles)	35	VLF	\$ 1,633.27	\$ 57,164.45
2.B		Structural Pile Jacket Repair, Type 2B (Existing 18-inch square prestressed concrete piles)	60	VLF	\$ 1,569.46	\$ 94,167.60
3		Contractor Standby due to Compensable Delay (see note 2)	5	Calendar Day	\$ 1,046.79	\$ 5,233.95
B. ITEMIZED UNIT PRICE TOTAL			\$ 554,749.55			
BID SUMMARY						
		C. Total Lump Sum Work (Line A)			\$ 75,549.29	
		D. Total Itemized Work (Line B)			\$ 554,749.55	
E. TOTAL BASE BID AMOUNT (LINES C + D)			\$ 630,298.84			

BID FORM
JAXPORT PROJECT NO.: T2017-06
JAXPORT CONTRACT NO.: C-1611
TMT PILE JACKET REPAIR - BERTH 4
TALLEYRAND MARINE TERMINAL

Notes	
(1)	Bid Evaluation - Bids will be evaluated based on Line E above.
(2)	Refer to Specification Section 01 29 00 for the definition and enforcement requirements for Compensable delays. In all cases, the Contractor is to exercise all reasonable efforts to remain productive and to accommodate JPA and Tenant operations. The unit price will be applied as sole compensation in those instances where compensable delays occur and result in Contractor's right for compensatory damages, in accordance with the Conditions of the Contract.
(3)	Estimated pile jacket quantities are rounded up to the nearest 5 linear feet.

(Submission of more than one bid form for the same work by an individual, firm, partnership or corporation under the same or different names and/or any alterations, exceptions or comments contained within the bid form shall be grounds for rejection of the bid)

Basis of Award: The Authority reserves the right to award this contract to the bidder whose price is the lowest based on "E. Total Base Bid Amount (Lines C + D)", subject to availability of appropriated funds.

The Authority reserves the right to award this contract to the lowest, responsive, responsible bidder, and whose bid is fully conforming to the requirements of the bid documents. Nevertheless, JAXPORT reserves the right to waive informalities in any bid, to reject any or all bids, and to accept the bid which in its judgment will be in the best interest of JAXPORT. JAXPORT will be the sole judge of which proposal will be in its best interest and its decision will be final.

JAXPORT reserves the right to award this contract to the bidder offering the lowest price consistent with meeting all specifications, terms, conditions, delivery requirements set forth on this bid. No award will be made until all necessary inquiries have been made into the responsibility of the lowest conforming bidder and JAXPORT is satisfied that the lowest bidder met all the requirements, is qualified and has the necessary organization, capital and resources required to perform the work under the terms and conditions of the contract. JAXPORT reserves the right to accept or reject any or all proposals, in whole or in part.

The required bid guaranty is attached hereto (see "Supplemental Instructions to Bidders") of the contract documents.

Acknowledgment of the following addenda is hereby made (see "Supplemental Instructions to Bidders"):

Addendum No. 1, Dated: 07/31/20 Initials: ESL
 Addendum No. 2, Dated: 08/25/20 Initials: ESL
 Addendum No. 3, Dated: _____ Initials: _____
 Addendum No. 4, Dated: _____ Initials: _____

BID FORM
JAXPORT PROJECT NO.: T2017-06
JAXPORT CONTRACT NO.: C-1611
TMT PILE JACKET REPAIR - BERTH 4
TALLEYRAND MARINE TERMINAL

See also "Bid Contents and Format" section of the "Supplemental Instructions to Bidders".

Underwater Mechanics Services, LLC

Name of Contractor

AUTHENTICATION (see "Supplemental Instructions to Bidders")

Firm

1004 Eastport Road

Jacksonville

FL

32218

Business Address

City

State

Zip Code

Mailing Address, if different from above



Authorized Signature

9/3/2020

Date Executed

Eric R. Summers

Manager

Typed Name

Title

esummers@uwmechanix.com

E-Mail Address

(904) 503-2191

Telephone Number

Facsimile Number

27-4499988

Company Federal Tax I.D. No.

CGC1527725

Company's Business License No.

BID TABULATION_C-1611
 TMT PILE JACKET REPAIRS
 BID OPENING: FRIDAY, SEPTEMBER 3, 2020 AT 2:00 PM

QUALIFICATIONS FOR CONFORMING BIDDERS																	
BIDDERS		UNDERWATER MECHANIX SERVICE, LLC			M&J Construction Co of Pinellas County			Midcoast Construction Enterprises LLC			Seacoast, Inc.		Southern Road & Bridge LLC		**Viking Diving Services, Inc.		
BID BOND		Y			Y			Y			Y		Y		Company Check #1008		
COI FORM		Y			Y			Y			Y		Y		Y		
PEC FORM		Y			Y			Y			Y		Y		Y		
CCSRC FORM		Y			Y			Y			Y		Y		Y		
BIDDERS MINIMUM REQUIREMENTS		Y			Y			Y			Y		Y		Y		
E-VERIFY FORM		Y			Y			Y			Y		Y		Y		
E-BUILDER		Y			Y			Y			Y		Y		Y		
DBE FORM 1		Y			Y			No DBE Form 1			Y		Y		Y		
ADDENDUM NO. 1		Y			Y			Y			Acknowledged in E-Builder		Y		Y		
ADDENDUM NO. 2		Y			Y			Y			Acknowledged in E-Builder		Y		Y		
BASE BID - LUMP SUM WORK																	
Item No	DESCRIPTION	TOTAL AMOUNT	TOTAL AMOUNT	TOTAL AMOUNT	TOTAL AMOUNT	TOTAL AMOUNT	TOTAL AMOUNT	TOTAL AMOUNT	TOTAL AMOUNT	TOTAL AMOUNT	TOTAL AMOUNT	TOTAL AMOUNT	TOTAL AMOUNT	TOTAL AMOUNT	TOTAL AMOUNT	TOTAL AMOUNT	
Division 01 - General Requiements																	
1	Mobilization/Demobilization	\$ 47,194.48	\$ 80,000.00	\$ 195,000.00	\$ 50,000.00	\$ 88,000.00	\$ 30,000.00										
2	General Requirements	\$ 3,959.81	\$ 91,000.00	\$ 150,000.00	\$ 297,900.00	\$ 65,000.00	\$ 170,000.00										
Division 03 - Prestressed Concrete Pile Repairs																	
3	SACP Commissioning and Reporting	\$ 24,395.00	\$ 20,000.00	\$ 56,000.00	\$ 30,000.00	\$ 88,500.00	\$ 55,500.00										
A. SUM OF ALL LUMP SUM WORK:		\$ 75,549.29	\$ 191,000.00	\$ 401,000.00	\$ 377,900.00	\$ 241,500.00	\$ 255,500.00										
BASE BID - ITEMIZED UNIT PRICED WORK (NOT INCLUDED IN LUMP SUM WORK); TO BE PAID BASED ON ACTUAL QUANITIT AUTHORIZED AND INSTALLED																	
Item No.	Description	Est. Qty	UOM	Unit Price	Total Unit Price Amount	Unit Price	Total Unit Price Amount	Unit Price	Total Unit Price Amount	Unit Price	Total Unit Price Amount	Unit Price	Total Unit Price Amount	Unit Price	Total Unit Price Amount	Unit Price	Total Unit Price Amount
1.A	Non-Structural Pile Jacket Repair, Type 1A (Existing 18 inch square prestressed concrete pile.	225	VLF	1233.23	\$ 277,476.75	1400.00	\$ 315,000.00	2025.00	\$ 455,625.00	1200.00	\$ 270,000.00	1600.00	\$ 360,000.00	1948.00	\$ 438,300.00		
1.B	Non-Structural Pile Jacket Repair, Type 1B (Existing 18 inch square prestressed concrete pile.	85	VLF	1420.08	\$ 120,706.80	1500.00	\$ 127,500.00	2069.00	\$ 175,865.00	1350.00	\$ 114,750.00	1888.00	\$ 160,480.00	2150.00	\$ 182,750.00		

**BID TABULATION_C-1611
TMT PILE JACKET REPAIRS
BID OPENING: FRIDAY, SEPTEMBER 3, 2020 AT 2:00 PM**

BIDDERS				UNDERWATER MECHANIX SERVICE, LLC		M&J Construction Co of Pinellas County		Midcoast Construction Enterprises LLC		Seacoast, Inc.		Southern Road & Bridge LLC		**Viking Diving Services, Inc.	
2.A	Structural Pile Jacket Repair, Type 2A (Existing 18-inch square prestressed concrete piles)	35	VLF	1633.27	\$ 57,164.45	1800.00	\$ 63,000.00	2547.00	\$ 89,145.00	1650.00	\$ 57,750.00	2100.00	\$ 73,500.00	2785.00	\$ 97,475.00
2.B	Structural Pile Jacket Repair, Type 2B (Existing 18-inch square prestressed concrete piles)	60	VLF	1569.46	\$ 94,167.60	1890.00	\$ 113,400.00	2706.00	\$ 162,360.00	1550.00	\$ 93,000.00	2350.00	\$ 141,000.00	2852.00	\$ 171,120.00
3	Contractor Standby bye due to Compensable Delay	5	Calendar Day	1046.79	\$ 5,233.95	4700.00	\$ 23,500.00	2760.00	\$ 13,800.00	15000.00	\$ 75,000.00	4500.00	\$ 22,500.00	4695.00	\$ 23,475.00
B. ITEMIZED UNIT PRICE TOTAL:				\$	554,749.55	\$	642,400.00	\$	896,795.00	\$	610,500.00	\$	757,480.00	\$	913,120.00
BID SUMMARY															
C. Total Lump Sum Work (Line A):				\$	75,549.29	\$	191,000.00	\$	401,000.00	\$	377,900.00	\$	241,500.00	\$	255,500.00
Total Itemized Unit Priced Amount (Line B):				\$	554,749.55	\$	642,400.00	\$	896,795.00	\$	610,500.00	\$	757,480.00	\$	913,120.00
TOTAL BID BASE AMOUNT (LINES C + D):				\$	630,298.84	\$	833,400.00	\$	1,297,795.00	\$	988,400.00	\$	998,980.00	\$	1,168,620.00

No response to Item 6 PEC

No DBE Form 1

Addenda 1 & 2 acknowledged in E-Builder Only

Check #1008 - \$58,431.00

Recording Secretary:

Sandra Platt

Digital Signer Sandra Platt
DN:CN=Sandra Platt@seaport.com,
OU=JAXPORT, O=JAXPORT, CN=Sandra
Platt,
Date:2020/09/14
11:22:20-04:00

Witness:

Jerrie Gunder,
Contract Specialist

Digital Signer Jerrie Gunder, Contract Specialist
DN:CN=J.G, E=JerrieGunder@seaport.com,
OU=JAXPORT, O=JAXPORT, CN=Jerrie Gunder,
Contract Specialist
Date:2020/09/14

Witness:

Retta Rogers

Digital Signer Retta Rogers
DN:CN=Retta Rogers@seaport.com, O=JAXPORT, CN=Retta
Rogers,
Date:2020/09/14

Director, Procurement Services:

Jacqueline R. Glass

Digital Signer Jacqueline R. Glass
DN:CN=J.R.G, E=Jacqueline.R.Glass@seaport.com, OU=JAXPORT, O=JAXPORT, CN=Jacqueline R.
Glass,
Date:2020/09/21

APPARENTLY CONFORMING

BID TABULATION_C-1611
 TMT PILE JACKET REPAIRS
 BID OPENING: FRIDAY, SEPTEMBER 3, 2020 AT 2:00 PM

QUALIFICATIONS FOR CONFORMING BIDDERS																	
BIDDERS		Orion Marine Construction, Inc.				Coastal Gunite				Underwater Engineering Services, Inc.							
BID BOND		See comments below				NO - BID BOND				See Comments Below							
COI FORM		Y				Y				Y							
PEC FORM		Y				Y				Y							
CCSRC FORM		Y				Y				Y							
BIDDERS MINIMUM REQUIREMENTS		Y				Y				Y							
E-VERIFY FORM		Y				Y				Y							
E-BUILDER		Y				Y				Y							
DBE FORM 1		Y				Y				Y							
ADDENDUM NO. 1		Y				Y				Y							
ADDENDUM NO. 2		Y				Y				Y							
BASE BID - LUMP SUM WORK																	
Item No	DESCRIPTION	TOTAL AMOUNT				TOTAL AMOUNT				TOTAL AMOUNT				TOTAL AMOUNT		TOTAL AMOUNT	
Division 01 - General Requiements																	
1	Mobilization/Demobilization	\$ 122,384.00				\$ 150,000.00				\$ 60,284.00							
2	General Requirements	\$ 119,938.00				\$ 2,500.00				\$ 133,890.00							
Division 03 - Prestressed Concrete Pile Repairs																	
3	SACP Commissioning and Reporting	\$ 36,165.00				\$ 25,000.00				\$ 65,132.00							
A. SUM OF ALL LUMP SUM WORK:		\$ 278,487.00				\$ 177,500.00				\$ 259,306.00							
BASE BID - ITEMIZED UNIT PRICED WORK (NOT INCLUDED IN LUMP SUM WORK); TO BE PAID BASED ON ACTUAL QUANITIT AUTHORIZED AND INSTALLED																	
Item No.	Description	Est. Qty	UOM	Unit Price	Total Unit Price Amount	Unit Price	Total Unit Price Amount	Unit Price	Total Unit Price Amount	Unit Price	Total Unit Price Amount	Unit Price	Total Unit Price Amount	Unit Price	Total Unit Price Amount		
1.A	Non-Structural Pile Jacket Repair, Type 1A (Existing 18 inch square prestressed concrete pile.	225	VLF	1195.00	\$ 268,875.00	2750.00	\$ 618,750.00	2895.00	\$ 651,375.00								
1.B	Non-Structural Pile Jacket Repair, Type 1B (Existing 18 inch square prestressed concrete pile.	85	VLF	1228.00	\$ 104,380.00	2800.00	\$ 238,000.00	2785.00	\$ 236,725.00								

**BID TABULATION_C-1611
TMT PILE JACKET REPAIRS
BID OPENING: FRIDAY, SEPTEMBER 3, 2020 AT 2:00 PM**

BIDDERS				Orion Marine Construction, Inc.		Coastal Gunite		Underwater Engineering Services, Inc.					
2.A	Structural Pile Jacket Repair, Type 2A (Existing 18-inch square prestressed concrete piles)	35	VLF	1364.00	\$ 47,740.00	3500.00	\$ 122,500.00	2494.00	\$ 87,290.00				
2.B	Structural Pile Jacket Repair, Type 2B (Existing 18-inch square prestressed concrete piles)	60	VLF	1982.00	\$ 118,920.00	2800.00	\$ 168,000.00	3468.00	\$ 208,080.00				
3	Contractor Standby due to Compensable Delay	5	Calendar Day	5075.00	\$ 25,375.00	3500.00	\$ 17,500.00	6423.00	\$ 32,115.00				
B. ITEMIZED UNIT PRICE TOTAL:				\$ 565,290.00	\$ 1,164,750.00		\$ 1,215,585.00						
BID SUMMARY													
C. Total Lump Sum Work (Line A):				\$ 278,487.00	\$ 177,500.00		\$ 259,306.00						
Total Itemized Unit Priced Amount (Line B):				\$ 565,290.00	\$ 1,164,750.00		\$ 1,215,585.00						
TOTAL BID BASE AMOUNT (LINES C + D):				\$ 843,777.00	\$ 1,342,250.00		\$ 1,474,891.00						
				No principle names on page 2 of Bid Bond	Error in calculation; No Bid Bond		No principle names on page 2 of Bid Bond						

Recording Secretary: **Sandra Platt**
Digital Signer: Sandra Platt
 DN: E=US, E=Sandra.Platt@jaxport.com,
 OU=JAXPORT, OU=Procurement,
 CN=Sandra Platt
 Date: 2020.09.14
 10:50:28 -04:00

Witness: **Jerrie Gunder, Contract Specialist**
Digital Signer: Jerrie Gunder, Contract Specialist
 DN: C=US, E=Jerrie.gunder@jaxport.com,
 O=JAXPORT, OU=Procurement Services, CN=Jerrie Gunder, Contract Specialist
 Date: 2020.09.14
 10:50:28 -04:00

Witness: **Retta Rogers**
Digital Signer: Retta Rogers
 DN: C=US, E=Retta.Rogers@jaxport.com,
 O=JAXPORT, OU=Procurement,
 CN=Retta Rogers
 Date: 2020.09.14
 10:50:28 -04:00

Director, Procurement Services:

NON-CONFORMING

Jacqueline R. Glass
Digital Signer: Jacqueline R. Glass
 DN: C=US, E=jqacqueline.glass@jaxport.com, O=JAXPORT, OU=Procurement,
 CN=Jacqueline R. Glass
 Date: 2020.09.21
 15:14:52 -04:00

**SUBMISSION FOR AWARDS COMMITTEE
AND CHIEF EXECUTIVE OFFICER APPROVAL
JACKSONVILLE PORT AUTHORITY**

AC-2020-09-02
Reference No.

File

09/29/2020
Date

SUBJECT: Upland DMMA Construction Phase 1 – Buck Island
JPA Project No.: G2020.02 JPA Contract No.: C-1737
Brance Diversified, Inc.

COST: \$3,987,200.00 BUDGETED NON-BUDGETED

BACKGROUND:

This project consists of all materials, equipment, labor and supervision for upland DMMA construction related to phase 1. The scope of work includes but is not limited to constructing a toe dike on south and east side of Cell B and transferring dredge spoil material from the existing Cell B to the area created between the new toe wall and the existing dike wall in accordance with contract specifications and drawings.

On August 20, 2020, Procurement Services solicited bids from qualified and licensed contractors, to provide the aforementioned services. On September 21, 2020, Procurement Services received six (6) conforming bids from Phillips & Jordan, Inc., Continental Heavy Civil, Pars Construction Services, LLC, Maer Homes, LLC dba Maer Construction, Baker Constructors, and Brance Diversified, Inc. After a thorough review of the conforming bids, it is the recommendation of the Engineering Department to award a contract to Brance Diversified, Inc. who offered the lowest, responsive and responsible bid.

EXPENSE CATEGORY:

- Renewal of existing services
- Replacement (end of life) or upgrade of equipment
- Related to new opportunity
- Related to or part of cap-ex strategy

This is a budgeted capital item for FY20/21 and will be funded with 50% FDOT funds and 50% JPA funds.

FINANCIAL:

Available Budget (FY21):	\$5,000,000
Proposed Expense:	<u>\$3,987,200</u>
Remaining Balance:	<u>\$1,012,800</u>

RECOMMENDATION:

Management recommends that the Board of Directors approve the issuance of a contract to Brance Diversified, Inc. for upland DMMA construction phase 1 at Buck Island in the amount of \$3,987,200.00.

AC-2020-09-02

Once necessary approvals are obtained by the Awards Committee Chairman, the Chief Executive Officer is authorized to sign purchase orders, agreements or contracts for the Award.

Attachments: Brance Diversified, Inc. bid form dated 09/21/2020
Unofficial Bid Results

ORIGINATED BY:

SUBMITTED FOR APPROVAL

James Bennett, PE Digital Signer: James Bennett, PE
DN: C=US, E=James.Bennett@JAASPORT.com,
OU=Engineering and Construction, OU=JAASPORT,
CN=James Bennett, PE
Date: 2020.09.25
James Bennett, Sr. Director, Engineering & Construction

Jacqueline R. Glass Digital Signer: Jacqueline R. Glass
DN: C=US, E=jacqueline.glass@jasport.com,
OU=JAASPORT, OU=Procurement, CN=Jacqueline R.
Glass
Date: 2020.09.25
Jacqueline Glass, Director, Procurement Services

AWARDS COMMITTEE ACTION

APPROVED

REJECTED

DEFERRED

CONDITIONS OF APPROVAL (IF ANY):

Retta Rogers Digital Signer: Retta Rogers
DN: C=US, E=retta.rogers@jasport.com, O=Jacksonville
Port Authority, OU=Procurement, CN=Retta Rogers
Date: 2020.09.29
15:42:40-04:00
Retta Rogers, Secretary to Awards Committee

Frederick Wong Digital Signer: Frederick Wong
DN: C=US, E=Frederick.Wong@jasport.com,
OU=JAASPORT, OU=Operations, CN=Frederick Wong
Date: 2020.09.30
17:11:42-04:00
Frederick P. Wong Jr., Chairman to Awards Committee

CHIEF EXECUTIVE OFFICER ACTION

APPROVED

REJECTED

DEFERRED

CONDITIONS OF APPROVAL (IF ANY):


Eric B. Green, Chief Executive Officer

CONDITIONS OF APPROVAL (IF ANY):

Date

Rebecca Dicks, Corporate Secretary

BOARD DECISION

APPROVED

REJECTED

DEFERRED

CONDITIONS OF APPROVAL (IF ANY):

Date

Board Chairman

Date

Board Secretary

BID FORM
JAXPORT PROJECT NO.: G2020-02
JAXPORT CONTRACT NO.: C-1737
UPLAND DMMA CONSTRUCTION PHASE I
BUCK ISLAND

BIDDER'S NAME: Brance Diversified, Inc

The undersigned hereby proposes to furnish all materials, equipment, labor, and supervision for the above identified project, in accordance with the specifications and drawings for Contract No. C-1737, at the following price:

Scope of Work: Furnish all labor, material, equipment and supervision to Construct a toe dike on south and east side of Cell B and transfer dredge spoil material from existing Cell B to area created between new toe wall and existing dike wall in accordance with contract specifications, drawings. (See Bid Form - Attachment No. 1)

TOTAL BASE BID AMOUNT (Lines C + D) \$ 3,987,200.00

(Submission of more than one bid form for the same work by an individual, firm, partnership or corporation under the same or different names and/or any alterations, exceptions or comments contained within the bid form shall be grounds for rejection of the bid)

Basis of Award: The Authority reserves the right to award this contract to the bidder whose price is the lowest based on "**E. Total Base Bid Amount (Lines C + D)**", subject to availability of appropriated funds.



The Authority reserves the right to award this contract to the lowest, responsive, responsible bidder, and whose bid is fully conforming to the requirements of the bid documents. Nevertheless, JAXPORT reserves the right to waive informalities in any bid, to reject any or all bids, and to accept the bid which in its judgment will be in the best interest of JAXPORT. JAXPORT will be the sole judge of which Bid will be in its best interest and its decision will be final.

JAXPORT reserves the right to award this contract to the bidder offering the lowest price consistent with meeting all specifications, terms, conditions, delivery requirements set forth on this bid. No award will be made until all necessary inquiries have been made into the responsibility of the lowest conforming bidder and JAXPORT is satisfied that the lowest bidder met all the requirements, is qualified and has the necessary organization, capital and resources required to perform the work under the terms and conditions of the contract. JAXPORT reserves the right to accept or reject any or all Bids, in whole or in part.

The required bid guaranty is attached hereto (see "Supplemental Instructions to Bidders") of the contract documents.

BID FORM
JAXPORT PROJECT NO.: G2020-02
JAXPORT CONTRACT NO.: C-1737
UPLAND DMMA CONSTRUCTION PHASE I
BUCK ISLAND

Acknowledgment of the following addenda is hereby made (see "Supplemental Instructions to Bidders"): _____

Addendum No. 1, Dated: 9/14/2020 Initials: 
Addendum No. 2, Dated: 9/16/2020 Initials: 
Addendum No. 3, Dated: _____ Initials: _____
Addendum No. 4, Dated: _____ Initials: _____

See also "Bid Contents and Format" section of the "Supplemental Instructions to Bidders".

Lance W. Young
Name of Contractor

AUTHENTICATION (see "Supplemental Instructions to Bidders")
Branche Diversified, Inc
Firm

601 Bryan Street Jacksonville FL 32202
Business Address City State Zip Code

Mailing Address, if different from above _____

 _____ 9/18/2020
Authorized Signature Date Executed

Lance W. Young _____
Typed Name Title

LYoung@BrancheDiversified.com
E-Mail Address

(904) 748 0050
Telephone Number Facsimile Number

26-2921414 SCC131150693
Company Federal Tax I.D. No. Company's Business License No.

BUCK ISLAND DMMA SITE IMPROVEMENTS

ATTACHMENT NO. 2

JPA CONTRACT NO.: C-1737
JACKSONVILLE PORT AUTHORITY

"REVISED"

BID FORM
JACKSONVILLE PORT AUTHORITY CONTRACT NO: C-1737
BUCK ISLAND DREDGED MATERIAL MANAGEMENT AREA SITE

The undersigned hereby proposes to furnish all materials, equipment, labor, and supervision for the above identified project, in accordance with the Conditions of the Contract, Specifications, and Drawings for the Contract at the following price:

BASE BID LUMP SUM WORK			
Item Number	Cost Code	Description	Total Item Amount
Division 01 - General Requirements			
1		Mobilization / Demobilization	\$ 150,000.00
2		Maintenance of Traffic	\$ 10,000.00
3		General Contract Requirements	\$ 100,000.00
4		Surveying (Pre-construction and Post-construction)	\$ 70,000.00
Division 02 - Earth Moving			
5		Erosion Controls & Soil Tracking Prevention Device	\$ 45,000.00
6		Excavation and Maintenance of Sumps, Lateral and Perimeter Ditches, and Removal of Weir Boards within Cell B	\$ 80,000.00
7		Site Clearing and Grubbing - Cell B and Storage Area	\$ 60,000.00
8		Capping and Vegetating Storage Site	\$ 130,000.00
Division 03 - Environmental Management			
9		Gopher Tortoise Surveying, Permitting, and Relocation (10 Individual Tortoises)	\$ 15,000.00
A. SUM OF ALL LUMP SUM WORK EXCLUDING UNIT PRICED WORK			\$ 660,000.00

BASE BID ITEMIZED UNIT PRICED WORK (NOT INCLUDED IN LUMP SUM WORK); TO BE PAID BASED ON ACTUAL QUANTITY AUTHORIZED AND INSTALLED						
Item	Cost Code	Description	Estimated Quantity	Unit	Unit Price	Total Item Amount
1		Gopher Tortoise Relocation (per individual Tortoise)	15	EA	\$ 1500.00	\$ 22,500.00
2.A		Earth Moving - Toe Dike Construction	160,000	CY	\$ 3.47	\$ 555,200.00
2.B		Earth Moving - Relocation of Cell B Materials	495,000	CY	\$ 5.35	\$ 2,648,250.00
3		Steel Sheet Pile Wall	45	LF	\$ 1250.00	\$ 56,250.00
4		Contractor Standby due to Compensable Delay (see note 2)	15	Calendar Days	\$ 3000.00	\$ 45,000.00
B. ITEMIZED UNIT PRICE TOTAL						\$ 3,327,200.00

BID SUMMARY

BASE BID SUMMARY

C. Total Lump Sum Work (Line A)	\$ 660,000.00
D. Total Itemized Work (Line B)	\$ 3,327,200.00
E. TOTAL BASE BID AMOUNT (LINES C + D)	\$ 3,987,200.00

Notes

- (1) Bid Evaluation - Bids will be evaluated based on Line E above.
- (2) Refer to Specification Section 01 29 00 for the definition and enforcement requirements for Compensable delays. In all cases, the Contractor is to exercise all reasonable efforts to remain productive and to accommodate JPA and Tenant operations. The unit price will be applied as sole compensation in those instances where compensable delays occur and result in Contractor's right for compensatory damages, in accordance with the Conditions of the Contract.
- (3) Estimated pile jacket quantities are rounded up to the nearest 5 linear feet.

BID TABULATION_C-1737
BUCK ISLAND DMMA SITE IMPROVEMENT
BID OPENING: MONDAY, SEPTEMBER 21, 2020 AT 2:00 PM

QUALIFICATIONS FOR CONFORMING BIDDERS						
BIDDERS	PHILLIPS & JORDAN, INC.	CONTINENTAL HEAVY CIVIL	PARS CONSTRUCTION SERVICES, LLC	MAER HOMES, LLC dba MAER CONSTRUCTION	BAKER CONSTRUCTORS	BRANCE DIVERSIFIED, INC.
BID BOND	Y (NO PRINCIPAL)	Y	Y	Y	Y	Y
COI FORM	Y	Y	Y	Y	Y	Y
PEC FORM	Y	Y	Y	Y	Y	Y
CCRSC FORM	Y	Y	Y	Y	Y	Y
MINIMUM REQUIREMENTS (MR1-MR4)	Y	Y	Y	Y	Y	Y
E-VERIFY FORM	Y	Y	Y	Y	Y	Y
E-BUILDER FORM	Y	Y	Y	Y	Y	Y
DBE FORM 1	Y	N	Y	Y	N	Y
Addendum No. 1	Y	Y	Y	Y	Y	Y
Addendum No. 2	Y	Y	Y	Y	Y	Y
A. BASE BID LUMP SUM WORK						
Item No.	DESCRIPTION	TOTAL AMOUNT	TOTAL AMOUNT	TOTAL AMOUNT	TOTAL AMOUNT	TOTAL AMOUNT
Division 01 - General Requirements						
1	Mobilization/Demobilization	\$ 75,520.42	\$ 495,000.00	\$ 339,000.00	\$ 252,739.22	\$ 31,000.00
2	Maintenance of Traffic	\$ 5,552.97	\$ 10,882.00	\$ 15,000.30	\$ 8,500.00	\$ 4,962.66
3	General Contract Requirements	\$ 193,284.95	\$ 750,000.00	\$ 159,454.00	\$ 55,000.00	\$ 467,989.01
4	Surveying (Pre-construction and Post-construction)	\$ 271,998.10	\$ 200,000.00	\$ 103,800.00	\$ 25,000.00	\$ 148,185.47
Division 02 - Earth Moving						
5	Erosion Controls & Soil Tracking Prevention Device	\$ 30,100.81	\$ 47,650.00	\$ 30,740.00	\$ 55,000.00	\$ 21,093.97
6	Excavation and Maintenance of Sumps, Lateral and Perimeter Ditches, and Removal of Weir Boards within Cell B	\$ 784,662.62	\$ 450,000.00	\$ 36,740.00	\$ 235,011.00	\$ 354,074.69
7	Site Clearing and Grubbing - Cell B and Storage Area	\$ 287,092.99	\$ 33,225.00	\$ 119,720.00	\$ 111,000.00	\$ 497,956.65
8	Capping and Vegetating Storage Site	\$ 375,436.99	\$ 83,912.00	\$ 119,536.00	\$ 183,115.00	\$ 149,164.88
Division 03 - Environmental Management						
9	Gopher Tortoise Surveying, Permitting, and Relocations (10) individual Tortoises	\$ 76,986.40	\$ 24,000.00	\$ 22,000.00	\$ 15,000.00	\$ 35,857.44
A. SUM OF ALL BASE BID WORK (ITEMS 1 - 9):		\$ 2,100,636.25	\$ 2,094,669.00	\$ 945,990.30	\$ 940,365.22	\$ 1,710,284.77

BID TABULATION_C-1737
BUCK ISLAND DMMA SITE IMPROVEMENT
BID OPENING: MONDAY, SEPTEMBER 21, 2020 AT 2:00 PM

BIDDERS				PHILLIPS & JORDAN, INC.	CONTINENTAL HEAVY CIVIL	PARS CONSTRUCTION SERVICES, LLC	MAER HOMES, LLC dba MAER CONSTRUCTION	BAKER CONSTRUCTORS	BRANCE DIVERSIFIED, INC.						
B. BASE BID ITEMIZED UNIT PRICED WORK (NOT INCLUDED IN BASE BID WORK); TO BE PAID BASED ON ACTUAL QUANTITY INSTALLED															
Item No.	Description	Est. Qty	Unit of Measure	Unit Price	Total Item Amount	Unit Price	Total Item Amount	Unit Price	Total Item Amount	Unit Price	Total Item Amount	Unit Price	Total Item Amount	Unit Price	Total Item Amount
1	Gopher Tortoise Relocation (per individual Tortoise)	15	EA	\$ 2,963.52	\$ 44,452.80	\$ 1,000.00	\$ 15,000.00	\$ 2,237.33	\$ 33,559.95	\$ 2,500.00	\$ 37,500.00	\$ 3,242.28	\$ 48,634.20	\$ 1,500.00	\$ 22,500.00
2.A	Earth Moving - Toe Dike	160,000	CY	\$ 5.21	\$ 833,600.00	\$ 5.25	\$ 840,000.00	\$ 5.26	\$ 841,600.00	\$ 7.00	\$ 1,120,000.00	\$ 6.00	\$ 960,000.00	\$ 3.47	\$ 555,200.00
2.B	Earth Moving - Relocation Cell B Materials	495,000	CY	\$ 3.75	\$ 1,856,250.00	\$ 4.00	\$ 1,980,000.00	\$ 4.47	\$ 2,212,650.00	\$ 3.75	\$ 1,856,250.00	\$ 4.34	\$ 2,148,300.00	\$ 5.35	\$ 2,648,250.00
3	Steel Sheet Pile Wall	45	LF	\$ 1,700.00	\$ 76,500.00	\$ 2,460.00	\$ 110,700.00	\$ 1,893.33	\$ 85,199.85	\$ 1,500.00	\$ 67,500.00	\$ 1,729.53	\$ 77,828.85	\$ 1,250.00	\$ 56,250.00
4	Contractor Standby due to Compensable Delay (see note 2)	15	Calendar Days	\$ 3,266.50	\$ 48,997.50	\$ 7,570.00	\$ 113,550.00	\$ 2,000.00	\$ 30,000.00	\$ 6,500.00	\$ 97,500.00	\$ 13,650.70	\$ 204,760.50	\$ 3,000.00	\$ 45,000.00
B. SUM OF BASE BID ITEMIZED UNIT PRICE WORK :				\$ 2,859,800.30	\$ 3,059,250.00	\$ 3,203,009.80	\$ 3,178,750.00	\$ 3,439,523.55	\$ 3,327,200.00						
BID SUMMARY:															
C. Sum of All Base Bid Work (Line A):				\$ 2,100,636.25	\$ 2,094,669.00	\$ 945,990.30	\$ 940,365.22	\$ 1,710,284.77	\$ 660,000.00						
D. Sum of All Itemized Work (Line B):				\$ 2,859,800.30	\$ 3,059,250.00	\$ 3,203,009.80	\$ 3,178,750.00	\$ 3,439,523.55	\$ 3,327,200.00						
E. TOTAL BASE BID AMOUNT LINE A&B (C+D):				\$ 4,960,436.55	\$ 5,153,919.00	\$ 4,149,000.10	\$ 4,119,115.22	\$ 5,149,808.32	\$ 3,987,200.00						
Recording Secretary: <i>[Signature]</i>				Witness: <i>[Signature]</i>				Witness: <i>[Signature]</i>				Director of Procurement Services: <i>[Signature]</i>			
<p align="center"><small>BID BOND - NO PRINCIPAL DBE FORM 1 - NOT SUBMITTED</small></p> <p align="center"><small>DBE FORM 1 - NOT SUBMITTED = Bid Bond - NAMES MISSING</small></p> <p align="center">APPARENTLY CONFORMING</p>															

**SUBMISSION FOR AWARDS COMMITTEE
AND CHIEF EXECUTIVE OFFICER APPROVAL
JACKSONVILLE PORT AUTHORITY**

AC-2020-09-03
Reference No.

File

09/29/2020
Date

SUBJECT: Paceco Crane Disposal at BIMT
JPA Project No.: 030.6164
Global Rigging & Transport, LLC

JPA Contract No.: EQ-1739

COST: \$713,000.00

BUDGETED

NON-BUDGETED

BACKGROUND:

This contract includes all supervision, labor, materials and equipment to dispose of Paceco Crane No. 3805 and Clyde Crane No. 1405 and relocate IHI Crane No. 2253 at Blount Island Marine Terminal. The scope of work includes but is not limited to: 1) relocation of crane(s) as necessary, 2) removal of the entire crane structure(s), 3) defueling, recovery, management and proper disposal of fuel, lubricants and hydraulic fluids, and 4) performing any other work manifestly required to accomplish relocation and disposal of the cranes.

On August 11, 2020, Procurement Services solicited bids from qualified and licensed contractors, to provide the services previously outlined. On September 8, 2020, Procurement Services received three (3) conforming bids from GSD Trading USA, Inc., Industrial & Crane Services, Inc., and Global Rigging & Transport, LLC. After review of the conforming bids, it is the recommendation of the Engineering Department to award a contract to Global Rigging & Transport, LLC who offered a responsive, responsible and acceptable bid.

This is a non-budgeted non-operating item for FY20/21 and will be funded with JPA funds.

RECOMMENDATION:

Management recommends that the Board of Directors approve the issuance of a contract to Global Rigging & Transport, LLC for Paceco crane disposal at BIMT in the amount of \$713,000 which includes a base bid of \$560,000 and \$153,000 for owner's option No. 1 – disposal of Clyde crane #1405.

AC-2020-09-03

Once necessary approvals are obtained by the Awards Committee Chairman, the Chief Executive Officer is authorized to sign purchase orders, agreements or contracts for the Award.

Attachments: Global Rigging & Transport, LL bid dated 09/21/2020
Unofficial Bid Results

ORIGINATED BY:

James Bennett, PE Digital Signer James Bennett, PE
DN=C=US, E=James.Bennett@JAXPORT.com,
OU=Engineering and Construction, O=JAXPORT,
CN=James Bennett, PE
Date 2020.09.23

James Bennett, Sr. Director, Engineering & Construction

SUBMITTED FOR APPROVAL

Jacqueline R. Glass Digital Signer Jacqueline R. Glass
DN=C=US, E=Jacqueline.glass@jaxport.com,
O=JAXPORT, OU=Procurement, CN=Jacqueline R.
Glass
Date 2020.09.23

Jacqueline Glass, Director, Procurement Services

AWARDS COMMITTEE ACTION

APPROVED REJECTED DEFERRED

CONDITIONS OF APPROVAL (IF ANY):

Retta Rogers Digital Signer Retta Rogers
DN=C=US, E=retta.rogers@jaxport.com, CN=Retta Rogers
Authority: CN=Procurement, CN=Retta Rogers
Date 2020.09.23
15:43:05 -04:00

Retta Rogers, Secretary to Awards Committee

Frederick Wong Digital Signer Frederick Wong
DN=C=US, E=Frederick.Wong@jaxport.com,
O=JAXPORT, OU=Operations, CN=Frederick Wong
Date 2020.09.30
13:47:16 -04:00

Frederick P. Wong Jr., Chairman to Awards Committee

CHIEF EXECUTIVE OFFICER ACTION

APPROVED REJECTED DEFERRED

CONDITIONS OF APPROVAL (IF ANY):



Eric B. Green, Chief Executive Officer

CONDITIONS OF APPROVAL (IF ANY):

Date

Rebecca Dicks, Corporate Secretary

BOARD DECISION

APPROVED REJECTED DEFERRED

CONDITIONS OF APPROVAL (IF ANY):

Date

Board Chairman

Date

Board Secretary

RECEIVED
 SEP 21 2020
 PROCUREMENT

BID FORM
 JAXPORT PROJECT NO.: 030.6184
 JAXPORT CONTRACT NO.: EQ-1739
 PACECO CRANE DISPOSAL AT BIMT
 BLOUNT ISLAND MARINE TERMINAL

BIDDER'S NAME: Global

The undersigned Bidder declares that it has read the Contract Documents (including any documents provided by reference), understands the conditions under which the Work will be performed, has had an opportunity to examine the Project site, and has determined for itself all situations affecting the Work herein bid upon. Bidder proposes and agrees that if its Bid is accepted, it shall provide at Bidder's own expense, all labor, materials, equipment, tools, and machinery, including all Work incidental to, or described or implied as incidental to such items, according to the Contract Documents, that Bidder shall complete the Work within the time stated, and that Bidder will accept in full the lump sum prices set forth below:

BASE BID – DISPOSE OF PACECO CRANE #3805 & RELOCATE IHI CRANE #2253

ITEM NO.	ITEM DESCRIPTION	QTY	UOM	BID PRICE
1	Mobilization / Demobilization	1	LS	\$ 80,000 ⁰⁰
2	General Conditions	1	LS	\$
3	Dispose of Paceco Crane #3805.	1	LS	\$ 360,000 ⁰⁰
4	Relocate IHI Crane #2253.	1	LS	\$ 120,000 ⁰⁰
Total Bid Amount – Base Bid				\$ 560,000⁰⁰

OWNER'S OPTION 1 – DISPOSE OF CLYDE CRANE #1405

ITEM NO.	ITEM DESCRIPTION	QTY	UOM	BID PRICE
1	Dispose of Clyde Crane #1405	1	LS	\$ 153,000 ⁰⁰
2	General Conditions In Excess of Base Bid GCs, If Any	1	LS	\$
Total Bid Amount – Owner's Option 1				\$ 153,000⁰⁰

(Submission of more than one bid form for the same work by an individual, firm, partnership or corporation under the same or different names and/or any alterations, exceptions or comments contained within the bid form shall be grounds for rejection of the bid).

BID FORM
JAXPORT PROJECT NO.: 030.6184
JAXPORT CONTRACT NO.: EQ-1739
PACECO CRANE DISPOSAL
BLOUNT ISLAND MARINE TERMINAL

Basis of Award: The Authority reserves the right to award this contract to the Proposer whose price is the lowest, based on the Total Base Bid Amount (Items 1-4) or Total Base Bid Amount plus Owner's Option 1, subject to the availability of appropriated funds.

The Authority reserves the right to award this contract to the lowest, responsive, responsible bidder, and whose bid is fully conforming to the requirements of the bid documents. Nevertheless, JAXPORT (JAXPORT) reserves the right to waive informalities in any bid, to reject any or all bids, and to accept the bid which in its judgment will be in the best interest of JAXPORT. JAXPORT will be the sole judge of which proposal will be in its best interest and its decision will be final.

JAXPORT reserves the right to award this contract to the bidder offering the lowest price consistent with meeting all specifications, terms, conditions, delivery requirements set forth on this bid. No award will be made until all necessary inquiries have been made into the responsibility of the lowest conforming bidder and JAXPORT is satisfied that the lowest bidder met all the requirements, is qualified and has the necessary organization, capital and resources required to perform the work under the terms and conditions of the contract. JAXPORT reserves the right to accept or reject any or all proposals, in whole or in part.

The required bid guaranty is attached hereto (see "Supplemental Instructions to Bidders") of the contract documents.

Acknowledgment of the following addenda is hereby made (see "Supplemental Instructions to Bidders"):

- Addendum No. 1, Dated: 08/27/2020 Initials: [Signature]
- Addendum No. 2, Dated: 09/08/2020 Initials: [Signature]
- Addendum No. 3, Dated: 09/08/2020 Initials: [Signature]
- Addendum No. 4, Dated: 09/15/2020 Initials: [Signature]

See also "Bid Contents and Format" section of the "Supplemental Instructions to Bidders".

GLOBAL RIGGING & TRANSPORT, LLC
Name of Contractor

AUTHENTICATION (see "Supplemental Instructions to Bidders")

BID FORM

**JAXPORT PROJECT NO.: 030.6184
JAXPORT CONTRACT NO.: EQ-1739
PACECO CRANE DISPOSAL AT BIMT
BLOUNT ISLAND MARINE TERMINAL**

GLOBAL RIGGING & TRANSPORT, LLC

Firm

1315 TAYLOR FARM RD VIRGINIA BEACH VA 23453

Business Address

City

State

Zip Code

Mailing Address, if different from above

[Signature]
Authorized Signature

9/4/2020
Date Executed

THOMAS L. FELCH
Typed Name

GENERAL MANAGER
Title

(757) 437-0027
Telephone Number

(757) 437 7089
Facsimile Number

54 2021415
Company Federal Tax I.D. No.

2020 102481
Company's Business License No.

BID TABULATION_EQ-1739
PACECO CRANE DISPOSAL
BID OPENING: MONDAY, SEPTEMBER 21, 2020 AT 3:00 PM

QUALIFICATIONS FOR CONFORMING BIDDERS									
BIDDERS			GSD TRADING USA, INC.			INDUSTRIAL & CRANE SERVICES, INC.		GLOBAL RIGGING & TRANSPORT, LLC	
BID BOND			Y			Y			Y
COI FORM			Y			Y			Y
PEC FORM			Y			Y			Y
CCSRC FORM			Y			Y			Y
BIDDERS MINIMUM REQUIREMENTS			Y			Y			Y
DBE FORM 1			N			Y			N
E-VERIFY FORM			Y			Y			Y
E-BUILDER			Y			Y			Y
ADDENDUM NO. 01			Y			Y			Y
ADDENDUM NO. 02			Y			Y			Y
ADDENDUM NO. 03			Y			Y			Y
ADDENDUM NO. 04			Y			Y			Y
ADDENDUM NO. 05			Y			Y			Y
BASE BID - DISPOSE OF PACECO CRANE #3805 & RELOCATE IHI CRANE #2253									
Item No.	Description	Est. Qty	UOM	Unit Price	Total Unit Price Amount	Unit Price	Total Unit Price Amount	Unit Price	Total Unit Price Amount
1	Mobilization/Demobilization	1	LS	\$ 260,000.00	\$ 260,000.00	\$ 100,000.00	\$ 100,000.00	\$ 80,000.00	\$ 80,000.00
2	General Conditions	1	LS	\$ 40,000.00	\$ 40,000.00	\$ 20,000.00	\$ 20,000.00		\$ -
3	Dispose of Paceco Crane #3805	1	LS	\$ 150,000.00	\$ 150,000.00	\$ 508,000.00	\$ 508,000.00	\$ 360,000.00	\$ 360,000.00
4	Relocate IHI Crane #2253	1	LS	\$ 350,000.00	\$ 350,000.00	\$ 188,000.00	\$ 188,000.00	\$ 120,000.00	\$ 120,000.00
TOTAL BASE BID AMOUNT:				\$	800,000.00	\$	816,000.00	\$	560,000.00
OWNER'S OPTION 1 - DISPOSE OF CLYDE CRANE #1405									
Item No.	Description	Est. Qty	UOM	Unit Price	Total Unit Price Amount	Unit Price	Total Unit Price Amount	Unit Price	Total Unit Price Amount
1	Dispose of Clyde Crane #1405	1	LS	\$ 185,000.00	\$ 185,000.00	\$368,000.00	\$ 368,000.00	\$153,000.00	\$ 153,000.00
2	General Conditions in Excess of Base Bid GCs, If any	1	LS	\$ -	\$ -		\$ -		\$ -
TOTAL BID AMOUNT-OWNER'S OPTION:				\$	185,000.00	\$	368,000.00	\$	153,000.00
BID SUMMARY									
C. Total Base Bid Amount (Items 1 - 4):				\$	800,000.00	\$	816,000.00	\$	560,000.00
D. Total Bid Amount Owner's Option:				\$	185,000.00	\$	368,000.00	\$	153,000.00
TOTAL BID BASE AMOUNT (LINES C + D):				\$	985,000.00	\$	1,184,000.00	\$	713,000.00

Recording Secretary: *Jandra Glass*
 Witness: *Terrie Gunder*
 Witness: *Rett*

Director, Procurement Services: *JR Glass*

DBE FORM 1 NOT SUBMITTED
 APPARENTLY CONFORMING

**SUBMISSION FOR AWARDS COMMITTEE
AND CHIEF EXECUTIVE OFFICER APPROVAL
JACKSONVILLE PORT AUTHORITY**

AC-2020-09-04
Reference No.

File

09/29/2020
Date

SUBJECT: August Drive Bridge Abutment Sheet Pile Walls
JPA Project No.: D2019.02 JPA Contract No.: C-1671
Poseidon Dredge & Marine, Inc.

COST: \$2,276,305.00 BUDGETED NON-BUDGETED

BACKGROUND:

This project consists of all materials, equipment, labor and supervision for the August Dr. bridge sheet pile walls replacement at Dames Point Marine Terminal. The scope of work includes but is not limited to all work necessary to install a sacrificial galvanic cathodic protection system (CP System) to protect the north and south abutment sheet pile walls for the August Drive Bridge.

On August 7, 2020, Procurement Services solicited bids from qualified and licensed contractors, to provide the aforementioned services. On September 22, 2020, Procurement Services received four (4) conforming bids from Poseidon Dredge & Marine, Inc., Brothers Construction, Inc., Superior Construction Co. Southeast, LLC, and J.D. Hinson Company. After review of the conforming bids, it is the recommendation of the Engineering Department to award a contract to Poseidon Dredge & Marine, Inc. who offered the lowest, responsive and responsible bid.

EXPENSE CATEGORY:

- Renewal of existing services
- Replacement (end of life) or upgrade of equipment
- Related to new opportunity
- Related to or part of cap-ex strategy

This is a budgeted capital item for FY20/21 and will be funded 50% with FDOT funds and 50% with JPA funds.

FINANCIAL:

Available Budget (FY21):	\$3,400,000
Proposed Expense:	<u>\$2,276,305</u>
Remaining Balance:	<u>\$1,123,695</u>

RECOMMENDATION:

Management recommends that the Board of Directors approve the issuance of a contract to Poseidon Dredge & Marine, Inc. for August Dr. Bridge Sheet Pile Walls Replacement Project in the amount of \$2,276,305.

AC-2020-09-04

Once necessary approvals are obtained by the Awards Committee Chairman, the Chief Executive Officer is authorized to sign purchase orders, agreements or contracts for the Award.

Attachments: Poseidon Dredge & Marine, Inc. bid form dated 09/22/2020
Unofficial Bid Results

ORIGINATED BY:

James Bennett, PE
Digital Signer: James Bennett, PE
DN: C=US, E=James.Bennett@JAASPORT.com,
OU=Engineering and Construction, CN=JAASPORT,
CN=James Bennett, PE
Date: 2020.09.25
James Bennett, Sr. Director, Engineering & Construction

SUBMITTED FOR APPROVAL

Jacqueline R. Glass
Digital Signer: Jacqueline R. Glass
DN: C=US, E=jacqueline.glass@jaasport.com,
OU=JAASPORT, OU=Procurement, CN=Jacqueline R.
Glass
Date: 2020.09.28
Jacqueline Glass, Director, Procurement Services

AWARDS COMMITTEE ACTION

APPROVED **REJECTED** **DEFERRED**

CONDITIONS OF APPROVAL (IF ANY):

Retta Rogers
Digital Signer: Retta Rogers
DN: C=US, E=retta.rogers@jaasport.com, CN=Jacksonville
Port Authority, OU=Procurement, CN=Retta Rogers
Date: 2020.09.29
15:43:43 -04:00
Retta Rogers, Secretary to Awards Committee

Frederick Wong
Digital Signer: Frederick Wong
DN: C=US, E=Frederick.Wong@jaasport.com,
OU=JAASPORT, OU=Operations, CN=Frederick Wong
Date: 2020.09.30
12:35:02 -04:00
Frederick P. Wong Jr., Chairman to Awards Committee

EXECUTIVE OFFICER ACTION

CHIEF

APPROVED **REJECTED** **DEFERRED**

CONDITIONS OF APPROVAL (IF ANY):


Eric B. Green, Chief Executive Officer

CONDITIONS OF APPROVAL (IF ANY):

Date

Rebecca Dicks, Corporate Secretary

BOARD DECISION

APPROVED **REJECTED** **DEFERRED**

CONDITIONS OF APPROVAL (IF ANY):

Date

Board Chairman

Date

Board Secretary

BID FORM
JAXPORT PROJECT NO.: D2019.02
JAXPORT CONTRACT NO.: C-1671
AUGUST DR. BRIDGE SHEET PILE WALLS REPLACEMENT
DAMES POINT MARINE TERMINAL

BIDDER'S NAME: Poseidon Dredge & Marine Inc.

The undersigned hereby proposes to furnish all materials, equipment, labor, and supervision for the above identified project, in accordance with the specifications and drawings for Contract No. **C-1671**, at the following price:

Scope of Work: Furnish all materials, equipment, labor and supervision for the August Dr. Bridge Sheet Pile Walls Replacement at Dames Point Marine Terminal, in accordance with contract specifications and drawings.

BID PROPOSAL

BASE BID LUMP SUM WORK		
Item Number	Description	Total Item Amount
	Mobilization	\$ 18,185.00 -
	General Requirements/Erosion Control/Miscellaneous	\$ 78,951.00 -
	MOT (as depicted in project drawings)	\$ 26,537.00 -
	Turbidity Barrier	\$ 16,998.00 -
	Demolition	\$ 96,719.00 -
	Concrete construction	\$ 48,999.00 -
	New sheet pile walls	\$ 1,623,220.00 -
	Cathodic Protection system	\$ 242,030.00 -
	New Traffic Railing	\$ 26,328.00 -
	Repave and restripe disturbed areas	\$ 81,956.00 -
	Demobilization	\$ 16,382.00 -
A. TOTAL OF ALL BASE BID LUMP SUM WORK (ITEMS 1 - 11)		\$ 2,276,305.00 -

(Submission of more than one bid form for the same work by an individual, firm, partnership or corporation under the same or different names and/or any alterations, exceptions or comments contained within the bid form shall be grounds for rejection of the bid)

Basis of Award: The Authority reserves the right to award this contract to the bidder whose price is the lowest based on **Total Base Bid Lump Sum Work (Items 1 - 11)**, subject to availability of appropriated funds.

The Authority reserves the right to award this contract to the lowest, responsive,

BID FORM
JAXPORT PROJECT NO.: D2019.02
JAXPORT CONTRACT NO.: C-1671
AUGUST DR. BRIDGE SHEET PILE WALLS REPLACEMENT
DAMES POINT MARINE TERMINAL

responsible bidder, and whose bid is fully conforming to the requirements of the bid documents. Nevertheless, JAXPORT reserves the right to waive informalities in any bid, to reject any or all bids, and to accept the bid which in its judgment will be in the best interest of JAXPORT. JAXPORT will be the sole judge of which proposal will be in its best interest and its decision will be final.

JAXPORT reserves the right to award this contract to the bidder offering the lowest price consistent with meeting all specifications, terms, conditions, delivery requirements set forth on this bid. No award will be made until all necessary inquiries have been made into the responsibility of the lowest conforming bidder and JAXPORT is satisfied that the lowest bidder met all the requirements, is qualified and has the necessary organization, capital and resources required to perform the work under the terms and conditions of the contract. JAXPORT reserves the right to accept or reject any or all proposals, in whole or in part.

The required bid guaranty is attached hereto (see "Supplemental Instructions to Bidders") of the contract documents.

Acknowledgment of the following addenda is hereby made (see "Supplemental Instructions to Bidders"):

Addendum No. 1, Dated: <u>9/2/2020</u>	Initials: <u>KLD</u>
Addendum No. 2, Dated: <u>9/14/2020</u>	Initials: <u>KLD</u>
Addendum No. 3, Dated: <u>9/15/2020</u>	Initials: <u>KLD</u>
Addendum No. 4, Dated: _____	Initials: _____

See also "Bid Contents and Format" section of the "Supplemental Instructions to Bidders".

Poseidon Dredge & Marine Inc.

Name of Contractor

AUTHENTICATION (see "Supplemental Instructions to Bidders")

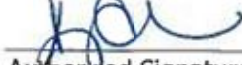
Poseidon Dredge & Marine Inc.

Firm

<u>319 Wickline Blvd. Suite A</u>	<u>Lantana</u>	<u>Florida</u>	<u>33462</u>
Business Address	City	State	Zip Code

BID FORM
JAXPORT PROJECT NO.: D2019.02
JAXPORT CONTRACT NO.: C-1671
AUGUST DR. BRIDGE SHEET PILE WALLS REPLACEMENT
DAMES POINT MARINE TERMINAL

Mailing Address, if different from above



9/18/2020

Authorized Signature

Date Executed

Karina Quiros

President

Typed Name

Title

karinaq@pdmarineinc.com

E-Mail Address

561-296-4991

561-697-3268

Telephone Number

46-4060576

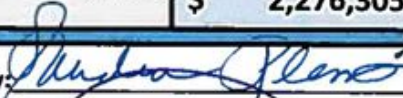
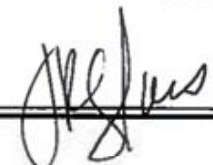


Facsimile Number

CGC1516366

Company Federal Tax I.D. No.

Company's Business License No.

BID TABULATION_C-1671
AUGUST DR. BRIDGE SHEET PILE WALL REPLACEMENT
BID OPENING: TUESDAY, SEPTEMBER 22, 2020 AT 2:00 PM

QUALIFICATIONS FOR CONFORMING BIDDERS						
BIDDERS		POSEIDON DREDGE & MARINE, INC.	BROTHERS CONSTRUCTION, INC.	SUPERIOR CONSTRUCTION CO. SOUTHEAST, LLC	J.D. HINSON COMPANY	
BID BOND		Y	Y	Y	Y	
COI FORM		Y	Y	Y	Y	
PEC FORM		Y	Y	Y	Y	
CCRSC FORM		Y	Y	Y	Y	
MINIMUM REQUIREMENTS (MR1-MR4)		Y	Y	Y	Y	
E-VERIFY FORM		Y	Y	Y	Y	
E-BUILDER FORM		Y	Y	Y	Y	
DBE FORM 1		Y	Y	Y	Y	
Addendum No. 1		Y	Y	Y	Y	
Addendum No. 2		Y	Y	Y	Y	
Addendum No. 3		Y	Y	Y	Y	
BASE BID LUMP SUM WORK						
Item No.	DESCRIPTION	TOTAL AMOUNT	TOTAL AMOUNT	TOTAL AMOUNT	TOTAL AMOUNT	
1	Mobilization	\$ 18,185.00	\$ 176,050.00	\$ 100,000.00	align="right">\$ 470,925.00	
2	Contron/Misc.	\$ 78,951.00	\$ 47,500.00	\$ 100,000.00	align="right">\$ 168,618.75	
3	MOT (as depicted in project drawings)	\$ 26,537.00	\$ 165,000.00	\$ 128,000.00	align="right">\$ 86,887.36	
4	Turbidity Barrier	\$ 16,998.00	\$ 21,500.00	\$ 19,000.00	align="right">\$ 8,076.00	
5	Demolition	\$ 96,719.00	\$ 192,500.00	\$ 226,000.00	align="right">\$ 144,093.85	
6	Concrete Construction	\$ 48,999.00	\$ 287,000.00	\$ 860,000.00	align="right">\$ 247,732.50	
7	New Sheet Pile Walls	\$ 1,623,220.00	\$ 1,487,000.00	\$ 1,480,000.00	align="right">\$ 2,722,801.53	
8	Cathodic Protection System	\$ 242,030.00	\$ 185,000.00	\$ 385,000.00	align="right">\$ 53,130.00	
9	New Traffic Railing	\$ 26,328.00	\$ 27,500.00	\$ 36,000.00	align="right">\$ 21,528.00	
10	Repave and Restripe Disturbed Areas	\$ 81,956.00	\$ 25,500.00	\$ 28,000.00	align="right">\$ 25,300.00	
11	Demobilization	\$ 16,382.00	\$ 67,500.00	\$ 25,000.00	align="right">\$ 18,975.00	
TOTAL SUM OF ALL BASE BID WORK (ITEMS 1-11):		\$ 2,276,305.00	\$ 2,682,050.00	\$ 3,387,000.00	align="right"> \$ 3,968,067.99	
Recording Secretary: 		Director, Procurement Services: 			APPARENTLY CONFORMING	
Witness: 						
Witness: 						

**SUBMISSION FOR AWARDS COMMITTEE
AND CHIEF EXECUTIVE OFFICER APPROVAL
JACKSONVILLE PORT AUTHORITY**

AC-2020-09-09
Reference No.

File

09/29/2020
Date

SUBJECT: Milling & Asphalt Maintenance and Repair Services
JPA Project No.: 173/175/176/188.5830
Pars Construction Services, LLC

JPA Contract No.: 20-08

COST: \$700,000.00 (estimated)

BUDGETED

NON-BUDGETED

BACKGROUND:

This contract includes all supervision, labor, materials and equipment to complete milling & asphalt repair services on an "as needed" basis at Talleyrand, Blount Island, and Dames Point Marine Terminals, Security Operations Center, and the Port Central Office Building. The scope of work includes supply, delivery and installation of 1" – 7" thickness Type S-1 asphalt surface and compaction, minor repairs for potholes and repairs to asphalt around storm drains and railroad crossings. All work will be performed based on a per square foot, ton or each as per the pricing matrix established in the RFP under categories A thru F (see attached pricing matrix).

On July 2, 2020 Procurement Services solicited bids from qualified and licensed contractors, to provide these services. On July 27, 2020, Procurement Services received one (1) conforming bid from Pars Construction Services, LLC and one (1) non-conforming bid from SJD Consultants, Inc. After review of the conforming bid, it is the recommendation of the Engineering Department to award a contract to Pars Construction Services, LLC who offered a responsive, responsible and acceptable bid. (100% Jacksonville Small Emerging Business Goal)

This is a budgeted operating item for FY20/21 and will be funded with JPA funds.

RECOMMENDATION:

This matter was originally approved by the Awards Committee under AC-2020-08-20-01 on August 20, 2020 for the issuance of a contract to Pars Construction Services, LLC for milling & asphalt maintenance and repair services in the estimated annual amount of \$412,182.00. The initial contract period is one (1) year with four (4) one-year (1) renewal options made at the sole discretion of JAXPORT, based on vendor's performance and adherence to all terms and conditions of the contract.

Accordingly, management recommends that the Board of Directors approve the annual amount of the contract to \$700,000 with all other conditions of the original award, remain unchanged.

AC-2020-09-09

Once necessary approvals are obtained by the Awards Committee Chairman, the Chief Executive Officer is authorized to sign purchase orders, agreements or contracts for the Award.

Attachments: Pars Construction Services, LLC proposal dated 07/16/2020
Unofficial Bid Results, AC-2020-08-20-01 approved 08/20/2020

ORIGINATED BY:

James Bennett, PE
Digital Signer: James Bennett, PE
DN: C=US, E=James.Bennett@JAXPORT.com,
OU=Engineering and Construction, OU=JAXPORT,
CN=James Bennett, PC
Date: 2020.09.25
James Bennett, Sr. Director, Engineering & Construction

SUBMITTED FOR APPROVAL

Jacqueline R. Glass
Digital Signer: Jacqueline R. Glass
DN: C=US, E=jacqueline.glass@jaxport.com,
OU=JAXPORT, OU=Procurement, CN=Jacqueline R.
Glass
Date: 2020.09.25
Jacqueline Glass, Director, Procurement Services

AWARDS COMMITTEE ACTION

APPROVED **REJECTED** **DEFERRED**

CONDITIONS OF APPROVAL (IF ANY):

Retta Rogers
Digital Signer: Retta Rogers
DN: C=US, E=retta.rogers@jaxport.com, OU=Jaxc services
Port Authority, OU=Procurement, CN=Retta Rogers
Date: 2020.09.25
16:50:51 -04:00
Retta Rogers, Secretary to Awards Committee

Frederick Wong
Digital Signer: Frederick Wong
DN: C=US, E=frederick.wong@jaxport.com,
OU=JAXPORT, OU=Operations, CN=Frederick Wong
Date: 2020.09.30
12:18:19 -04:00
Frederick P. Wong Jr., Chairman to Awards Committee

CHIEF EXECUTIVE OFFICER ACTION

APPROVED **REJECTED** **DEFERRED**

CONDITIONS OF APPROVAL (IF ANY):


Eric G. Green, Chief Executive Officer

CONDITIONS OF APPROVAL (IF ANY):

Date

Rebecca Dicks, Corporate Secretary

BOARD DECISION

APPROVED **REJECTED** **DEFERRED**

CONDITIONS OF APPROVAL (IF ANY):

Date

Board Chairman

Date

Board Secretary

**SUBMISSION FOR AWARDS COMMITTEE
AND CHIEF EXECUTIVE OFFICER APPROVAL
JACKSONVILLE PORT AUTHORITY**

AC-2020-08-20-01
Reference No.

File

08/20/2020
Date

SUBJECT: Milling & Asphalt Maintenance and Repair Services
JPA Project No.: 173/175/176/188.5830 JPA Contract No.: 20-08
Pars Construction Services, LLC

COST: \$412,182.00 (estimated)

BUDGETED

NON-BUDGETED

BACKGROUND:

This contract includes all supervision, labor, materials and equipment to complete milling & asphalt repair services on an “as needed” basis at Talleyrand, Blount Island, Dames Point Marine Terminal, Security Operations Center, and the Port Central Office Building. The scope of work includes supply, delivery and installation of 1” – 7” thickness Type S-1 asphalt surface and compaction, minor repairs for potholes and repairs to asphalt around storm drains and railroad crossings. All work will be performed based on a per square foot, ton or each as per matrix established in the RFP under categories A thru F (see attached pricing matrix).

On July 2, 2020 Procurement Services solicited bids from qualified and licensed contractors, to provide these services. On July 27, 2020, Procurement Services received one (1) conforming bid from Pars Construction Services, LLC and one (1) non-conforming bid from SJD Consultants, Inc. After review of the conforming bid, it is the recommendation of the Engineering Department to award a contract to Pars Construction Services, LLC who offered a responsive, responsible and acceptable bid. (100% Jacksonville Small Emerging Business Goal)

This is a budgeted operating item for FY19/20 and FY20/21 and will be funded with JPA funds.

RECOMMENDATION:

Management recommends that the Awards Committee approve the issuance of a contract to Pars Construction Services, LLC for milling & asphalt maintenance and repair services in the estimated annual amount of \$412,182.00. The initial contract period is one (1) year with four (4) one-year (1) renewal options made at the sole discretion of JAXPORT, based on vendor’s performance and adherence to all terms and conditions of the contract.

AC-2020-08-20-01

Once necessary approvals are obtained by the Awards Committee Chairman, the Chief Executive Officer is authorized to sign purchase orders, agreements or contracts for the Award.

Attachments: Pars Construction Services, LLC proposal dated 07/16/2020
Unofficial Bid Results

ORIGINATED BY:

James Bennett, PE
Digital Signer: James Bennett, PE
DN: C=US, E=James.Bennett@jaxport.com,
OU=Engineering and Construction, O=JAXPORT,
CN=James Bennett, PE*
Date: 2020.08.20
James Bennett, Sr. Director, Engineering

SUBMITTED FOR APPROVAL

Jacqueline R. Glass
Digital Signer: Jacqueline R. Glass
DN: C=US, E=jacqueline.glass@jaxport.com,
O=JAXPORT, OU=Procurement, CN=Jacqueline R.
Glass
Date: 2020.08.20
Jacqueline Glass, Director, Procurement Services

AWARDS COMMITTEE ACTION

APPROVED **REJECTED** **DEFERRED**

CONDITIONS OF APPROVAL (IF ANY):

Retta Rogers
Digital Signer: Retta Rogers
DN: C=US, E=retta.rogers@jaxport.com, O=Jacksonville
Port Authority, OU=Procurement, CN=Retta Rogers
Date: 2020.08.20
16:38:34 -04:00
Retta Rogers, Secretary to Awards Committee

Frederick Wong
Digital Signer: Frederick Wong
DN: C=US, E=Frederick.Wong@jaxport.com,
O=JAXPORT, OU=Operations, CN=Frederick Wong
Date: 2020.08.21
02:37:01 -04:00
Frederick Wong, Chairman to Awards Committee

CHIEF EXECUTIVE OFFICER ACTION

APPROVED **REJECTED** **DEFERRED**

CONDITIONS OF APPROVAL (IF ANY):


Eric B. Green
Digital Signer: Eric B. Green
DN: E=Eric.Green@jaxport.com, O=Jacksonville Port
Authority (JAXPORT), OU=Chief Executive Officer, CN=Eric
B. Green
Date: 2020.08.21
Eric B. Green, Chief Executive Officer


Project: ITB_20-08 MILLING AND ASPHALT MAINTENANCE AND REPAIR SERVICES Bid Open 07.27.2020 at 2:00 PM				Pars Construction Services Ali Hakimi ahakimi@pars-construction.com		**SJD Consultants, Inc Steven Davis sjrdavis@sjdconsultants.com	
CONFLICT OF INTEREST CERTIFICATE				YES		YES	
PUBLIC ENTITY CRIME STATEMENT				YES		YES	
EVERIFY				YES		YES	
JSEB FORM 1				YES		NO	
ACKNOWLEDGEMENT OF ADDENDUM NO. 1				YES		YES	
	Description	Quantity	UoM	Unit Cost	Total Cost	Unit Cost	Total Cost
A. MILLING AND REPAIR OF ASPHALT AT 2" THICKNESS							
1	UP TO 500 SQ. FT	500	SQ. FT.	\$ 3.64	\$ 1,820.00	\$ 14.94	\$ 7,470.00
2	501 SQ. FT. - 1,000 SQ. FT	2000	SQ. FT.	\$ 4.20	\$ 8,400.00	\$ 12.24	\$ 24,480.00
3	1,001 SQ. FT. - 5,000 SQ. FT	42000	SQ. FT.	\$ 3.94	\$ 165,480.00	\$ 7.24	\$ 304,080.00
4	5,001 SQ. FT - 10,000 SQ. FT.	33000	SQ. FT.	\$ 2.64	\$ 87,120.00	\$ 4.86	\$ 160,380.00
5	10,001 SQ. FT. - 20,000 SQ. FT.	20000	SQ. FT.	\$ 2.21	\$ 44,200.00	\$ 4.02	\$ 80,400.00
A. MILLING AND REPAIR OF ASPHALT AT 2" THICKNESS Cost Total					\$ 307,020.00		\$ 576,810.00
B. OVERLAY REPAIRS							
6	1" THICK LIFT (UP TO 4000 SQ. FT.)	15000	SQ. FT	\$ 1.10	\$ 16,500.00	\$ 2.70	\$ 40,500.00
7	2" THICK LIFT (UP TO 4,000 SQ. FT.)	15000	SQ. FT	\$ 2.09	\$ 31,350.00	\$ 3.60	\$ 54,000.00
8	3" THICK LIFT (UP TO 4,000 SQ. FT.)	2000	SQ. FT	\$ 2.79	\$ 5,580.00	\$ 4.38	\$ 8,760.00
B. OVERLAY REPAIRS Cost Total					\$ 53,430.00		\$ 103,260.00
C. SAWCUT, PATCH AND HAUL OFF DEBRIS							
9	2" THICK LIFT	200	SQ. FT.	\$ 11.55	\$ 2,310.00	\$ 4.60	\$ 920.00
10	4" THICK LIFT	200	SQ. FT.	\$ 10.50	\$ 2,100.00	\$ 11.10	\$ 2,220.00
11	6" THICK LIFT	1500	SQ. FT.	\$ 4.20	\$ 6,300.00	\$ 12.15	\$ 18,225.00
C. SAWCUT, PATCH AND HAUL OFF DEBRIS Cost Total					\$ 10,710.00		\$ 21,365.00
D. SAWCUT, GRADE, LIMEROCK, COMPACT, ASPHALT, AND HAUL OFF DEBRIS							
12	6" THICK LIMEROCK, AND 5" THICK ASPHALT LIFT (0" TO 5,000 SQ. FT.)	200	SQ. FT.	\$ 3.82	\$ 764.00	\$ 14.30	\$ 2,860.00
13	6" THICK LIMEROCK, AND 6" THICK ASPHALT LIFT (0" TO 5,000 SQ. FT.)	200	SQ. FT.	\$ 5.09	\$ 1,018.00	\$ 14.30	\$ 2,860.00
14	6" THICK LIMEROCK, AND 7" THICK ASPHALT LIFT (0" TO 5,000 SQ. FT.)	5000	SQ. FT.	\$ 5.17	\$ 25,850.00	\$ 15.44	\$ 77,200.00
D. SAWCUT, GRADE, LIMEROCK, COMPACT, ASPHALT, AND HAUL OFF DEBRIS Cost Total					\$ 27,632.00		\$ 82,920.00
E. ASPHALT LEVELING							
15	ZERO (0) TO 10 TONS	100	TONS	\$ 90.00	\$ 9,000.00	\$ 613.80	\$ 61,380.00
16	11 TONS TO 15 TONS	20	TONS	\$ 90.00	\$ 1,800.00	\$ 559.76	\$ 11,195.20
17	16 TONS - 20 TONS	20	TONS	\$ 90.00	\$ 1,800.00	\$ 467.06	\$ 9,341.20
E. ASPHALT LEVELING Cost Total					\$ 12,600.00		\$ 81,916.40

F. VALVE JACKET							
18	VALVE JACKET (Raise or Lower valve Jacket to match new grade)	10	EACH	\$ 79.00	\$ 790.00	\$ 400.00	\$ 4,000.00
F. VALVE JACKET Cost Total					\$ 790.00		\$ 4,000.00

Bid Summary					
Base Bid Total				\$ 412,182.00	\$ 870,271.40
GRAND TOTAL OF CATEGORIES "A THRU F"				\$ 412,182.00	\$ 870,271.40

Bidder Qualification Notes	Bidder did not include: 1) Bidder's Acknowledge Form; 2) Proposal Form Article III; 3) Copy of Occupational License; and 4) SEB Form 1 - Ruled Non-Responsive
----------------------------	--

Recording Secretary: Sandra Platt 

Witness: Jerrie Gunder, Contract Specialist 

Witness: Retta Rogers 

APPARENTLY CONFORMING

Jacqueline R. Glass 
 Digital Signer: Jacqueline R. Glass
 DN: C=US, E=jacqueline.glass@jaxport.com, O=JAXPORT,
 OU=Procurement, CN=Jacqueline R. Glass
 Date: 2020.08.11 10:44:58 -04:00

**ARTICLE III
BID FORM**

BIDDER'S NAME: Pars Construction Services LLC.

BEFORE COMPLETING THIS FORM, ALL BIDDERS SHOULD READ THE FOLLOWING INSTRUCTIONS CAREFULLY AND BE SURE THEY PREPARE THEIR BIDS ACCORDINGLY. FAILURE TO COMPLY WITH THESE INSTRUCTIONS MAY RESULT IN REJECTION OF THE BID OR MAY RESULT IN ANOTHER COMPANY BEING AWARDED THE CONTRACT.

JAXPORT is requesting Bids to provide milling and repair of 1" - 7" thick asphalt located at JAXPORT's various marine terminals. Pricing must include hauling off-site excess materials, store millings on-site, and the installation of 1" - 7" Type S-1 asphalt surface and compaction. Services are to be performed on an as needed basis. Work includes, but is not limited to providing all labor, materials, equipment, tools, and services required to supply, deliver, and install 1" - 7" Type S-1 asphalt surface and compaction, per the specifications and requirements included in this document. In addition to general milling and asphalt repairs, JAXPORT may require minor repairs for potholes and repairs to asphalt around storm drains and railroad crossings.

The undersigned hereby proposes to furnish all labor, supervision, materials and equipment necessary to perform these services in accordance with the specifications stated in this Invitation to Bid No. 20-08, at the stated prices listed below:

ASPHALT SPECIFICATIONS AND COST

Installation, milling, and repair of asphalt shall be priced on a per square foot cost. Unit prices must include all labor, supervision, materials, equipment, and any other costs necessary to perform these services. The quantities listed are representative of the work to be completed; however, there may be variations in the type of work and the quantities based on JAXPORT's actual needs at the time the service is requested.

CATEGORIES OF WORK (A THRU E)

Specify Unit Price (Square Foot, Ton, or Each) as Per Quantities Listed

A. MILLING AND REPAIR OF ASPHALT AT 2" THICKNESSES

	ESTIMATED QUANTITY (SQ. FT.)	UNIT PRICE PER SQ. FT. (\$)	EXTENDED PRICE (\$)
UP TO 500 SQ. FT.	500	\$ 3.64	\$ 1,820.00
501 SQ. FT. - 1,000 SQ. FT	2,000	\$ 4.20	\$ 8,400.00
1,001 SQ. FT. - 5,000 SQ. FT.	42,000	\$ 3.94	\$ 165,480.00
5,001 SQ. FT. - 10,000 SQ. FT.	33,000	\$ 2.64	\$ 87,120.00
10,001 SQ. FT. - 20,000 SQ. FT.	20,000	\$ 2.21	\$ 44,200.00
CATEGORY "A" TOTAL			\$ 307,020.00

B. OVERLAY REPAIRS

	ESTIMATED QUANTITY (SQ. FT.)	UNIT PRICE PER SQ. FT. (\$)	EXTENDED PRICE (\$)
1" THICK LIFT (UP TO 4,000 SQ. FT)	15,000	\$ 1.10	\$ 16,500.00
2" THICK LIFT (UP TO 4,000 SQ. FT)	15,000	\$ 2.09	\$ 31,350.00
3" THICK LIFT (UP TO 4,000 SQ. FT)	2,000	\$ 2.79	\$ 5,580.00
CATEGORY "B" TOTAL			\$ 53,430.00

C. SAWCUT, PATCH AND HAUL OFF DEBRIS - Includes potholes, storm drains, and railroad crossings.

	ESTIMATED QUANTITY (SQ. FT.)	UNIT PRICE PER SQ. FT. (\$)	EXTENDED PRICE (\$)
2" THICK LIFT	200	\$ 11.55	\$ 2310.00
4" THICK LIFT	200	\$ 10.50	\$ 2100.00
6" THICK LIFT	1,500	\$ 4.20	\$ 6300.00
CATEGORY "C" TOTAL			\$ 10,710.00

D. SAWCUT, GRADE, LIMEROCK, COMPACT, ASPHALT, AND HAUL OFF DEBRIS

	ESTIMATED QUANTITY (SQ. FT.)	UNIT PRICE PER SQ. FT. (\$)	EXTENDED PRICE (\$)
6" THICK LIMEROCK AND 5" THICK ASPHALT LIFT (0" TO 5,000 SQ. FT.)	200	\$ 3.82	\$ 764.00
6" THICK LIMEROCK AND 6" THICK ASPHALT LIFT (0" TO 5,000 SQ. FT.)	200	\$ 5.09	\$ 1018.00
6" THICK LIMEROCK AND 7" THICK ASPHALT LIFT (0" TO 5,000 SQ. FT.)	5,000	\$ 5.17	\$ 25,850.00
CATEGORY "D" TOTAL			\$ 27,632.00

E. ASPHALT LEVELING

	ESTIMATED QUANTITY (TONS)	UNIT PRICE PER TON (\$)	EXTENDED PRICE (\$)
ZERO (0) – 10 TONS	100	\$ 90.00	\$ 9,000.00
11 TONS – 15 TONS	20	\$ 90.00	\$ 1800.00
16 TONS - 20 TONS	20	\$ 90.00	\$ 1800.00
CATEGORY "E" TOTAL			\$ 12600.00

F. VALVE JACKET – Raise or lower valve jacket to match new grade.

	ESTIMATED QUANTITY ANNUALLY (EACH)	UNIT PRICE PER EACH (\$)	EXTENDED PRICE (\$)
VALVE JACKET	10	\$ 79.00	\$ 790.00
CATEGORY "F" TOTAL			\$ 790.00

GRAND TOTAL - TOTAL OF CATEGORIES "A-F"	\$ 412,182.00
--	----------------------

Failure to provide above information in stated format may result in rejection of Bid.

**INVITATION TO BID 20-08
MILLING AND ASPHALT MAINTENANCE AND REPAIR SERVICES**

BIDDER'S ACKNOWLEDGMENT

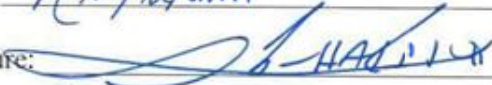
I hereby acknowledge, as Bidder's authorized agent, that I have fully read and understand all terms and conditions as set forth in this Bid, I have met the minimum requirements (See Article I, Paragraph 1.10), and will fully comply with such terms and conditions.

Date: 7-27-20

Company Name: Pars Construction Services LLC.

Bidder is a (check one): Corporation Partnership Individual

Authorized Agent's Name: Ali Hakimi

Authorized Agent's Signature: 

Authorized Agent's Title: President

Authorized Agent's Email Address: ahakimie.pars-construction.com

Telephone Number: 904-642-6144 Fax Number: 904-527-1014

Federal Identification Number: 64-0961359

Remittance Address: 7643 Gate Parkway
Suite 104-82

City: Jacksonville State: FL Zip Code: 32256

The following items must be submitted with the Proposal Form:

- (1) Proposal Form Article III (with prices for ONE (1) year);
- (2) Copy of Occupational License;
- (3) Name, phone number and email address of three (3) customer references;
- (4) Describe Milling and Asphalt commercial/industrial experience and number of years;
- (5) Resume of the Supervisor to be assigned to this contract;
- (6) Acknowledgement of Addenda, if any
- (7) Conflict of Interest Certificate (Exhibit "A")
- (8) Sworn Statement of Public Entity Crimes (Exhibit "B")
- (9) E-Verify Compliance Form (Exhibit "C")
- (10) JSEB Form 1, "Schedule of Subcontractor/Sub-consultant Participation".
- (11) SEB Certification; JSEB/DBE/SBA/WBE/MBE

Failure to provide above information in stated format may result in rejection of Bid.

Board of Directors Meeting - R2020-10-01 Engineering and Construction Update

KEY CAPITAL PROJECTS

No.	Contract Number	Project Description	Vendor	Scope	Original Contract Amt. (\$)	Approved Change Orders To Date	Total Contract as Amended	Payments to Date	Work Remaining To Invoice	Proposed Change Orders (PCO's)	Remarks
1	AE-1436D	Rehabilitate Berths 33 & 34	HDR Eng., Inc.	Engineering Services During Construction BIMT Wharf Reconstruction Phase II	\$1,813,479	\$26,200 Last CO #01 6/5/19	\$1,839,679	\$1,385,994	\$453,685	\$0	HDR awarded contract for Services During Construction. HDR is performing on-site daily observation including reports. Their services are critical in answering RFI's to keep the contractor working expeditiously.
	C-1436C		Manson Construction	BIMT Wharf Rehabilitation Phase II	\$51,021,172	\$205,188 Last CO #03 3/10/20	\$51,226,360	\$30,841,492	\$20,384,868	\$7,452	Manson Construction Co was awarded the construction contract to build Phase 2A and 2B on BIMT wharf. Construction NTP was issued on December 3, 2018. Contract completion date is February 1, 2021. Contractor is behind schedule but making every effort to improve the schedule. In Phase 2A, 100% of pre-cast panels have been installed. 75% of the deck pours have been completed. Contractor is installing crane rail and railroad rail. Site subcontractor is installing subgrade to grade and preparing for limerock base. Bollards and fenders are being installed working west to east. Phase 2B is scheduled to start December 1, 2020.

Financial Highlights

August 2020

INCOME

August performance was favorable to our revised expectations. Total Operating Revenues came in at \$5.622 million, off same period last year by only \$220 thousand. Revenue from the Hoegh vessel (which safely departed the harbor on August 30, 2020) of \$608 thousand boosted results. Containers nearly repeated July's strong performance at \$2.771 million. TEU's at 115,890 were off 8% from budget and only 2% behind same period last year.

Auto revenue made a strong comeback, at \$1.449 million, surpassing the same period last year. Units at 53,516, off budget by 3%, but ahead of same period last year by 2%. The cause for this was the third full month of production at the auto manufacturing plants since the close down due to the pandemic and the surprisingly buoyant auto market.

Breakbulk cargo at \$361 thousand, was short of budget by \$24 thousand. Other Operating Revenue of \$798 thousand is largely attributed to the Hoegh vessel fees noted above.

EXPENSES

Expenses remained under plan in all categories with only two immaterial exceptions (Utilities and Crane Maintenance Pass Through). We dredged berths 20 and 22 in August as planned for a total of \$204 thousand.

As a point of information, to date we have spent \$55 thousand on COVID-19 related supplies and equipment. This amount was not budgeted but has been absorbed into the Services and Supplies expense category. Even with the unexpected COVID expenses, this category is \$162 thousand below plan.

After Non-Operating Items, we end the month at Income Before Depreciation of \$2.173 million, \$842 thousand over budget.

BALANCE SHEET

The Balance Sheet had significant changes. The City of Jacksonville wired JAXPORT \$75 million the second week of August. This amount represents the \$35 million City grant towards Harbor Deepening Contract C and the \$40 million City bridge loan provided to JAXPORT by the City against the FDOT receivable for Contract C. These amounts are shown as Noncurrent Assets-Restricted Cash for Cap Projects. The September Balance Sheet will show nothing in the Restricted Account for the Harbor Deepening project as the full \$75 million was sent to the Army Corps on September 4. Remaining in that account are certain grant funds for specific ongoing capital projects. The \$40 million Bridge Loan is reflected as a Noncurrent Liability/Short Term Borrowings. This loan will be repaid from reimbursements from FDOT as construction commences for Contract C. It is estimated this loan will be repaid within two years.

YEAR-TO-DATE

We continue to outperform our revised expectations introduced in March. For the year we report \$59.899 million in revenue, short of original plan by \$4.4 million and only \$4.6 million behind the same period last year. Each of our three main business lines are short of plan: Containers (13% short of plan), Autos (25% short of plan) and Cruise (57% million short of plan), but Other Operating Revenue of \$5.8 million boosts our Total Operating Revenues. However, we have billed and collected the most significant charges associated with the Hoegh Xiamen and we have no Norwegian ships at layup. As a result, Other Operating Revenues going forward will be much more moderate. September numbers are expected to reflect a truer picture of revenues based on our core lines of business. Cargo numbers are expected to be good for September but not as strong as August.

Expenses will end the year considerably below plan. We continue to restrain our spending and at 11 months, our expense savings of \$5.168 million more than offset our unfavorable Revenue variance to plan of \$4.411 million. We will dredge approximately 30,000 cubic feet from the Talleyrand terminal in September. Even with that last dredge, we will come in over \$1.2 million less than the \$6.8 budget for this line item.

Income Before Depreciation for 11 months is \$16,038 million. That is \$2.1 million ahead of plan and \$4.5 million ahead of same period last year. Note, the favorable variance to last year was created by the refinance of the \$84 million in debt which reduced debt service from March through year end and the curtailment of the payment to Volkswagen Group of America effective with the end of their 5-year contract in May.

CONCERNS

We have continued concerns over the speed and sustainability of economic recovery. Only time will relieve these concerns. We expect the last months of this calendar year to be stable in all categories but Cruise. We expect no revenue from Cruise sailing until at least December and only then if CDC lifts the “No Sail” order.

On Tuesday evening, September 22, 2020, City Council will vote on the 2021 Budget. We expect no issues, but note once the vote passes, JAXPORT’s Operating and Capital budgets are in place and the City funding for Contract C Harbor Deepening in FY 2021 will be official.

VITAL STATISTICS

AUGUST FY2020 - Cargo Performance

CARGO INDICATORS

	VARIANCE					YEAR-TO- DATE			VARIANCE	
	Actual	Budget	Prior	Budget	Prior	Actual	Budget	Prior	Budget	Prior
Vessel Calls	121	147	142	-18%	-15%	1,383	1,615	1,590	-14%	-13%
Total Tons	818,462	1,037,775	889,687	-21%	-8%	8,994,582	11,415,529	10,047,301	-21%	-10%
Total Revenue	\$5,622,773	\$5,862,574	\$5,842,947	-4%	-4%	\$59,899,930	\$64,311,270	\$64,599,708	-7%	-7%

OPERATING REVENUE / STATISTICS

	VARIANCE					YEAR-TO- DATE			VARIANCE	
	Actual	Budget	Prior	Budget	Prior	Actual	Budget	Prior	Budget	Prior
Container Revenue	\$2,771,125	\$3,134,428	\$2,909,901	-12%	-5%	\$30,006,219	\$34,478,708	\$32,743,024	-13%	-8%
Container TEU's	115,890	125,361	118,823	-8%	-2%	1,158,250	1,378,968	1,242,017	-16%	-7%
ICTF Rail Lifts	1,119	1,500	1,552	-25%	-28%	12,430	16,500	14,325	-25%	-13%
Auto Revenue	\$1,449,420	\$1,393,070	\$1,321,451	4%	10%	\$14,103,785	\$15,323,772	\$15,824,498	-8%	-11%
Auto Units	53,516	55,302	52,262	-3%	2%	497,450	608,318	642,961	-18%	-23%
Military Revenue	\$31,912	\$41,969	\$0	-24%	0%	\$1,188,816	\$461,657	\$317,325	158%	275%
Military Units	355	111	-	221%	0%	6,730	1,216	988	454%	581%
Breakbulk Revenue	\$361,017	\$385,343	\$327,702	-6%	10%	\$3,643,286	\$4,238,773	\$3,777,576	-14%	-4%
Breakbulk Tons	69,541	104,841	73,475	-34%	-5%	707,191	1,153,246	850,941	-39%	-17%
Liquid Bulk Revenue	\$70,557	\$106,829	\$129,332	-34%	-45%	\$1,431,079	\$1,175,119	\$1,279,122	22%	12%
Liquid Bulk Tons	13,575	30,107	33,556	-55%	-60%	383,055	331,173	347,851	16%	10%
Dry Bulk Revenue	\$139,878	\$174,815	\$140,727	-20%	-1%	\$1,821,924	\$1,922,965	\$1,833,178	-5%	-1%
Dry Bulk Tons	47,524	75,592	47,904	-37%	-1%	695,378	831,517	820,252	-16%	-15%
Cruise Revenue	\$0	\$415,163	\$467,611	-100%	-100%	\$1,896,597	\$4,389,749	\$5,330,547	-57%	-64%
Cruise Passengers	-	16,915	17,718	-100%	-100%	74,865	165,549	183,750	-55%	-59%
Total Cargo Revenue	\$4,823,909	\$5,651,617	\$5,296,723	-15%	-9%	\$54,091,706	\$61,990,743	\$61,105,271	-13%	-11%
Other Revenue	\$798,864	\$210,957	\$546,223	279%	46%	\$5,808,224	\$2,320,527	\$3,494,436	150%	66%

Jacksonville Port Authority
Comparative Income Statement (Unaudited)
For the 11 months ending 08/31/2020

	Current Month Actual	Current Month Budget	Budget Variance	Prior Year Month Actual	Current YTD Actual	Current YTD Budget	Budget Variance	Prior Year YTD Actual
OPERATING REVENUES								
CONTAINERS	2,771,125	3,134,428	(363,303)	2,909,901	30,006,219	34,478,708	(4,472,489)	32,743,024
AUTOS	1,449,420	1,435,039	14,381	1,307,763	14,103,784	15,785,429	(1,681,645)	15,824,498
MILITARY	31,912	41,969	(10,057)	13,689	1,188,816	461,657	727,159	317,325
BREAK BULK	361,017	343,374	17,643	327,702	3,643,286	3,777,116	(133,830)	3,777,576
LIQUID BULK	70,557	106,829	(36,272)	129,332	1,431,080	1,175,119	255,961	1,279,122
DRY BULK	139,878	174,815	(34,937)	140,727	1,821,924	1,922,965	(101,041)	1,833,178
CRUISE	-	415,163	(415,163)	467,611	1,896,597	4,389,749	(2,493,152)	5,330,547
OTHER OPERATING REVENUE	798,864	210,957	587,907	546,223	5,808,224	2,320,527	3,487,697	3,494,436
TOTAL OPERATING REVENUES	5,622,773	5,862,574	(239,801)	5,842,947	59,899,930	64,311,270	(4,411,340)	64,599,708
OPERATING EXPENSES								
SALARIES & BENEFITS	1,301,157	1,493,251	(192,094)	1,384,525	15,519,837	16,977,198	(1,457,361)	15,950,016
SERVICES & SUPPLIES	257,254	419,174	(161,920)	380,394	3,702,684	4,610,922	(908,238)	4,044,821
SECURITY SERVICES	391,053	457,412	(66,359)	425,741	4,672,780	5,031,532	(358,752)	4,326,913
BUSINESS TRAVEL AND TRAINING	3,677	51,336	(47,659)	41,198	274,269	564,696	(290,427)	362,424
PROMO,ADV,DUES&MEMBERSHIPS	20,448	74,533	(54,085)	56,693	523,119	819,863	(296,744)	749,596
UTILITY SERVICES	74,871	74,673	198	69,964	701,446	821,403	(119,957)	976,689
REPAIRS & MAINTENANCE	147,098	198,159	(51,061)	140,113	1,727,386	2,179,749	(452,363)	1,683,703
CRANE MAINTENANCE PASS THRU	(29,499)	(50,000)	20,501	(31,842)	(353,466)	(550,000)	196,534	(31,842)
BERTH MAINTENANCE DREDGING	204,803	571,777	(366,974)	315,543	4,872,205	6,289,547	(1,417,342)	4,647,523
MISCELLANEOUS	12,365	19,457	(7,092)	20,930	150,900	214,027	(63,127)	187,410
TOTAL OPERATING EXPENSES	2,383,228	3,309,772	(926,544)	2,803,259	31,791,158	36,958,937	(5,167,779)	32,897,253
OPERATING INC BEFORE DS AND DEPR	3,239,545	2,552,802	686,743	3,039,688	28,108,772	27,352,333	756,439	31,702,455
NON OPERATING INCOME								
INVESTMENT INCOME	782	61,743	(60,961)	52,537	224,569	679,173	(454,604)	710,296
SHARED REVENUE FROM CITY	92,702	136,463	(43,761)	213,851	1,754,924	1,501,093	253,831	2,108,888
TOTAL NON OPERATING ITEMS	93,484	198,206	(104,722)	266,388	1,979,493	2,180,266	(200,773)	2,819,184
NON OPERATING EXPENSE								
DEBT SERVICE	1,157,294	1,289,033	(131,739)	1,906,786	13,140,046	14,179,363	(1,039,317)	20,807,558
CONTRIBUTIONS TO TENANTS	-	129,944	(129,944)	136,183	900,539	1,429,384	(528,845)	1,972,422
OTHER NON OP EXPENSE	2,470	803	1,667	2,502	9,235	8,833	402	6,416
TOTAL NON OPERATING EXPENSE	1,159,955	1,419,780	(259,825)	2,045,470	14,050,012	15,617,580	(1,567,568)	22,786,396
INCOME BEFORE DEPRECIATION	2,173,074	1,331,228	841,846	1,260,606	16,038,252	13,915,019	2,123,233	11,735,244

Jacksonville Port Authority
Balance Sheet (in thousands)
At August 31, 2020

	August 31,2020	July 31,2020	September 30, 2019
Current Assets			
Cash & cash equivalents	18,998	17,305	16,705
Restricted cash & cash equivalents	6,595	5,332	5,451
Accounts receivable, net	5,272	5,769	6,681
Notes and other receivables	198	185	160
Grants receivable	900	888	2,326
Inventories and other assets	1,824	1,912	1,613
Total Current Assets	33,787	31,391	32,936
Noncurrent Assets			
Restricted cash & cash equivalents	16,486	16,489	18,144
Restricted Cash for Cap Projects	84,868	3,457	8,821
Grants receivable - noncurrent	17,645	17,127	6,345
Deferred outflow of resources	12,745	12,824	6,181
Capital Assets, net	771,986	770,938	779,924
Total Noncurrent Assets	903,730	820,835	819,415
Total Assets	937,517	852,226	852,351
Current liabilities			
Accounts payable	1,563	2,914	2,790
Construction accounts payable	3,868	258	4,595
Accrued expenses	776	736	897
Accrued interest payable	2,562	1,972	3,801
Retainage payable	998	998	998
Unearned Revenue	7,401	7,401	7,401
Bonds and Notes Payable	4,153	4,153	4,153
Total Current Liabilities	21,321	18,432	24,635
Noncurrent liabilities			
Unearned Revenue	127,207	121,707	128,114
Accrued Expenses	3,535	3,598	3,533
Line of credit	19,515	19,524	12,427
Bonds and notes payable	225,178	225,194	225,903
Short Term Borrowings	40,000	-	-
Other Obligations	8,537	8,537	8,537
Net Pension Liability	15,877	15,877	15,877
Deferred inflow of resources	1,697	1,697	1,697
Total Non Current Liabilities	441,546	396,134	396,088
Total Liabilities	462,867	414,566	420,723
Net Position	474,650	437,660	431,628



COMMERCIAL

REPORT

JAXPORT BOARD MEETING

October 2020

COMMERCIAL OVERVIEW

MARKETING/GENERAL

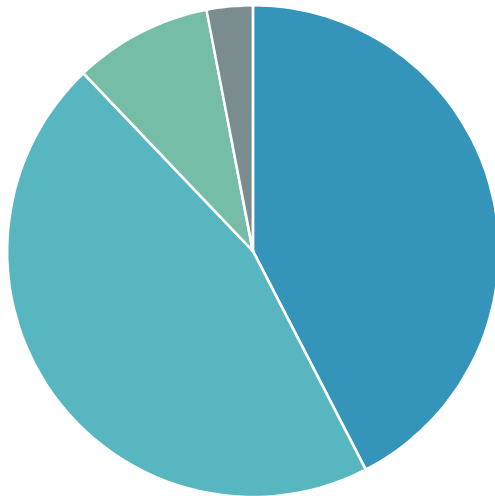
- **Virtual Engagement**
 - T.A.L.O.N. Webinar (September 18)
 - E-Commerce Seminar (October 19)
- **Customer Satisfaction Survey Results (2020)**

JAXPORT SURVEY, 2020

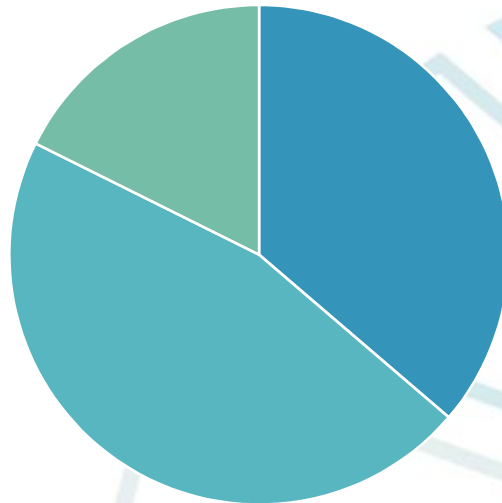
“I have confidence in JAXPORT’s leadership.”

Strongly Agree Agree Neither Agree/Disagree Disagree

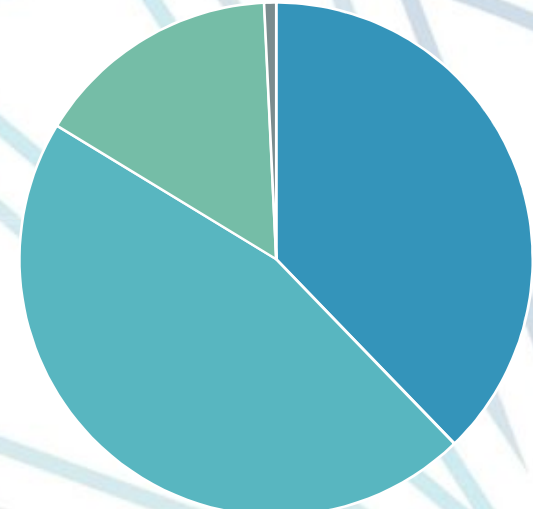
Agreement rate % = Strongly Agree + Agree



Tenants
88% Agree
2018: 80%



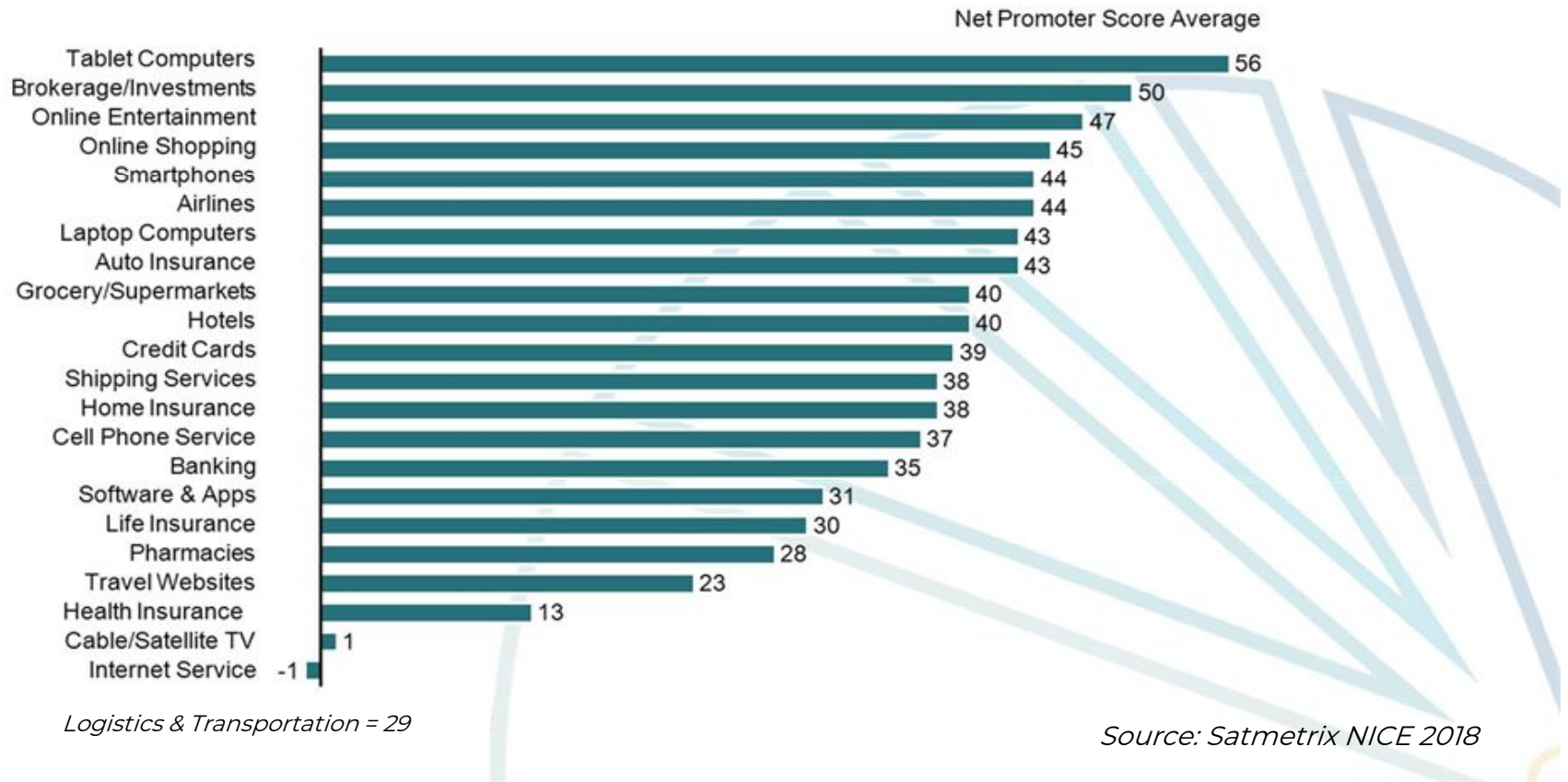
NonTenants
82% Agree
2018: 79%



Total
84% Agree
2018: 79%

NET PROMOTER SCORE SCORE BY INDUSTRY

“How likely are you to recommend our organization to a colleague?”



JAXPORT NPS SCORE

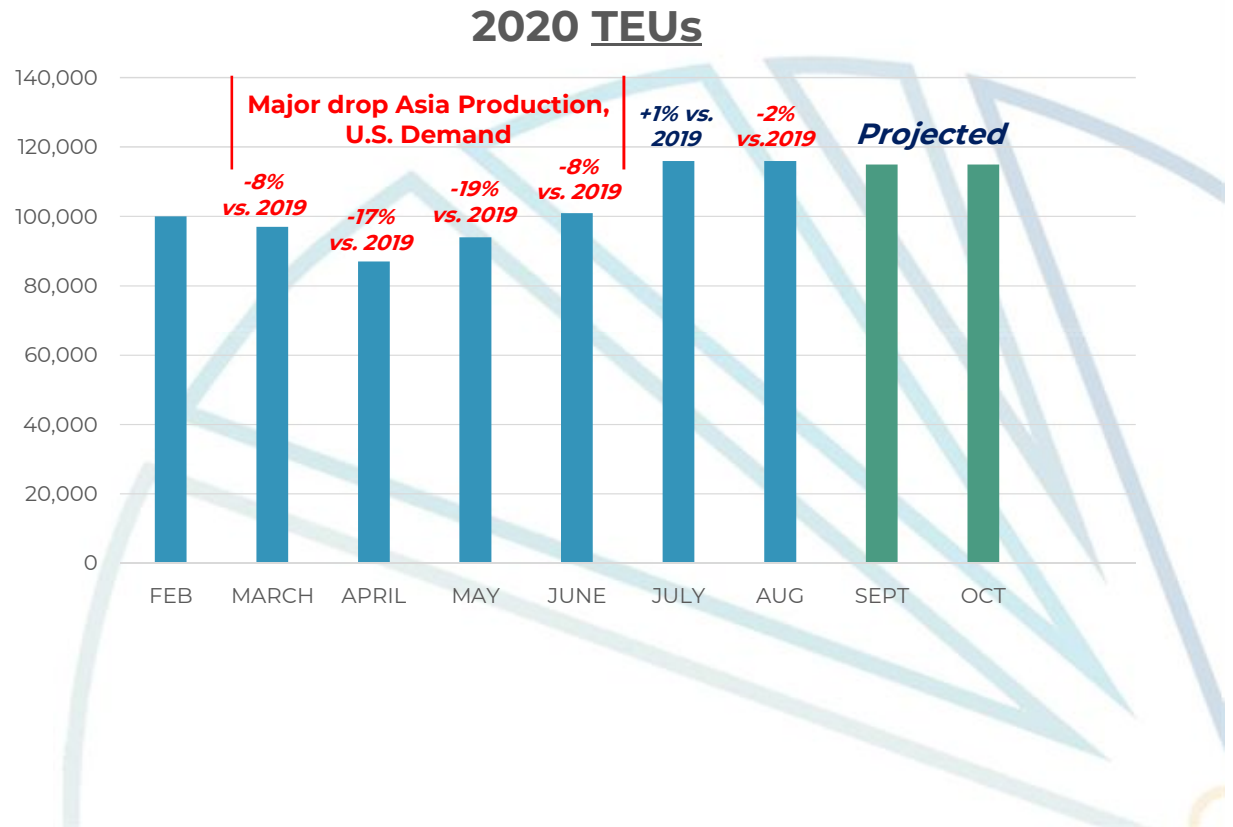
“How likely are you to recommend our organization to a colleague?”

<u>YEAR</u>	<u>NPS</u>
2020	45 } <i>Tenants = 55</i> <i>Non Tenants = 42</i>
2018	38

JAXPORT TEUS

CONTAINER OUTLOOK

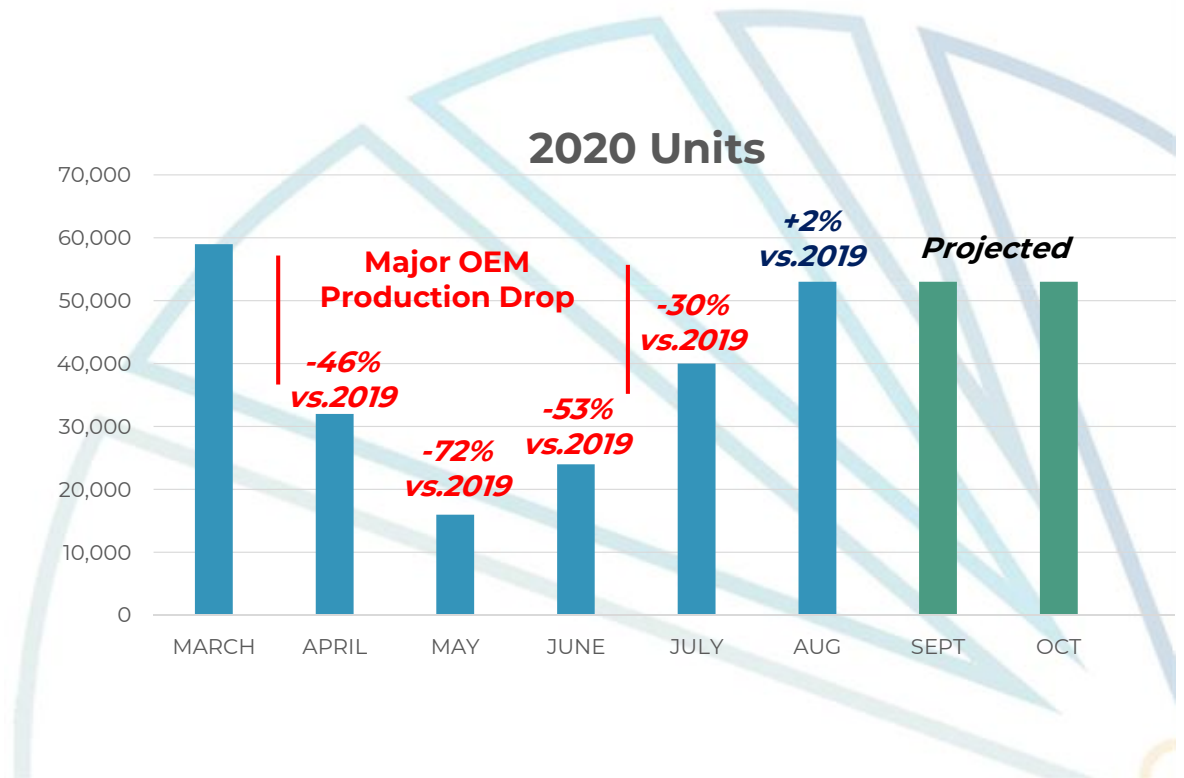
- Full recovery pegged to economic recovery
 - 40 major retailer bankruptcies (2020)
- Demand for space outpacing vessel capacity



JAXPORT VEHICLE UNITS

AUTO OUTLOOK

- Steady demand but inventory challenges. J.D. Power: 3.7% fewer new units sold in August 2020 vs. August 2019



COMMERCIAL OVERVIEW

KEY OPPORTUNITIES IN PIPELINE

TOTAL OPEN OPPORTUNITIES: \$11.1 MILLION in Pipeline

PROJECT	NEW ANNUAL REVENUE
Project Jump	\$600,000
Project Cardinal Song	\$308,000
Project Pyle	\$107,000
Project Renew	\$45,000
Project Goose	\$42,000

COMMERCIAL OVERVIEW

KEY NEW BUSINESS

BUSINESS

Project Touch

Project Azalea

Furniture Opportunities

Project Gantry

NEW ANNUAL REVENUE

\$100,000

\$54,000

\$40,000

\$37,000



COMMERCIAL

REPORT

JAXPORT BOARD MEETING

October 2020



Post Office Box 3005
2831 Talleyrand Avenue
Jacksonville, Florida 32206-0005

AWARDS COMMITTEE GO TO MEETING MINUTES

September 29, 2020

Awards Committee Attending:

Mr. Fred Wong – Chairman
Ms. Linda Williams
Mr. Robert Peek
Ms. Jackie Glass
Ms. Retta Rogers, Recording Secretary

Other Attendees:

James Bennett
Marv Grieve
Cliff Baker
Ellen Carmosino
Nick Primrose
Mike McGovern, Guest

Fred Wong called the meeting to order at 2:00 PM

Item No. 1

AC2020-09-01

TMT Pile Jacket Repair - Berth 4
JPA Project No.: T2016.06 JPA Contract No.: C-1611
Underwater Mechanix Services, LLC
\$630,298.84

A motion was made and seconded. The Awards Committee voted unanimously to award this contract.

Item No. 2

AC2020-09-02

Upland DMMA Construction Phase 1 – Buck Island
JPA Project No.: G2020.02 JPA Contract No.: C-1737
Brance Diversified, Inc.
\$3,987,200

A motion was made and seconded. The Awards Committee voted unanimously to award this contract.

Item No. 3

AC2020-09-03

Paceco Cane Disposal
JPA Project G/L No.: 030.6164 JPA Contract No.: EQ-1739
Global Rigging & Transport, LLC
\$713,000

A motion was made and seconded. The Awards Committee voted unanimously to award this contract.

Item No. 4

AC2020-09-04

August Drive Bridge Abutment Sheet Pile Walls
JPA Project No.: D2019.01 JPA Contract No.: C-1671
Poseidon Dredge & Marine, Inc.
\$2,276,305.

A motion was made and seconded. The Awards Committee voted unanimously to award this contract.

Item No. 5

AC2020-09-05

Demo Reefer Wash Facility at SSA
JPA Project No.: B2020.03
Pars Construction Services
\$174,092

JPA Contract No.: C-1725

A motion was made and seconded. The Awards Committee voted unanimously to award this contract.

Item No. 6

AC2020-09-06

Forensic Accounting Services
JPA Project G/L No.: 192.5366
GlassRatner Advisory & Capital Group, LLC
\$25,275 (estimated)

JPA Contract No.: 20-01R

A motion was made and seconded. The Awards Committee voted unanimously to award this contract.

Item No. 7

AC2020-09-07

Colocation Site with Dark Fiber Connectivity
JPA Project G/L No.: 193.5366
Network Engineering Advisors, LLC
\$51,952

JPA Contract No.: 20-04R

A motion was made and seconded. The Awards Committee voted unanimously to award this contract.

Item No. 8

AC2020-09-08

Purchase of Three (3) New Fleet Vehicles
JPA Project G/L No.: 003.2046.171/178
Bozard Lincoln Ford
\$110,254

JPA Contract No.: VEH-1729

A motion was made and seconded. The Awards Committee voted unanimously to award this contract.

Item No. 9

AC2020-09-09

Milling & Asphalt Maintenance and Repair Services
JPA Project G/L No.: Various
Pars Construction Services, LLC
\$700,000

JPA Contract No.: 20-08

A motion was made and seconded. The Awards Committee voted unanimously to award this contract.

(Item No. 1-4 and 9 Requires Board Approval)

The meeting was adjourned at 2:40 PM